

Nevada APEX Accelerator Client Questionnaire Form (For Nevada organizations, including small businesses, etc.) Webpage: goed.nv.gov/programs/nevada-apex-accelerator/

"APEX Accelerator" within the "Nevada APEX Accelerator" name was issued by the Nevada APEX Accelerator's federal funder as part of a national program, which is funded in part by the U.S. federal government. APEX is not an acronym. This APEX Accelerator is funded in part through a cooperative agreement with the Department of Defense. The information needed by the Nevada APEX Accelerator in this form, and after this form is submitted, is consistent with federal government program requirements, etc.

(Note: Thank you for reading the separate informational flyer on the Nevada APEX Accelerator's webpage. As shown on the informational flyer, and along with other information, the program is for <u>established Nevada for-profit businesses that have a primary and physical address/location in</u> <u>Nevada</u>. Also, if you have ever received or are currently receiving services from another APEX Accelerator in the U.S. or its territories, please do not complete this form and contact the Nevada APEX Accelerator's Las Vegas office at 702.486.3514 and ask to speak with the Nevada APEX Accelerator's Director.)

Organization name: Org. CEO/president/owner: Employee pt. of contact (POC): **Employee POC title:** Mailing address: Phone: Email: Alt. phone: Web: Physical address to also include city, state, zip code, and county: Date org. established: Is the org. owned, controlled, or influenced – in whole or Yes [] No[] in part – by a non-U.S. government, entity, etc. Has the org. ever submitted a quote, bid, proposal, etc., to a U.S. federal govt. agency, in response to a govt. solicitation for good(s)/product(s), services, research and development, etc., or in response to a funding opportunity announcement Yes [] No[] Regarding the above, has the org. ever been awarded a resulting purchase order, contract, grant, etc. Yes [] No [Has the org. ever submitted a quote, bid, proposal, etc., to any U.S. govt. prime contractor or subcontractor at any tier at any level, i.e., local, state, or federal Yes [] No [] Regarding the above, has the org. ever been awarded a resulting purchase order, subcontract, grant, etc. Yes [] No[]

A. Organization's information:

B. Does the organization have, has it performed, is it registered with, etc. (see next page for additional info. in bold):

GSA's federal govt. System for Award Management (SAM.gov) – Active registration:	Yes [] No [] SAM expiration date:
Searches the Contract Opportunities section of SAM.gov:	Yes [] No []
Unique Entity Identifier (UEI) from SAM:	
DLA's Commercial and Government Entity (CAGE) Code:	
IRS's Federal Employer Identification Number (EIN):	
DoD's Project Spectrum site's Cyber Readiness Check done*:	Yes [] No [] *Regardless of the type of information handled on your org.'s network or information systems, it is recommended to perform this
DoD's Supplier Perf. Risk System (SPRS) assessment done:	Yes [] No []
Have read the CMMC section of the DoD CIO's website:	Yes [] No []
Has ever complied with FAR 52.204-21* in a contract:	Yes [] No [] *Federal Acquisition Regulation (FAR) clause (any version date of the clause) regarding basic safeguarding of covered contractor information systems
Registered in NevadaEPro (for state contract opportunities):	Yes [] No []
Registered in NGEM (for local, other contract opportunities):	Yes [] No []

GSA = U.S. General Services Administration / if the org. is not active in SAM, please register the org. for free; no cost (website: sam.gov) / DLA = Defense Logistics Agency / the CAGE code is free; no cost (website: cage.dla.mil) / IRS = Internal Revenue Service / DoD = U.S. Department of Defense / the Cyber Readiness Check is free; no cost by accessing the DoD site first, in order to click on the link to visit the Project Spectrum site (website: business.defense.gov/Work-with-us/Cybersecurity/) / the SPRS National Institute of Standards and Technology (NIST) Special Publication (SP) 800-171 basic assessment of nonfederal systems and organizations that process, store, and/or transmit certain information is free; no cost by accessing the DoD Defense Information Systems Agency's (DISA's) site (website: sprs.csd.disa.mil/) / CMMC = Cybersecurity Maturity Model Certification / CIO = Chief Information Officer (website: dodcio.defense.gov/CMMC/) / FAR = Federal Acquisition Regulation (website: acquisition.gov/browse/index/far) / NevadaEPro = the State of Nevada's electronic procurement system (website: nevadaepro.com/bso/) / NGEM = Nevada Government eMarketplace is another electronic procurement system used by local government and other participating entities in the public sector (website: ngemnv.com/)

In your own professional and subjective opinion:	
Does your org.: have necessary business controls and skills	
to perform on contracts [e.g., the org. has business systems	
processes, actions, etc., that can be controlled and used by	
it, in order to operate the org. each day]	Yes [] No []
have an established (1) capability(ies) statement marketing	
document for the org. and (2) competitive marketing	
strategy (a plan to sell goods and/or svcs. to the govt., etc.)	Yes [] No []
considers itself (i.e., the org.) – as it pertains to being	
responsible for carrying out obligations under a contract –	
to: (1) control the quality of supplies or services; (2) tender	
to the customer (e.g., the government, prime contractor, or	r
subcontractor at any tier) for acceptance only those	
supplies or services that conform to a contract's	
requirements; (3) ensure that the org.'s vendors or	
suppliers of raw materials, parts, components,	
subassemblies, etc., have an acceptable quality control	
system; (4) maintain substantiating evidence, when	
required by a contract, that the supplies or services conform	n
to contract quality requirements, and furnishing such	
information to the customer, if required; (5) note the org.	
may be required to provide and maintain an inspection	
system or program for the control of quality that is	
acceptable to a customer; (6) the control of quality by the	
org. may relate to, but is not limited to:	

a. manufacturing processes, to ensure that the product is	
produced to, and meets, a contract's technical	
requirements;	
b. drawings, specifications, and engineering changes, to	
ensure that manufacturing methods and operations meet a	
contract's technical requirements;	
c. testing and examination, to ensure that practices and	
equipment provide the means for optimum evaluation of	
the characteristics subject to inspection;	
d. reliability and maintainability assessment (life,	
endurance, and continued readiness);	
e. fabrication and delivery of products, to ensure that only	
conforming products are tendered to the customer;	
f. technical documentation, including drawings,	
specifications, handbooks, manuals, and other technical	
publications;	
g. preservation, packaging, packing, and marking; and	
h. procedures and processes for services to ensure that	
services meet a contract's performance requirements; and	
(7) perform all inspections and tests required by a contract	
except those specifically reserved for the customer	Yes [] No []
have awareness of applicable (1) Federal Acquisition	
Regulation (FAR) procurement laws and requirements,	
and/or (2) Nevada Revised Statutes (NRS) 333 state	
purchasing laws and requirements, and/or (3) NRS 332 local	
government purchasing laws and requirements	Yes [] No []
Based on information on the previous page, and, in your	
own professional and subjective opinion:	
Understands and is progressing toward required	
cybersecurity compliance; also understands that typically a	
formal solicitation/procurement document and resulting	
contract will include any cybersecurity-related language to	
comply with	Yes [] No []
Based on information on the previous page:	
Regarding SAM.gov, if your org. marked No, does your org.	
intend to register in SAM.gov in the future if your org. is	
accepted into the Nevada APEX Accelerator program	Yes [] No []
Regarding NevadaEPro, if your org. marked No, does your	
org. intend to register in NevadaEPro in the future if your	
org. is accepted into the Nevada APEX Accelerator program	Yes [] No []
Regarding NGEM, if your org. marked No, does your org.	
intend to register in NGEM in the future if your org. is	
accepted into the Nevada APEX Accelerator program	Yes [] No []

C. Organization's size, ownership, certifications, and other (mark those that apply and/or insert; see next page for additional info. in bold):

[] Small Business (SB)	[] Veteran-Owned SB (VOSB) or Other Than SB	[] Other:
[] Other Than SB such as a Large Business	[] Service-Disabled VOSB (SDVOSB) or Other Than SB	[] Other:
[] SBA-certified HUBZone Small Business	[] SBA-certified (or former VA CVE-verified) VOSB	[] Self-certified Small
	and/or SDVOSB	Disadvantaged Business
[] Other:	[] SBA-certified 8(a) Small Business	[] Woman(en)-Owned
[] Other:	[] SBA-certified Woman(en)-Owned SB (WOSB)	[] UCP-certified DBE

[] Other:	[] SBA-certified EconDisadv. WOSB (EDWOSB)	[] UCP-certified SBE
[] Other:	[] State-certified Nevada Local Emerging SB (ESB)	[] Other:
Meets SBA HUBZone requirements shown	Meets SBA VOSB and/or SDVOSB requirements shown	[] Party to a DoD-
on SBA's website [] Yes [] No	on SBA's website [] Yes [] No	approved MPP agrmt.
Wants to become an SBA-certified HUBZone	Wants to become an SBA-certified VOSB and/or	[] Party to an SBA-
Small Business [] Yes [] No	SDVOSB [] Yes [] No	approved MPP agrmt.
Meets SBA 8(a) Small Business requirements	Meets SBA WOSB and/or EDWOSB requirements	
shown on SBA's website [] Yes [] No	shown on SBA's website [] Yes [] No	
Wants to become an SBA-certified 8(a) Small	Wants to become an SBA-certified WOSB and/or	
Business [] Yes [] No	EDWOSB [] Yes [] No	

SBA = U.S. Small Business Administration / Small Business = See SBA's Table of Small Business Size Standards Matched to North American Industry Classification System or NAICS for a size determination (SBA's website: sba.gov) / HUBZone = Historically Underutilized Business Zone (per SBA's website: sba.gov) / VA CVE = U.S. Department of Veterans Affairs Ctr. for Verification and Evaluation (this is the former federal verifier for VOSB and SDVOSB, as the SBA is currently the federal certifier) / Self-certified Small Disadvantaged Business = see SBA's website: sba.gov / UCP = Unified Certification Program / DBE = Disadvantaged Business Enterprise / SBE = Small Business Enterprise / WOSB = Woman(en)-Owned SB / EDWOSB = Economically-Disadvantaged WOSB / MPP = Mentor-Protégé Program

D. Organization's offerings (mark those that apply and/or insert):

[] Manufacturer of a good/product	[] Reseller of a good/product	[] Retail	[] Wholesale
[] Construction	[] Research & development (R&D)	[] Services	[] Other:
[] Other:	[] Other:		[] Other:

E. Organization type, etc. (mark or insert):

[] Corporation	[] Sole Proprietorship	[] Partnership	[] Other:	
[] Limited Liability Company	[] S-Corporation	[] Other:	[] Other:	
List the keywords, key phrases,	and description of products a	and/or services the organizat	ion wishes to market to U.S. federal,	
state, and local government ag	encies and the government's	prime contractors:		
List any supply and service cate	gories [Federal Supply Group	(FSG) codes and Federal Sup	ply Classification (FSC) codes	
(website: dla.mil/Working-Witl	n-DLA/Federal-and-Internatio	nal-Cataloging/H2/), and, Pro	oduct and Service Codes (PSC codes)	
(website: acquisition.gov/psc-n	nanual)] specific to your organ	nization:		
List all appropriate NAICS codes for your organization's products and/or services (website: census.gov/naics/):				

F. Where would your organization like to market and/or sell the organization's products and/or services?

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Ĺ] Entire U.S.	[] International	[] Other; see below
	the org. wishes t	to b	e made aware of	gove	vernment solicitations; please even include Nevada, if
applicable					

G. How did you hear and/or learn about the Nevada APEX Accelerator?

In consideration of inclusion in the Nevada APEX Accelerator program, the undersigned (Producer) grants, conveys, and releases to the State of Nevada, Nevada Governor's Office of Economic Development (GOED), all rights and title to the information provided in this application for purposes associated with Nevada APEX Accelerator, the national APEX Accelerators program, and GOED objectives. By signing this form, Producer acknowledges and certifies that all information provided is true and correct. Reporting of government contract, subcontract, and other awards is required by each Nevada APEX Accelerator client. Client award data, etc., will be compiled and reported to a variety of organizations including, but not limited to, the State of Nevada, GOED, the GOED Board of Directors, the U.S. Department of Defense, etc. If your organization wishes to inactivate your profile at any time, after being accepted as a Nevada APEX Accelerator client, please notify the Nevada APEX Accelerator in writing. Furthermore, the undersigned agrees to release, indemnify, and hold harmless GOED and its agents and assigns from any loss or liability, without limitation, resulting in any way from or to the Producer as a result of participating in the Nevada APEX Accelerator program.

[\rightarrow Please forward the completed questionnaire, with a physically-signed signature in pen (note: electronic signatures or digital signatures are not accepted), to this state government email address: NVAPEXAccelerator@goed.nv.gov

Please expect email(s) from the Nevada APEX Accelerator, and please also follow the Nevada APEX Accelerator on LinkedIn at: linkedin.com]

Signature:	Date:			
Printed Name and Title:				

For Nevada APEX Accelerator team use only	when the prospective client is approved to becon	ne an actual Nevada APEX Accelerator client:
Received by:	Date: Date e	ntered in PTAssist:
Nevada APEX Accelerator primary POC:	Client number:	(Save in shared drive, then process client
welcome letter)		
Nevada APEX Accelerator primary POC:		