Date:	October 3, 2024	Valencia Pipe Company 28305 Livingston Ave, Valencia, CA 91355 Curt Myers, Chief Financial Officer
Application	Facts:	Company Profile
Industry	Manufacturing	Valencia Pipe Company (VPC) is moving operations from California to Wa
NAICS	326199	Lyon County. The company plans to establish first class commercial manufacturing facility producing plastic tanks for water and septic applic.
Type of App	New	VPC is a Division of VPC Global, specializes in manufacturing high quality
Location	Lyon County	that meet or exceed plumbing standards. VPC Global supplies different ty
RDA	NNDA, Hayden Poinier	pipes, tubing, water heater connections and other products. The compan committed to providing cutting-edge storage and containment solutions is the diverse needs of today's industries. A broad range of high-quality wa tanks, storage containers, and plastic tanks, offers a premier source for i durable storage solutions designed to serve the industrial, commercial, agricultural, and transportation sectors with unparalleled efficiency. VPC use local contractors and laborers for much of the facility improvement w will be purchasing materials locally. The company also plans to hire almo

 support local charities and organizations in the communities it operates. The company also considered Arizona, Utah, and Oregon as potential locations for this project. Source: Valencia Pipe Company

 Tax Abatement Requirements:
 Statutory
 Company Application
 Meeting Requirements

 Job Creation
 10
 21
 Yes

full-time employees from the local area. Community involvement and social responsibility is an important part of the VPC corporate ethos. VPC helps to

Job Creation	10	21	Yes
Average Wage	\$32.51	\$27.73	No
Equipment Capex (SU & MBT)	\$250,000	\$3,083,235	Yes
Equipment Capex (PP)	\$1,000,000	\$3,003,233	Yes
Additional Requirements:			
Health Insurance	65%	80%	Yes
Revenues generated outside NV	51%	80%	Yes
Business License	Current	Pending	Will comply

Total Tax Liability (without tax abatements)	Direct (company)	Total
	\$1,077,270	\$2,247,350
Tax Abatements	Contract Terms	Estimated Tax Abatement
Sales Tax Abmt.	4.6% for 2 years	\$77,081
Modified Business Tax Abmt.	25% for 4 years	\$27,022
Personal Property Tax Abmt.	25% for 10 years	\$187,568
Total Estimated Tax Abatement over 10 yrs.		\$291,671

Net New Tax Revenues	Direct	Indirect	Taxes after Abatements
Local Taxes			
Property	\$559,758	\$597,117	\$1,156,875
Sales	\$113,922	\$186,506	\$300,428
Lodging	\$0	\$37,066	\$37,066
State Taxes			
Property	\$27,304	\$52,023	\$79,327
Sales	\$74,903	\$130,632	\$205,535
Modified Business	\$94,502	\$80,638	\$175,140
Lodging	\$0	\$1,308	\$1,308
Total Estimated New Tax Revenue over 10 yrs.	\$870,389	\$1,085,290	\$1,955,679
Economic Impact over 10 yrs.	Economic_	Construction	<u>Total</u>
Total Jobs Supported	40	9	49
Total Payroll Supported	\$21,069,692	\$585,528	\$21,655,220
Total Economic Value	\$109,287,179	\$1,709,191	\$110,996,370
Economic Impact Output per Abatement Dollar		New Total Tax per Aba	ted Dollar

\$375

**IMPORTANT TERMS & INFORMATION** 

Tax Abatements are reduction or discount of tax liability and companies do not receive any form of payment. Total Estimated Tax Abatement is a tax reduction estimate. This estimated amount will be discounted from total tax liability. Estimated New Tax Revenue is amount of tax revenues local and state government will collect after the abatement was given to applying company.

**Economic Impact** is economic effect or benefits that this company and it's operations will have on the community and state economy measured by total number of jobs, payroll and created output.

\$6.71

## Northern Nevada Development Authority

September 15, 2024

Tom Burns Executive Director Nevada Governor's Office of Economic Development 555 E. Washington Ave., Suite 5400 Las Vegas, NV 89101

Dear Director Burns,

The Northern Nevada Development Authority (NNDA) is pleased to provide this letter of support for Valencia Pipe Company's application for the Sales and Use Tax Abatement, Modified Business Tax Abatement and Personal Property tax abatement. We believe that the project proposed by Valencia Pipe Company to establish their operation in Lyon County, Nevada is important for Lyon County and our region. The company did their due diligence to search for the best state to start their operations and they decided that Nevada would be the best place to relocate due to the business-friendly climate, stable and available utility service and incentive programs.

The company will be investing \$3.1 million and will create 20 new jobs in the Northern Nevada region, and they will work closely with DETR to source an available workforce.

NNDA respectfully requests the application to be considered by the Governor's Office of Economic Development Board to review and act.

Sincerely,

Jeff Sutich, Executive Director



August 22, 2024

Tom Burns, Executive Director Nevada Governor's Office of Economic Development 555 E. Washington Ave. Las Vegas, NV 89101

Dear Mr. Burns,

By way of this letter and the attached application, Valencia Pipe Company is requesting tax incentives to assist with our planned operation in the state of Nevada. Recent strategic planning has the company focused on creating a presence in Nevada. A big part of this consideration is the economic incentives offered by the state. The company started operations in 2007 in California, however due to growth and expansion of the business into Rotomolding of tanks, we started to search for the best location and state to build new operations to service the Western US. We searched different sites and looked at different states like AZ, UT, OR, and decided that Nevada would be the best place to relocate due to the friendly business climate, stable and available utility services, and incentive programs that are available to ease cost of building manufacturing operations.

A brief description of our company is attached to this application. Valencia Pipe Company, specializes in manufacturing and distribution of high quality products that meet or exceeds plumbing standards. Our dedication to product quality is matched only by our dedication to customer service.

Valencia Pipe Company supplies different types of tanks, pipes, fittings, tubing, water heater connections and other related products to big box retailers and smaller plumbing wholesalers. We strive to push forward advancements in product offerings, to continue to adapt to customer needs in an ever-changing future.

VPC anticipate hiring 20 new employees with an average wage of \$27.73, and investing \$3,083,235.00 in capital purchases. We will be hiring local employes and

Valencia Pipe Company 28305 Livingston Avenue, Valencia, CA 91355 Phone (661) 257-3923 Fax (661) 257-3928



look forward to connecting with DETRs program and staff to source needed employees, as well as connecting with WNC and other organizations to provide special trainings for our employees when required. We have secured a 58,000 sq.ft. facility on 48 acres at 270 N Highway 95A in Wabuska (Yerington) for our manufacturing operations.

Our experience with Northern Nevada development Authority staff has been positive and we are looking forward to your approval of our application to assist with our efforts in establishing our new home in Nevada. If you have any questions, please feel free to call me.

Thank you for your time and consideration.

Sincerely,

Chris Butler

Vice President of Manufacturing and Distribution



## **Incentive Application**

Company Name: Valencia Pipe Company

Date of Application: August 12, 2024

Company is an / a: (check one)

New location in Nevada

Expansion of a Nevada company

#### Section I - Type of Incentives

Please check all that the company is applying for on this application:

Sales & Use Tax Abatement

Modified Business Tax Abatement
Personal Property Tax Abatement

Recycling Real Property Tax Abatement
 Other:

## Section 2 - Corporate Information

COMPANY NAME (Legal name under which business will be transacted in New	vada)		FEDERAL TA	X ID #	
Valencia Pipe Company			26-0512099		
CORPORATE ADDRESS	CITY / TOWN	STAT	E / PROVINCE	ZIP	
28305 Livingston Ave	Valencia	CA		91355	
MAILING ADDRESS TO RECEIVE DOCUMENTS (If different from above)	CITY / TOWN	STAT	E / PROVINCE	ZIP	
TELEPHONE NUMBER	WEBSITE				
	www.valenciapipe.com				
COMPANY CONTACT NAME	COMPANY CONTACT TITLE				
Curt Meyer	CFO				
E-MAIL ADDRESS	PREFERRED PHONE NUMBE	R			
curtmeyer@vpcglobal.com	661-257-3923				
Has your company ever applied and been approved for incentives available by	the Governor's Office of Economic	Develop	ment?	Yes 🗸	No

If Yes, list the program awarded, date of approval, and status of the accounts (attach separate sheet if necessary):

## Section 3 - Program Requirements

Please check two of the boxes below; the company must meet at least two of the three program requirements:

- A capital investment of \$1,000,000 in eligible equipment in urban areas or \$250,000 in eligible equipment in rural areas are required. This criteria is businesses. In cases of expanding businesses, the capital investment must equal at least 20% of the value of the tangible property owned by the business.
- New businesses locating in urban areas require fifty (50) or more permanent, full-time employees on its payroll by the eighth calendar quarter following quarter in which the abatement becomes effective. In rural areas, the requirement is ten (10) or more. For an expansion, the business must increase employees on its payroll by 10% more than its existing employees prior to expansion, or by 25 (urban) or 6 (rural) employees, whichever is greater.
- □ In both urban and rural areas, the average hourly wage that will be paid by the business to its new employees is at least 100% of the average statewide hourly wage.

Note: Criteria is different depending on whether the business is in a county where the population is 100,000 or more or a city where the population is 60,000 or more "urban" area), or if the business is in a county where the population is less than 100,000 or a city where the population is less than 60,000 (i.e., "rural" area).

## Section 4 - Nevada Facility

Type of Facility:			
Headquarters	Service Provider		
Technology	Distribution / Fulfilln	nent	
Back Office Operations	Manufacturing		
Research & Development / Intellectual Property	Other:		_
PERCENTAGE OF REVENUE GENERATED BY THE NEW JOBS CONTAINED IN THIS APPLICATION FROM OUTSIDE NEVADA	EXPECTED DATE OF NEW / I	EXPANDED OPERATIONS	S (MONTH / YEAR)
80%	First Sales JAN 2025		
NAICS CODE / SIC	INDUSTRY TYPE		
326199	Manufacturing - Roto Molding of Plastic Tanks		
DESCRIPTION OF COMPANY'S NEVADA OPERATIONS	-		
VPC manufactures water and septic tanks by roto molding where plastic pellets	are melted in molds inside a gas	oven to form the tanks.	
PROPOSED / ACTUAL NEVADA FACILITY ADDRESS	CITY / TOWN	COUNTY	ZIP
270 N Highway 95A	Wabuska	Lyon County	89447
WHAT OTHER STATES / REGIONS / CITIES ARE BEING CONSIDERED FO	R YOUR COMPANY'S RELOCA	TION / EXPANSION / STA	RTUP?
AZ, UT, OR			

## Section 5 - Complete Forms (see additional tabs at the bottom of this sheet for each form listed below)

Check the applicable box when form has been completed.

5 (A) 🔽 Equipment List

5 (B) Semployment Schedule

5 (C) 🗵 Evaluation of Health Plan, with supporting documents to show the employer paid portion of plan meets the minimum of 65%.

5 (D) Company Information Form

New Operations / Start Up - Plans Over the Next Ten	<u>Years</u>	Expansions - Plans Over the Next 10 Years
Part 1. Are you currently/planning on		Part 1. Are you currently leasing space in Nevada?
leasing space in Nevada?	No	If No, skip to Part 2. If Yes, continue below:
		What year(s)?
What year(s)?		How much space (sq. ft.)?
How much space (sq. ft.)?		Annual lease cost at current space:
Annual lease cost of space:		Due to expansion, will you lease additional space?
o you plan on making building tenant improvements?		If No, skip to Part 3. If Yes, continue below:
		Expanding at the current facility or a new facility?
When to make improvements (month, year)?		What year(s)?
-		How much expanded space (sq. ft.)?
Part 2. Are you currently/planning on		Annual lease cost of expanded space:
buying an owner occupied facility in Nevada?	Yes	Do you plan on making building tenant improvements?
If No, skip to Part 3. If Yes *, continue below:		If No, skip to Part 3. If Yes *, continue below:
Purchase date, if buying (month, year):	Jul-2024	When to make improvements (month, year)?
How much space (sq. ft.)?	58,000	
Do you plan on making building improvements?	Yes	Part 2. Are you currently operating at an
		owner occupied building in Nevada?
When to make improvements (month, year)?	Jan-2025	If No, skip to Part 3. If Yes, continue below:
—		How much space (sq. ft.)?
Part 3. Are you currently/planning on		Current assessed value of real property?
building a build-to-suit facility in Nevada?	No	Due to expansion, will you be making building improvements?
If Yes *, continue below:		If No, skip to Part 3. If Yes *, continue below:
When to break ground, if building (month, year)?		When to make improvements (month, year)?
Estimated completion date, if building (month, year):		
How much space (sq. ft.)?		Part 3. Do you plan on building or buying a
		new facility in Nevada?
		If Yes *, continue below:
		Purchase date, if buying (month, year):
		When to break ground, if building (month, year)?
		Estimated completion date, if building (month, year):
		How much space (sq. ft.)?
ase complete Section 7 - Capital Investment for New Opera	tions / Startup.	* Please complete Section 7 - Capital Investment for Expansion

VPC will be cleaning up the yard, and improving the buildings to be a first class commercial manufacturing facility of water and septic tanks. We will be using local contractors and laborers for much of the improvement work, and will be purchasing materials locally in Nevada. We will be hiring almost all of our full time employees from the local area. Our tank manufacturing and sales will bring new business for contractors, restaurants, hotels, trucking companies and other Nevada businesses, as well as new employment for residents.

Section 7 - Capital Investment (Fill in either New Operations/Startup or Expansion, not both.)						
New Operations / Start Up		Expansions				
How much capital investment is planned? (Breakout below):		How much ca	pital investment is planned? (Breakout below)	:		
Building Purchase (if buying):	\$2,700,000	Building Purchase (if buying):				
Building Costs (if building / making improvements):	\$1,203,485	Building Costs (if building / making improvements):				
_ Land:			Land:			
Equipment Cost:	\$3,083,235		Equipment Cost:			
Total:	\$6,986,720	Total:				
			Is the equipment purchase for replacement			
			of existing equipment?			
		Curre	nt assessed value of personal property in NV:			
		(Must attach t	he most recent assessment from the County Asse	ssor's Office.)		
Section 8 - Employment (Fill in either New C	Operations/St	artup or E	xpansion, not both.)			
New Operations / Start Up			Expansions			
How many full-time equivalent (FTE*) employees will be created	ated by the	How many full-time equivalent (FTE*) employees will be created by the				
end of the first eighth quarter of new operations?:	21	end of the first eighth quarter of expanded operations?:				
Average hourly wage of these new employees:	\$27.73	Average hourly wage of these <u>new</u> employees:				
		Ho	w many FTE employees prior to expansion?:			
		Avera	age hourly wage of these <u>existing</u> employees:			
			Total number of employees after expansion:			
* FTE represents a permanent employee who works an average o set forth in NAC 360.474.	f 30 hours per week	or more, is eligible	e for health care coverage, and whose position is a	"primary job" as		
OTHER COMPENSATION (Check all that apply):						
✓ Overtime ✓ Merit increases	П Т	uition assistanc	e 🗸 Bonus			
PTO / Sick / Vacation	; 🗸 F	Retirement Plan	/ Profit Sharing / 401(k) Other:			
BRIEF DESCRIPTION OF ADDITIONAL COMPENSATION PRO	GRAMS AND ELIGIE	BILITY REQUIRE	MENTS (Attach a separate sheet if necessary):			
Section 9 - Employee Health Insurance Bene	fit Program					
Is health insurance for employees and is an option for deper	idents offered?:	🗹 Yes (a	attach health plan and quote or invoice) $\square$	No		
Package includes (check all that apply):						
	Dental	Other:				
Qualified after (check one):						
Upon employment  Three months after h	ire date	Six months after	r hire date	Following Hire		
Health Insurance Costs:			Percentage of health insurance premium by	(min 65%):		
Plan Type: GOLD Full-PPO 500/30 OffEx						
Employer Contribution (annual premium per employee):	_	\$ 5,750.69	Company: 80%			
Employee Contribution (annual premium per employee)		\$ 1,437.67	Employee: 20%			
Total Annual Premium:		\$ 7,188.36				

[SIGNATURE PAGE FOLLOWS]

#### Section 10 - Certification

I, the undersigned, hereby grant to the Governor's Office of Economic Development access to all pertinent and relevant records and documents of the aforementioned company. I understand this requirement is necessary to qualify and to monitor for compliance of all statutory and regulatory provisions pertaining to this application.

Being owner, member, partner, officer or employee with signatory authorization for the company, I do hereby declare that the facts herein stated are true and that all licensing and permitting requirements will be met prior to the commencement of operations. In addition, I and /or the company's legal counsel have reviewed the terms of the GOED Tax Abatement and Incentives Agreement, the company recognizes this agreement is generally not subject to change, and any material revisions have been discussed with GOED in advance of board approval.

#### Curt Meyer

Name of person authorized for signature

CFO

Signature Date

Title

## Nevada Governor's Office of Economic Development

555 E. Washington Ave., Ste 5400 • Las Vegas, Nevada 89101 • 702.486.2700 • (Fax) 702.486.2701 • www.diversifynevada.com

## **Site Selection Factors**

Company Name: Valencia Pipe Company

County:	Lyon
---------	------

## Section I - Site Selection Ratings

Directions: Please rate the select factors by importance to the company's business (1 = very low; 5 = very high). Attach this form to the Incentives Application.

Availability of qualified workforce:	3	Transportation infrastructure:	5
Labor costs:	5	Transportation costs:	5
	5	State and local tax structure:	4
	5	State and local incentives:	4
Utility infrastructure:	5	Business permitting & regulatory structure:	4
	5	Access to higher education resources:	3

Please summarize the importance of the abatement program to your decision (please include at least a paragraph summary):

## 5(A) Capital Equipment List

Company Name: Valencia Pipe Company

County: Lyon

## Section I - Capital Equipment List

Directions: Please provide an estimated list of the equipment [columns (a) through (c)] which the company intends to purchase over the two-year allowable period. For example, if the effective date of new / expanded operations begins April 1, 2015, the two-year period would be until March 31, 2017. Add an additional page if needed. For guidelines on classifying equipment, visit: tax.nv.gov/LocalGovt/PolicyPub/ArchiveFiles/Personal\_Property\_Manuals. Attach this form to the Incentives Application.

(a) Equipment Name/Description	(b) # of Units	<i>(c)</i> Price per Unit	(d) Total Cost
Roto Molding Equipment	1	\$ 1,167,000.00	\$ 1,167,000.00
Molds for listed above ( 24 molds per plant)	1	\$ 575,485.00	\$ 575,485.00
Auxilary equipment	1	\$ 685,750.00	\$ 685,750.00
Compressed Air System	1	\$ 134,500.00	\$ 134,500.00
Fork lifts	1	\$ 122,850.00	\$ 122,850.00
Electrical upgrades for machines	1	\$ 50,000.00	\$ 50,000.00
Loading/Unloading System	1	\$ 127,650.00	\$ 127,650.00
Fire Suppresion Systema	1	\$ 75,000.00	\$ 75,000.00
Crane/Hoist	1	\$ 145,000.00	\$ 145,000.00
TOTAL EQUIPMENT COST			\$3,083,235.00
Is any of this equipment* to be acquired under an op	perating lease?	Yes	✓ No

\*Certain lease hold equipment does not qualify for tax abatements

## 5(B) Employment Schedule

Company Name: Valencia Pipe Company

County: Lyon

#### Section I - Full-Time Equivalent (FTE) Employees

Directions: Please provide an estimated list of full time employees [columns (a) through (d)] that will be hired and employed by the company by the end of the first eighth quarter of new / expanded operations. For example, if the effective date of new / expanded operations is April 1, 2015, the date would fall in Q2, 2015. The end of the first eighth quarter would be the last day of Q2, 2017 (i.e., June 30, 2017). Attach this form to the Incentives Application. A qualified employee must be employed at the site of a qualified project, scheduled to work an average minimum of 30 per week, if offered coverage under a plan of health insurance provided by his or her employer, is eligible for health care coverage, and whose position of a "primary job" as set forth in NAC 360.474.

#### Please use the Bureau of Labor Statistics Standard Occupational Classification System (SOC) link to populate section (b): https://www.bls.gov/soc/2018/major groups.htm#11-0000

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
New Hire Position Title/Description	Position SOC Code	Number of Positions	Average Hourly Wage	US Bureau of Labor Statistics Average Hourly Wage	Average Weekly Hours	Annual Wage per Position	Total Annual Wages
General and Operations Managers	11-1021	1	\$81.86	\$42.16	40	\$170,268.80	\$170,268.80
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1	\$24.51	\$21.36	40	\$50,980.80	\$50,980.80
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	2	\$23.04	\$19.32	40	\$47,923.20	\$95,846.40
Shipping, Receiving, and Inventory Clerks	43-5071	3	\$19.61	\$19.54	40	\$40,790.88	\$122,372.64
First-Line Supervisors of Production and Operating Workers	51-1011	3	\$39.22	\$37.97	40	\$81,577.60	\$244,732.80
Machine Feeders and Offbearers	53-7063	11	\$23.04	\$18.61	40	\$47,923.20	\$527,155.20
TOTAL		21	\$27.73	\$22.83			\$1,211,356.64

## Section 2 - Employment Projections

Directions: Please estimate full-time job growth in Section 2, complete columns (b) and (c). These estimates are used for state economic impact and net tax revenue analysis that this agency is required to report. The company will not be required to reach these estimated levels of employment. Please enter the <u>estimated new full time employees</u> on a year by year basis (not cumulative)

<i>(a)</i> Year	<i>(b)</i> Number of New FTE(s)	<i>(c)</i> Average Hourly Wage	<i>(d)</i> Payroll
3-Year	2	\$27.73	\$115,356.80
4-Year	1	\$28.00	\$58,240.00
5-Year	2	\$28.00	\$116,480.00

\* Column (e) determines if wage is commensurate to current wage ranges in the region the company plans to locate/is located. For these purposes the median average hourly wage for the location has been used.

U = Unknown / data set for region is not currently available.

Source: LighcastTM county wages based on the Bureau of Labor Statistics Occupational Employment and Wage Statistics program and county-level administrative wage data.

## 5(C) Evaluation of Health Plans Offered by Companies

Company Name: Valencia Pipe Company	County:	Lyon		
Total Number of Full-Time Employees:		21		
Average Hourly Wage per Employee Average Annual Wage per Employee (implied)		\$27.73 \$57,678.4	0	
COST OF HELATH INSURANCE				
Annual Health Insurance Premium Cost:		\$7,188.36	6	
Percentage of Premium Covered by: Company		80%		
Employee		20%		
HEALTH INSURANCE PLANS:				
Base Health Insurance Plan*:	GO	LD Full-PPC	O 500/300 OffEx	
Deductible - per employee		\$ 500		
Coinsurance		20% / 40%	-	
Out-of-Pocket Maximum per employee		\$ 8,500	)	
Additional Health Insurance Plan*:				
Deductible - per employee		\$-		
Coinsurance		0% / 0%		
Out-of-Pocket Maximum per employee		\$-		
Additional Health Insurance Plan*:				
Deductible - per employee		\$ -		
Coinsurance		0% / 0%		
Out-of-Pocket Maximum per employee		\$-		
*Note: Please list only "In Network" for deducatble and out of the pocket amounts	з.			
Generalized Criteria for Essential Health Benefits (EHB)	de includi		Continue 180000	
[following requirements outlined in the Affordable Care Act and US Coord Covered employee's premium not to exceed 9.5% of annual wage	ue, includii	<u>19 42 030 3</u> 3.1%	MEC	
		0.170		
Annual Out-of-Pocket Maximum not to exceed \$9,200 (2025)		\$8,500	MEC	
Minimum essential health benefits covered (Company offers PPO):				
<ul><li>(A) Ambulatory patient services</li><li>(B) Emergency services</li></ul>		✓ ✓		
(C) Hospitalization				
(D) Maternity and newborn care		$\checkmark$		
(E) Mental health/substance use disorder/behavioral health treatme	ent			
(F) Prescription drugs		$\checkmark$		
<ul> <li>(G) Rehabilitative and habilitative services and devices</li> <li>(H) Laboratory services</li> </ul>				
(I) Preventive and wellness services and chronic disease managem	nent			
(J) Pediatric services, including oral and vision care		✓ ✓		
·		_		
No Annual Limits on Essential Health Benefits		$\checkmark$		

I, the undersigned, hereby declare to the Governor's Office of Economic Development that the facts herein stated are true, and that I have attached a qualified plan with information highlighting where our plan reflects meeting the 65% minimum threshold for the employee paid portion of the plan for GOED to independently confirm the same.

Curt Mayer

Name of person authorized for signature

Signature Date

11

CFO

## 5(D) Paid Family and Medical Leave (PFML)

Company Name: Valencia Pipe Company

County: Lyon

After October 1, 2023, if the business will have at least 50 full-time employees on the payroll of the business by the eighth calendar quarter following the calendar quarter in which the abatement becomes effective the business, by the earlier of the eighth calendar quarter following the calendar quarter in which the abatement becomes effective or the date on which the business has at least 50 full-time employees on the payroll of the business, has a policy for paid family and medical leave and agrees that all employees who have been employed by the business for at least 1 year will be eligible for at least 12 weeks of paid family and medical leave at a rate of at least 55 percent of the regular wage of the employee.

I, the undersigned, hereby declare to the Governor's Office of Economic Development that the facts herein stated are true, and that the Applicant will meet this threshold for PFML.

Curt Mayer

Name of person authorized for signature

CFO

Title

Signature 9/6/24

## 5(E) Company Information

Company Name: Valencia Pipe Company

County: Lyon

## Section I - Company Interest List

Directions: Please provide a detailed list of owners and/or members of the company. The Governor's Office of Economic Development strives to maintain the highest standards of integrity, and it is vital that the public be confident of our commitment. Accordingly, any conflict or appearance of a conflict must be avoided. To maintain our integrity and credibility, the applicant is required to provide a detailed list of owners, members, equity holders and Board members of the company.

(a) Name	( b) Title
Andrew Dervin	President and CEO
Peter Dervin	Vice President
Curt Meyer	Secretary and Treasurer

## Section 2 - Company Affiliates and/or Subsidiaries

Are there any subsidiary or affiliate companies sharing tax liability with the applicant company?

## $\checkmark$

Yes

No

## If Yes, continue below:

Directions: In order to include affiliates/subsidiaries, under the exemption letter, they must to be added to the Contract. Per standard practice GOED requires a corporate schematic to understand the exact relationships between the companies. Please populate the below table to show the exact relationships between the companies and include:

- 1. The names as they would read on the tax exemption letter.
- 2. Which entity(ies) will do the hiring?
- 3. Which entity(ies) will be purchasing the equipment?

Name of Subsidiary or Affiliate Entity, Role and Legal Control Relationship

Please include any additional details below:

# 





June 2024

## **Black and Green Vertical Water Tanks**

P/N	UPC	Description
85-40703	810105237191	550g Black Vertical Water Tank
85-40631	810105237214	2500g Black Vertical Water Tank
85-40635	810105237238	3000g Black Vertical Water Tank
P/N	UPC	Description
85-40864	810105237207	550g Green Vertical Water Tank
85-40867	810105237221	2500g Green Vertical Water Tank
85-40868	810105237245	3000g Green Vertical Water Tank



## IAPMO RESEARCH AND TESTING, INC.



IAPMO Certified for potable water to NSF standard for all

locations New Palletizing/Shipping Strategy

• 2-3 Day Vendor turn time

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•

# **Underground Cistern Tanks**

P/N	UPC	Description
88-41328	810105237306	600g White Underground Cistern Tank
88-41329	810105237313	1200g White Underground Cistern Tank
88-41330	810105237320	1700g White Underground Cistern Tank



#### IAPMO RESEARCH AND TESTING, INC. Still I. Philodejaha Jarvet, Ottavia, CA 91711 - Phone (909) 672-4300 - Face (909) 672-4344 - www.iapenot.org



## VPC ADVANTAGE

- IAPMO Certified for potable water to NSF standard
  - Thicker Wall for Burial Structure
  - New Palletizing/Shipping Strategy
    - 2-3 Day Vendor turn time



## Yellow Single Compartment Septic Tanks

P/N	UPC	Description
87-41320	810105237252	500g Yellow 1 Compartment Septic Tank
87-41718	810105237269	1000g Yellow 1 Compartment Septic Tank
87-41758	810105237293	1500g Yellow 1 Compartment Septic Tank

## Yellow Two compartment Septic Tanks

P/N	UPC	Description
87-41720	810105237276	1000g Yellow 2 Compartment Septic Tank
87-41760	810105237290	1500g Yellow 2 Compartment Septic Tank

P/N	UPC	Description
87-44463	810105238259	1,000 gal, single compartment, Multi-Use, "Sasquatch"
87-44469	810105238266	1,500 gal, single compartment, Multi-Use, "Sasquatch"

P/N	UPC	Description
87-44465	810105238235	1,000 gal, 2 compartment, Multi-Use, "Sasquatch"
87-44471	810105238242	1,500 gal, 2 compartment, Multi-Use, "Sasquatch"



#### IAPMO RESEARCH AND TESTING, INC.





## VPC ADVANTAGE

- IAPMO Certified for NATIONAL DISTRIBUTION
- State Level Health Department Approvals Pending
  - New Palletizing/Shipping Strategy
    - 2-3 Day Vendor turn time



## 550 – Gallon Water tank



2500 – Gallon water tank





1000 – Gallon Septic tank

