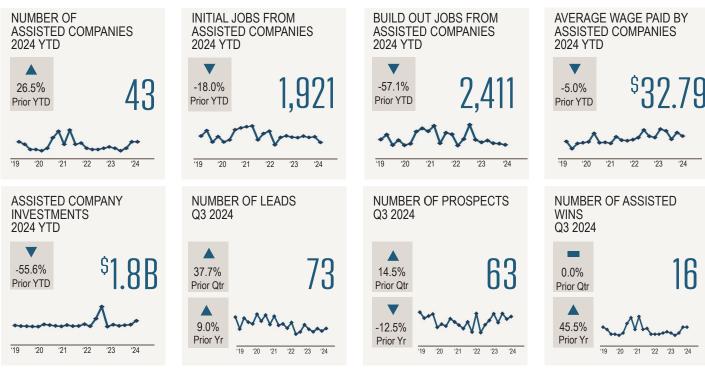
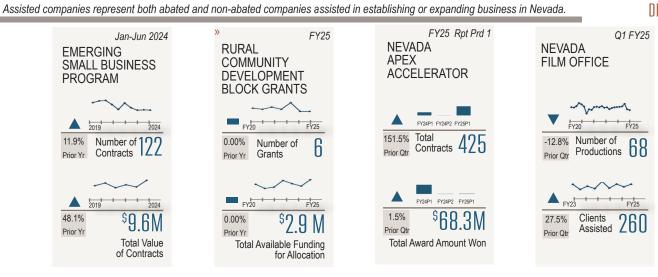


QUARTERLY **PERFORMANCE** REPORT

November 14, 2024







391

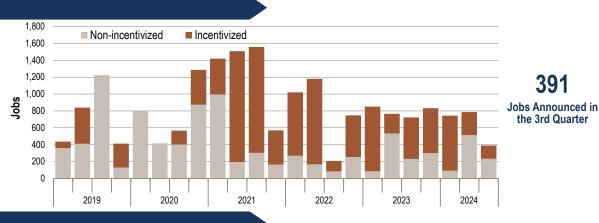
the 3rd Quarter



JOBS ANNOUNCED BY ASSISTED COMPANIES

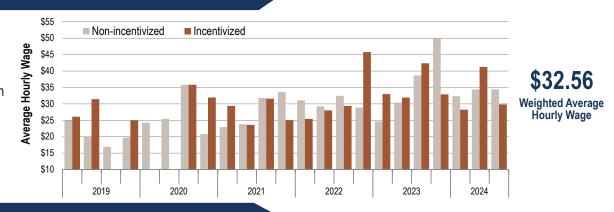
In the third quarter of 2024, sixteen companies committed to adding 391 jobs to Nevada's economy in the next two years. Once these companies are fully staffed, the build-out job estimate is 682 employees.

Of the 391 additional jobs, 157 were incentivized and 234 jobs were non-incentivized.



WAGES PAID BY ASSISTED COMPANIES

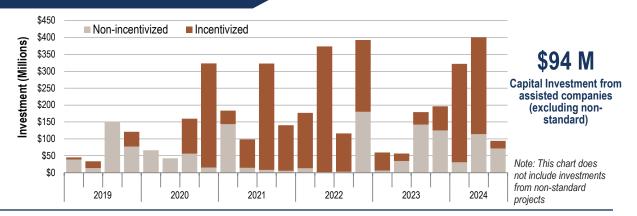
The average hourly wage paid by all assisted companies came in at \$32.56 in the third guarter of 2024, down five percent from the \$34.50 reported for the same quarter a year prior.



CAPITAL INVESTMENT BY ASSISTED COMPANIES

Capital investment by assisted companies (excluding nonstandard projects*) totaled \$94 million in the third guarter, \$22 million of which is attributed to incentivized companies.

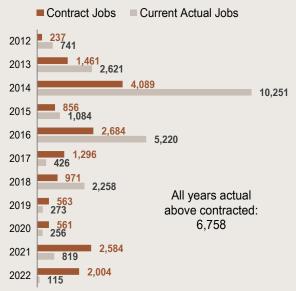
Non-statndard projects pledged capital investments of over \$1 Billion in the third quarter of 2024.



*Non-standard projects include Aviation abatements, Data Center abatements, and abatements for large capital investment (\$1B or \$3.5B).

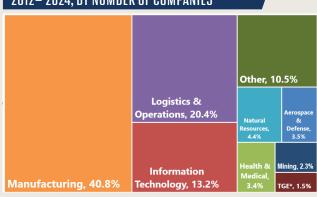


CONTRACT AND ACTUAL JOBS BY NEW INCENTIVIZED COMPANIES



As new incentivized companies establish and grow, the number of actual jobs has exceeded those that were contracted at the time abatements were approved.

ASSISTED COMPANY INDUSTRY MIX 2012-2024, By Number of Companies

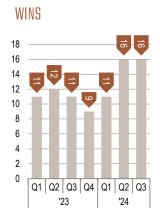


*Tourism, Gaming, and Entertainment

RECRUITMENT ACTIVITY: 2023Q1 -2024Q3

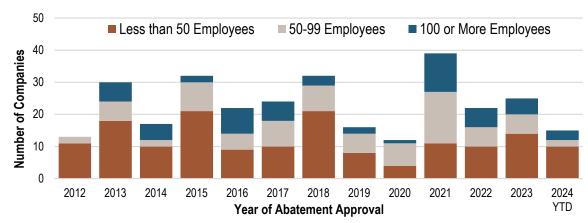






There were sixteen wins in the third quarter of 2024. This remains flat from the second quarter, and is up 45.5 percent when compared to the same quarter a year prior. New leads were down by 37.7 percent from last quarter and up nine percent from the same quarter a year ago. Prospects also increased by 14.5 percent over last quarter, but down 12.5 percent compared to the same quarter in 2023.

ABATED COMPANIES BY SIZE CLASS



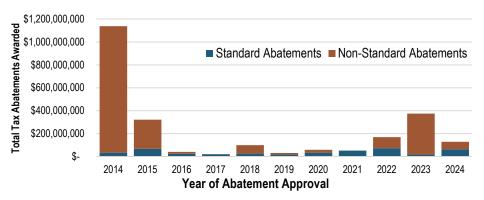
Of the 299 companies that have been abated since 2012 (across all abatement types, excluding withdrawn and noncompliant), 52.5 percent have had fewer than 50 employees within two years of operation. For the fifteen companies abated so far in 2024, ten plan to have fewer than 50 employees in two years.



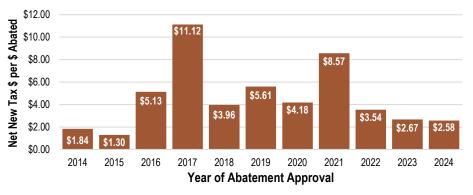
ANNUAL ASSISTED COMPANY STATISTICS

ALL COMPANIES				INCENTIVIZED COMPANIES					NON-INCENTIVIZED COMPANIES								
YEAR	COMPANIES	INITIAL Jobs	BUILD-OUT Jobs	AVERAGE Wage	CAPITAL Investment	COMPANIES	INITIAL Jobs	BUILD-OUT Jobs	AVERAGE Wage	CAPITAL Investment	TOTAL Abatements Awarded	NEW TAXES OVER Abatement Lifetime	COMPANIES	INITIAL Jobs	BUILD-OUT Jobs	AVERAGE Wage	CAPITAL Investment
2013	89	3,888	8,618	\$17.75	\$512,765,326	30	2,229	6,695	\$17.50	\$379,045,251	\$38,365,458	\$168,321,274	59	1,659	1,923	\$18.10	\$133,720,075
2014	82	6,038	12,519	\$21.95	\$11,903,334,408	17	4,361	10,113	\$22.92	\$11,659,589,832	\$1,138,346,595	\$2,090,793,994	65	1,677	2,406	\$19.43	\$243,744,576
2015	65	2,571	5,884	\$18.58	\$4,125,901,431	32	1,221	4,163	\$21.76	\$4,071,379,425	\$321,793,531	\$418,672,350	33	1,350	1,721	\$15.71	\$54,522,006
2016	49	3,775	5,731	\$16.91	\$541,486,207	22	2,899	4,042	\$17.33	\$519,661,707	\$41,851,201	\$214,782,991	27	876	1,689	\$15.52	\$21,824,500
2017	62	4,994	6,961	\$18.89	\$267,725,624	24	2,129	3,181	\$24.08	\$176,401,707	\$20,353,633	\$226,398,672	38	2,865	3,780	\$15.04	\$91,323,917
2018	71	3,209	6,214	\$28.32	\$1,507,996,453	32	1,369	3,418	\$29.09	\$1,181,665,551	\$99,193,149	\$393,030,425	39	1,840	2,796	\$27.76	\$326,330,902
2019	53	2,945	4,760	\$21.73	\$693,061,706	16	819	1,521	\$28.79	\$412,909,706	\$31,745,048	\$178,058,328	37	2,126	3,239	\$19.00	\$280,152,000
2020	49	3,069	5,122	\$26.61	\$892,240,254	12	576	1,290	\$33.02	\$711,466,889	\$58,874,904	\$245,891,308	37	2,493	3,832	\$25.12	\$180,773,365
2021	77	5,055	9,233	\$26.85	\$745,616,685	39	3,391	6,156	\$27.42	\$573,258,740	\$52,706,572	\$451,450,200	38	1,664	3,077	\$25.69	\$172,357,945
2022	45	3,112	6,272	\$30.51	\$2,207,676,060	22	2,337	4,929	\$30.65	\$2,009,563,882	\$169,792,969	\$600,965,519	23	775	1,343	\$30.10	\$198,112,178
2023	43	3,175	6,847	\$35.69	\$4,327,985,969	25	2,024	5,208	\$35.10	\$4,021,693,969	\$375,369,832	\$1,003,725,669	18	1,151	1,639	\$36.73	\$306,292,000
2024	43	1,921	2,411	\$32.79	\$1,834,150,917	12	1,081	1,358	\$31.73	\$600,011,581	\$66,606,731	\$308,224,623	31	840	1,053	\$34.17	\$216,620,908
Total	793	45,541	82,734	\$23.87	\$31,103,132,253	297	24,867	52,863	\$25.27	\$27,765,338,342	\$2,481,243,196	\$6,333,984,183	496	20,674	29,871	\$22.18	\$2,320,275,483

TOTAL TAX ABATEMENTS APPROVED, BY YEAR



FISCAL RETURN ON INVESTMENT OF ABATEMENTS



For the past ten years, the fiscal Return on Investment is 261%, meaning for every dollar abated the State and local governments receive \$2.61 in new taxes over the life of the abatements.



NEVADA APEX ACCELERATOR

FORMERLY KNOWN AS THE NEVADA PROCUREMENT TECHNICAL ASSISTANCE CENTER (PTAC)

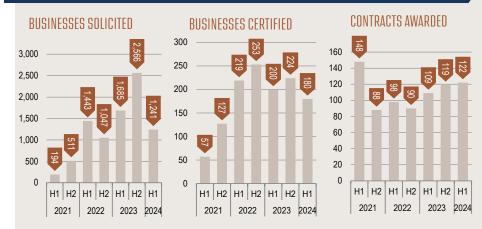


NEVADA APEX ACCELERATOR

NVFRVIFW

- » During the last guarter of FY24 and the first guarter of FY25, APEX Accelerator began operating under their renewed operating agreement with the Department of Defense -Pentagon. This marks the third reporting period since preformance measurements have changed.
- » From April through July 2024 the NV APEX Accelerator was successful in assisting NV small businesses in getting 425 Contracts amounting to \$68 million. This is an increase to number of contracts and amount of awards by 151.1% and 1.5% respectively, when compared to the prior reporting period. Average Contract is \$228,395.
- » Small Disadvantaged Businesses (SDB) received 104 contracts for \$48.3 million.
- » Historically Under-utilized Business Zones (HUBZones) received 133 government contracts for \$4.3 million.
- » Service-Disabled Veteran-Owned Small Businesses (SDVOSB) received 156 government contracts for \$10.3 million.
- Women Owned Small Businesses (WOSB) received 32 government contracts for \$5.4 nillion.

EMERGING SMALL BUSINESS PROGRAM



	BUSINESSES	BUSINESSES		CONTRACTS	
	CERTIFIED	SOLICITED	NUMBER	AMOUNT	AVERAGE
January – June 2021	57	194	148	\$3,285,417	\$22,199
July – December 2021	127	511	88	\$3,879,631	\$44,087
January – June 2022	219	1,443	98	\$9,836,880	\$100,376
July – December 2022	253	1,047	90	\$6,334,541	\$70,384
January – June 2023	200	1,685	109	\$6,476,987	\$59,422
July – December 2023	224	2,566	119	\$8,003,395	\$67,255
January – June 2024	180	1,241	122	\$9,591,909	\$78,622
EMERGING SMALL BUSINES					

NVFRVIFW

- The number of Emerging Small Businesses (ESB's) certified in the first half of calendar year 2024 declined by ten percent from the same period last year, and decreased by 19.6 percent when compared to the second half of the 2023. The total number of ESBs that have been certified since 2014 now stands at 2,933.
- The average contract amount in the first half of 2024 was \$78.622; up 16.9 percent from the second half of 2023 and up 32.3 percent from the same time period last year.

Notes: First half 2024 figures are unaudited and subject to updates



NEVADA FILM OFFICE

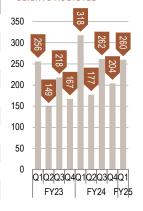
NEVADA FILM OFFICE

ANNUAL PRODUCTION REVENUE*

FISCAL	NUMBER OF	
YEAR	PRODUCTIONS	REVENUE*
2015	500	\$65,159,732
2016	495	\$73,160,712
2017	501	\$40,134,588
2018	333	\$50,066,857
2019	414	\$46,586,786
2020	428	\$33,599,018
2021	360	\$58,013,665
2022	415	\$80,285,024
2023	378	\$90,708,287
2024	440	\$55,104,973
2025 YTD	68	\$23,628,485

*Revenue to Nevada, i.e. local production expenditures.

ASSISTED CLIENTS AND COMPANIES CLIENTS ASSISTED



In the first quarter of Fiscal Year 2025, the Nevada Film Office has fielded questions from 260 clients, 18.2 percent less clients than in the same quarter of FY 2024.

The Nevada Film Office assists clients with inquiries in areas such as: locations, permitting, crew, tax incentives, production troubleshooting, and more.

NEVADA FILM OFFICE OUARTERLY HIGHLIGHTS

- » Processed 1 application for the film tax incentive program, a home renovation television series to air on HGTV.
- » Attended the American Film Market at the Palms in Las Vegas, the industry's largest business-focused event of the year.
- » Hosted a resource fair for crew members and vendors who work in the film and television industry to connect with each other and market their goods and services.

SIGNIFICANT PROJECTS* FY2025 Q1

PROJECT TYPE	
Project Red Light Web Series	
American Ninja Warrior Reality	
HACKS TV Series	
Fool Us Seasion 11 TV Series	
NBA 2K Commerical	
Teen Mom: Next Chapter Reality	
Wycaro339 TV Series	
A Motel TV Series	
SVLV Feature Film	
The Fan Commerical	

COMMUNITY DEVELOPMENT BLOCK GRANTS

"RURAL COMMUNITY DEVELOPMENT BLOCK GRANTS BY PROGRAM YEAR

PROGRAM YEAR	NUMBER OF GRANTS	TOTAL ALLOCATION*	AVERAGE GRANT AWARD	PERCENT ECONOMIC DEVELOPMENT
2017	13	\$2,803,961	\$234,183	69%
2018	9	\$2,621,876	\$340,213	70%
2019	8	\$2,666,348	\$334,641	91%
2020	10	\$2,793,254	\$279,325	97%
2021	8	\$2,884,733	\$426,406	79%
2022	14	\$2,735,797	\$223,011	64%
2023	6	\$2,895,399	\$482,567	68%
2024	6	\$2,898,567	\$581,283	76%

RURAL GRANT PROGRESS. FY2025*

- » In July of 2024, awards were announced for CBDG funds to local municipalities equaling approx \$2.9M, which is relatively flat from prior year funding. During the 4th quarter of federal fiscal year 2024 (July, August, September) \$1.72M was paid to 8 communities.
- » There are currently 16 open grants. For the standard CDBG program, there is still one grant from 2020, one grant from 2021, eight grants from 2022, and six grants from 2023. CDGB closed 11 grants in July through September 2024.

Notes: Federal Program Year 2024 corresponds to State Fiscal Year 2025 (July 2024 through June 2025). Total Allocation includes HUD allocation as well as recaptured funds from previous years.

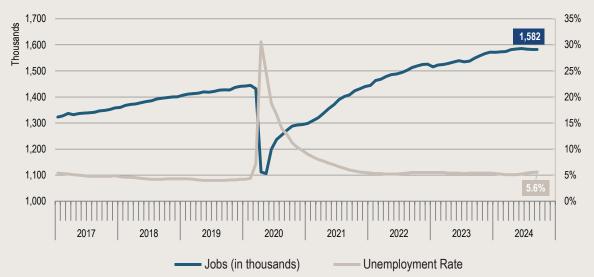
^{*} Each of the projects contributed at least \$350,000 in local production expenditures.



NEVADA JOBS AND UNEMPLOYMENT

As of September 2024 Nevada employment stands at 1,582,000 jobs, a gain of 3.2 percent from the prior year. The most recent figures represent an increase of 141,900 jobs over the prepandemic high. Nationally, employment grew just 1.5 percent over the year in September.

Nevada's unemployment rate is 5.6 percent as of September, virtually unchanged from the prior month. The rising labor force participation rate suggests that more Nevadans are returning to the workforce, and Nevada continues to see steady job growth, led by Southern Nevada.



ECONOMIC DEVELOPMENT TARGET SECTORS: REALIZING NEVADA'S ELECTRIC, INNOVATIVE, AND CONNECTED FUTURE

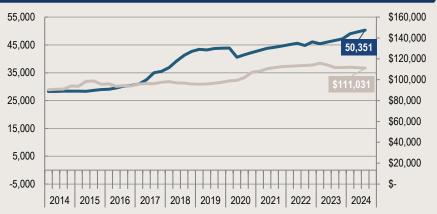
October 2024 marks 10 months into the updated 5-Year Comprehensive Economic Development Strategy, titled "Realizing Nevada's Electric, Innovative, and Connected Future". Together with this report, GOED worked with SRI International's Center for Innovation Strategy and Policy to develop updated strategic industry sectors to take Nevada into the future.

Among these are five primary economic development strategic sectors, including appedices of two additional sub-sectors of Healthcare and Water Technologies.

- » Advanced Manufacturing
- » Transportation & Logistics
- » Information Technology
- » Natural Resources & Technology
- » Hospitality, Tourism, Sports, & Creative Industries

For complete review of updates, visit https://goed.nv.gov/newsroom/state-plans

ADVANCED MANUFACTURING



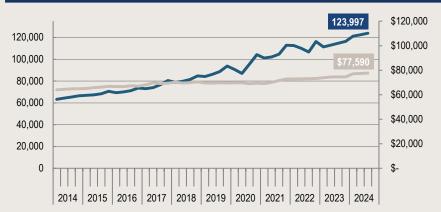
Advanced manufacturing job estimates grew by 656 in the third quarter, with 50,351 jobs in the State. Average annual earnings (measured as wages, salaries, and proprietor earnings, as well as benefits) amounted to \$111,031 in the third quarter, virtually flat from first quarter estimates and down 0.60 percent from the prior year.

Jobs — Average Earnings per Job

Current industry data are derived from Lightcast's 2024:Q3 estimates. Industry groups are customized and do not equate to Federally-aggregated sectors.



TRANSPORTATION & LOGISTICS



Nevada's transportation and logistics sector grew by 1,398 jobs over the quarter for a total employment count of 123,997 in the sector. Average annual earnings in this sector increased by 4.1 percent over the year to reach \$77,590.

____ Jobs

NATURAL RESOURCES & TECHNOLOGY



Nevada's natural resources and technology sector added 2,855 jobs over the year to reach 43,405 jobs statewide. That is an increase of 7.04 percent year over year. Average annual earnings were up 2.44 percent over the year and flat when compared to prior quarter at \$104.381.

---- Jobs

Average Earnings per Job

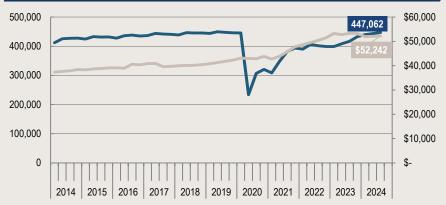




The information technology sector added 4,048 jobs over the year (a gain of 15.04 percent) and 706 jobs from the prior quarter, for total employment of 30,954 in the third quarter. Average annual earnings were up 5.63 percent over the year and still remain higher than other target sectors, at \$153,355.

Average Earnings per Job

HOSPITALITY, TOURISM, SPORTS, & CREATIVE INDUSTRIES



Employment across hospitality, tourism, sports and creative industries added 3,649 jobs in the third quarter totalling 447,062 jobs. This is up 7.32 percent from last year and up 0.82 percent from the prior quarter. Average annual earnings came in at \$52,242.