

Ball Metal Beverage Container Corp.

9300 W. 108th Circle, Westminster, CO 80021

Asa Robinson, Operations Manager

Date: June 16, 2022

Application Facts:

Industry	Manufacturing
NAICS	332431
Type of App	New
Location	Clark County
RDA	LVGEA, Michael Walsh

Company Profile

Ball Metal Beverage Container Corp. (BMBCC) is considering establishing a multi-line beverage packaging facility in North Las Vegas. The company estimates such a facility requiring approximately 750,000 square feet of space to accommodate its full production capacity. BMBCC is a wholly owned subsidiary of Ball Corporation (Ball). Founded in 1880 Ball is one of the world's leading suppliers of aluminum packaging for beverages, foods, and household products. In addition, Ball also provides aerospace and other technology related services to commercial and governmental customers. Ball's largest product line is aluminum beverage containers. Aluminum is quickly becoming a highly attractive packaging option for sustainability-conscious brands and consumers alike. Unlike other packaging materials, aluminum is highly recyclable. BMBCC is committed to enriching its community. The company achieves this goal by supporting multiple organizations, programs and civic initiatives that advance sustainable livelihoods. Through the Ball Foundation, the company regularly invests in the future of the communities in which it is a member. BMBCC is also considering Arizona and Utah as potential locations for the project. *Source: Ball Metal Beverage Container Corp.*

Economic Development Rate Ride (EDRR) Provisions

Pursuant to NRS Chapter 704.7876, the Office, in consultation with the Public Utilities Commission of Nevada, can grant the Lead Participant a Certificate of Eligibility for an EDRR for discounts to be applied for 8 years on rates for up to 25 megawatts of power capacity used by the Company within the Project Site pursuant to a contract with a term of 10 years See Exhibit A (GOED Board approved application).

Pursuant to NRS 704.7881, and the ten (10) year contract entered into pursuant to NRS 704.7877, the Company shall be eligible for a discount to the base tariff energy rate portion of its electric power bill as follows:

- (1) In the first and second year of the contract, there shall be no discount of the base tariff energy rate;
- (2) In the third and fourth year of the contract, the reduction in the rates as a result of the discount must not exceed 30 percent of the base tariff energy rate;
- (3) In the fifth, sixth, seventh and eighth year of the contract, the reduction in the rates as a result of the discount must not exceed 20 percent of the base tariff energy rate; and
- (4) In the ninth and tenth year of the contract, the reduction in the rates as a result of the discount must not exceed 10 percent of the base tariff energy rate.

Company's Approved Tax Abatements (formerly approved - not part of this application)

Tax Abatement Requirements:	Statutory	Company Application	Meeting Requirements
Job Creation	50	178	Yes
Average Wage	\$26.67	\$33.65	Yes
Equipment Capex (SU & MBT)	\$1,000,000	\$175,988,700	Yes
Equipment Capex (PP)	\$5,000,000		Yes
Additional Requirements:			
Health Insurance	65%	81%	Yes
Revenues generated outside NV	51%	99%	Yes
Business License	<input checked="" type="checkbox"/> Current	<input type="checkbox"/> Pending	<input type="checkbox"/> Will comply



February 02, 2022

Mr. Michael Brown
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Ave., Suite 5400
Las Vegas, Nevada 89101

RE: Ball Corporation Economic Development Rate Rider Application

Dear Mr. Brown,

After review, the electric utility has determined that the applicant's use of the load is not for a project, purpose or facility which carries an abnormal risk or is seasonal, intermittent, or temporary. This relates to NRS 704.7876, Participation in Program 3(d).

Sincerely,

A handwritten signature in black ink that reads "Jeff Brigger". The signature is written in a cursive style with a large initial "J" and "B".

Jeff Brigger
Director of Business Development
NV Energy

ECONOMIC DEVELOPMENT

Economic Development Rate Rider Program Pre-Approval Application

GOED OFFICE USE ONLY	
MMQ <input type="checkbox"/>	NQ <input type="checkbox"/>
DATE RECEIVED: 3/14/2022	
INITIALS: MS	

Corporate Information

COMPANY NAME (Legal name under which business will be transacted in Nevada)
Ball Metal Beverage Container Corp.

CORPORATE ADDRESS 9300 W 108th Circle	CITY / TOWN Westminster	STATE / PROVINCE CO	ZIP 80021
COMPANY CONTACT NAME Roy Banes	TITLE VP Finance	PHONE NUMBER (303) 460-2445	E-MAIL ADDRESS rbanes@ball.com

Nevada Facility

NEVADA FACILITY ADDRESS (If different from above) 9150 N Teryl B Adams Ave	CITY / TOWN North Las Vegas	COUNTY Clark County	ZIP 89165
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PROVIDE A DETAILED DESCRIPTION OF THE FACILITY (Attach separate sheet if necessary)

Ball Metal Beverage Container Corp. ("Ball" or the "Company") is establishing a new multi-line beverage packaging facility at 9150 N Teryl B Adams Ave, North Las Vegas, NV 89165. This facility will be approximately 750,000 SF, comprised of approximately 450,000 SF of production space and 300,000 SF of warehouse and distribution space. The Company anticipates producing more than 4 billion aluminum cans per year once this facility is fully operational.

Program Information

WHAT IS THE ESTIMATED POWER DEMAND IN KILOWATTS FOR THE FACILITY (MUST EXCEED 300 KW)?	11,000
WHAT IS THE ESTIMATED ANNUAL LOAD FACTOR FOR THE FACILITY (MUST EXCEED 50 PERCENT)?	73
WHAT IS THE REQUESTED EDRR ALLOCATION AMOUNT FOR THIS APPLICATION	5 MW
IS YOUR COMPANY A NEW COMMERCIAL / INDUSTRIAL CUSTOMER OF AN ELECTRIC UTILITY IN NEVADA?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
DURING THE PRECEDING 12 MONTHS, HAS YOUR COMPANY BEEN A CUSTOMER OF ANY ELECTRIC UTILITY IN NEVADA?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
HAS YOUR COMPANY APPLIED FOR, OR PLAN TO APPLY FOR ALL ECONOMIC INCENTIVES FOR WHICH YOU ARE ELIGIBLE THAT ARE OFFERED BY THE STATE?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
PURSUANT TO NRS 704.7876(3)(D) AND (2)(C), AN APPLICATION SHOULD CONTAIN PROOF THAT "THE ELECTRIC UTILITY HAS DETERMINED THAT THE APPLICANT'S USE OF THE LOAD IS NOT FOR A PROJECT, PURPOSE OR FACILITY WHICH CARRIES AN ABNORMAL RISK OR IS SEASONAL, INTERMITTENT OR TEMPORARY." PLEASE ATTACH A DETERMINATION LETTER FROM THE UTILITY AND CHECK 'YES' TO INDICATE THIS HAS BEEN INCLUDED	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Certification

I, the undersigned, with signatory authorization for the company, attest that but for the electric rate rider incentive applicant would not have located or considered locating the business in Nevada. Further, the company understands the purpose of this form is to seek approval to participate in the program, with eligibility determined after review of the provided and other information requested by the State.

Roy Banes
 Name of person authorized for signature

Vice President, Finance
 Title

Roy Banes
 Signature

March 18, 2022
 Date

Program participation is based on eligibility of the applicant and availability of unallocated capacity. Submitting this application does not guarantee approval. If applicant is determined to be eligible, this office will issue a written letter of eligibility. Applicant will then be required to enter into a Service Agreement with Utility, including payment of a deposit consistent with rules of the Public Utilities Commission of Nevada. Prior to entering into a Service Agreement, the company must provide access to the facility, or plans for the facility, for the purpose of making recommendations concerning energy efficiency of the facility. Under Nevada Law, all information submitted will be deemed a public record.

Please e-mail pre-approval form to msheldon@diversifynevada.com and cc: jholguin@diversifynevada.com, tatjana.vukovic@diversifynevada.com

Nevada Governor's Office of Economic Development

EXHIBIT A
GOED BOARD
APPROVED
APPLICATION –
SEPTEMBER 2021

Ball Metal Beverage
Container Corp.

Ball Metal Beverage Container Corp.

9300 W. 108th Circle, Westminster, CO 80021

Janice Anderson, Vice President of Finance

Date: September 23, 2021

Application Facts:

Industry	Manufacturing
NAICS	332431
Type of App	New
Location	Clark County
RDA	LVGEA, Michael Walsh

Company Profile

Ball Metal Beverage Container Corp. (BMBCC) is considering establishing a multi-line beverage packaging facility in North Las Vegas. The company estimates such a facility requiring approximately 750,000 square feet of space to accommodate its full production capacity. BMBCC is a wholly owned subsidiary of Ball Corporation (Ball). Founded in 1880 Ball is one of the world's leading suppliers of aluminum packaging for beverages, foods, and household products. In addition, Ball also provides aerospace and other technology related services to commercial and governmental customers. Ball's largest product line is aluminum beverage containers. Aluminum is quickly becoming a highly attractive packaging option for sustainability-conscious brands and consumers alike. Unlike other packaging materials, aluminum is highly recyclable. BMBCC is committed to enriching its community. The company achieves this goal by supporting multiple organizations, programs and civic initiatives that advance sustainable livelihoods. Through the Ball Foundation, the company regularly invests in the future of the communities in which it is a member. BMBCC is also considering Arizona and Utah as potential locations for the project. *Source: Ball Metal Beverage Container Corp.*

Tax Abatement Requirements:

	<u>Statutory</u>	<u>Company Application</u>	<u>Meeting Requirements</u>
Job Creation	50	178	Yes
Average Wage	\$26.67	\$33.65	Yes
Equipment Capex (SU & MBT)	\$1,000,000	\$175,988,700	Yes
Equipment Capex (PP)	\$5,000,000		Yes

Additional Requirements:

Health Insurance	65%	81%	Yes
Revenues generated outside NV	51%	99%	Yes
Business License	<input type="checkbox"/> Current	<input type="checkbox"/> Pending	<input checked="" type="checkbox"/> Will comply

Total Tax Liability (without tax abatements)

Direct (company)

\$27,254,204

Total

\$57,304,805

Tax Abatements

Contract Terms

Estimated Tax Abatement

Sales Tax Abmt.	2% for 2 years	\$11,219,280
Modified Business Tax Abmt.	50% for 4 years	\$322,520
Personal Property Tax Abmt.	50% for 10 years	\$5,935,055
Total Estimated Tax Abatement over 10 yrs.		\$17,476,855

Net New Tax Revenues

Direct

Indirect

Taxes after Abatements

Local Taxes

Property	\$16,767,065	\$6,035,103	\$22,802,168
Sales	\$3,563,625	\$3,713,339	\$7,276,964
Lodging	\$0	\$199,196	\$199,196

State Taxes

Property	\$917,058	\$351,154	\$1,268,212
Sales	\$4,637,774	\$1,239,329	\$5,877,103
Modified Business	\$1,518,184	\$822,126	\$2,340,310
Lodging	\$0	\$63,997	\$63,997

Total Estimated New Tax Revenue over 10 yrs.

\$39,827,950

Economic Impact over 10 yrs.

Total

Construction

Total

Total Jobs Supported	337	846	1,183
Total Payroll Supported	\$199,891,725	\$45,960,592	\$245,852,317
Total Economic Value	\$711,427,014	\$121,384,243	\$832,811,257

IMPORTANT TERMS & INFORMATION

Tax Abatements are reduction or discount of tax liability and companies do not receive any form of payment.

Total Estimated Tax Abatement is a tax reduction estimate. This estimated amount will be discounted from total tax liability.

Estimated New Tax Revenue is amount of tax revenues local and state government will collect after the abatement was given to applying company.

Economic Impact is economic effect or benefits that this company and it's operations will have on the community and state economy measured by total number of jobs, payroll and created output.



July 28, 2021

Mr. Michael Brown
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue, Suite 5400
Las Vegas, Nevada 89101

Dear Mr. Brown,

Ball Metal Beverage Container Corporation is applying to the State of Nevada for the Sales & Use Tax Abatement, the Modified Business Tax Abatement, and the Personal Property Tax Abatement. We request that Ball Metal Beverage Container Corporation be placed on the agenda for the September 23, 2021 GOED Board meeting.

Ball Metal Beverage Container Corporation will create 178 new positions in the first 24 months of operations, with an average hourly wage of \$33.65. The company will make a capital investment of \$175,988,700.00

Ball Metal Beverage Container Corporation meets and exceeds the three requirements for tax abatements. This application has the full support of the Las Vegas Global Economic Alliance.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Walsh", written in a cursive style.

Michael Walsh
VP Economic Development
Las Vegas Global Economic Alliance



Ball Corporation

Beverage Packaging North & Central America

9300 West 108th Circle, Westminster, CO 80021-3682 (303) 469-5511 Fax (303) 460-5258

July 23, 2021

Mr. Michael Brown
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Ave., Suite 5400
Las Vegas, NV 89101

Dear Mr. Brown,

Ball Metal Beverage Container Corporation (BMBCC) is a wholly owned subsidiary of Ball Corporation (collectively "Ball," "we," or "our"). Founded by five brothers in 1880 and incorporated in the state of Indiana in 1922, we are one of the world's leading suppliers of aluminum packaging for the beverage, personal care, and household products industries. Headquartered in Broomfield, CO, we are a publicly traded company appearing on the New York Stock Exchange under the ticker symbol BLL.

Our largest product line is aluminum beverage containers. Aluminum is quickly becoming a highly attractive packaging option for sustainability-conscious brands and consumers alike. Unlike other packaging materials, aluminum is highly recyclable, with almost 75 percent of all aluminum ever produced worldwide still in circulation. In 2020, Ball produced and shipped approximately 51 billion recyclable aluminum beverage containers across North America. This accounts for nearly 42 percent of all aluminum beverage containers produced on the continent for the year.

As the market for aluminum beverage containers continues to exponentially grow, we are striving to increase production to meet the demand. Therefore, we have identified North Las Vegas, NV as a suitable location for establishing a new multi-line aluminum beverage canning plant. This facility would represent Ball's first beverage canning plant in the state. To staff this facility, we require 178 net new full-time employees within two years, many of whom will be residents of the greater Clark County area. The average hourly rate of new employees is anticipated to be approximately \$33. We anticipate making a substantial investment estimated at \$287 million as a result of this project, including the purchase of land through one of our wholly owned subsidiaries, either Real Estate Projects LLC or Ball Metal Beverage Container Corporation. Title to the land may then be transferred to BMBCC at a later date if they are not the initial purchaser. Other investments include the construction of a built-to-suit facility and the acquisition of the necessary machinery and equipment. Capital expenditures are estimated at \$323 million in total when including labor, freight, duties and other equipment installation costs. It is anticipated that this project will break ground in March of 2022, with the facility becoming fully operational by July 2023.

During our evaluation of potential locations to establish this facility, the Ball management team reviewed several factors including, but not limited to the availability and cost of labor, real estate cost, logistics, business environment and other operating costs, such as tax structure. The existence of the State Incentive Program was a significant factor in our decision to pursue this manufacturing facility in Clark County, Nevada.

In addition to making capital investments and creating jobs, we are committed to enriching the communities in which we are located. Ball achieves this goal by supporting multiple organizations, programs and civic initiatives that advance sustainable livelihoods. Through the Ball Foundation, corporate giving, employee giving and volunteerism, Ball regularly invests in the future of the communities in which we are a member. In 2019, Ball Corporation and its employees donated an estimated \$7.5 million and more than 38,500 hours of volunteer service to non-profit organizations.

We appreciate the valuable guidance and assistance from both the Las Vegas Global Economic Alliance and Nevada's GOED team through our site selection process. We are excited about this opportunity and look forward to establishing a longstanding relationship with the state of Nevada.

Sincerely,



Janice L. Anderson
Vice President, Finance



Ball Corporation

Beverage Packaging North & Central America

9300 West 108th Circle, Westminster, CO 80021-3682 (303) 469-5511 Fax (303) 460-5258

July 23, 2021

Michael Brown
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue
Suite 5400
Las Vegas, NV 89101

RE: APPLICATION FOR INCENTIVES – REQUEST FOR CONFIDENTIALITY
OF RECORDS AND DOCUMENTS – NRS 231.069

Dear Director Brown:

On July 23, 2021, Ball Corporation's wholly owned subsidiary, Ball Metal Beverage Container Corp. submitted an application to you as the Executive Director of the State of Nevada Governor's Office of Economic Development ("GOED") requesting approval of economic incentives for the new operation in Clark County, Nevada. The purpose of this letter is to request that any and all records and other documents in GOED's possession concerning initial contact with, research and planning for Ball Metal Beverage Container Corp., including but not limited to certain information in that application, and if amended, all be kept confidential pursuant to Section 4 of Assembly Bill No. 17 (2015 Regular Session) as codified in NRS 231.069.

Please be advised that Ball Metal Beverage Container Corp. specifically deems the following information proprietary and confidential:

1. Incentive Application Equipment List - Schedule 5 (A)
2. Incentive Application Employment List - Schedule 5 (B)

Thank you for your consideration. If you have any questions or require any further information, please do not hesitate to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to read "Janice", written in a cursive style.

Janice L. Anderson
Vice President, Finance

REQUEST FOR CONFIDENTIALITY DETERMINATION

Pursuant to NRS 231.069, and upon the request of applicant Ball Metal Beverage Container Corp. the Executive Director of the Office has determined the:

- (i) The detailed schedule of Capital Equipment List, 5(A)
- (ii) The detailed schedule of Employment List, 5(B)

are confidential proprietary information of the business, are not public records, and shall be redacted in its entirety from the copy of the application that is disclosed to the public.



Michael Brown
Executive Director

August 3, 2021

Date

ECONOMIC DEVELOPMENT

Incentive Application

Company is an / a: (check one)

- New location in Nevada
- Expansion of a Nevada company

Company Name: Ball Metal Beverage Container Corp.

Date of Application: July 23, 2021

Section 1 - Type of Incentives

Please check all that the company is applying for on this application:

- Sales & Use Tax Abatement
- Modified Business Tax Abatement
- Personal Property Tax Abatement
- Sales & Use Tax Deferral
- Recycling Real Property Tax Abatement
- Other: _____

Section 2 - Corporate Information

COMPANY NAME (Legal name under which business will be transacted in Nevada) <u>Ball Metal Beverage Container Corp.</u>			FEDERAL TAX ID # <u>84-1326644</u>
CORPORATE ADDRESS <u>9300 W 108th Circle</u>	CITY / TOWN <u>Westminster</u>	STATE / PROVINCE <u>CO</u>	ZIP <u>80021</u>
MAILING ADDRESS TO RECEIVE DOCUMENTS (If different from above)	CITY / TOWN	STATE / PROVINCE	ZIP
TELEPHONE NUMBER <u>(303) 469-3131</u>	WEBSITE https://www.ball.com/Home		
COMPANY CONTACT NAME <u>Janice Anderson</u>	COMPANY CONTACT TITLE <u>Vice President of Finance</u>		
E-MAIL ADDRESS jlanders@ball.com	PREFERRED PHONE NUMBER <u>(303) 460-5497</u>		

Has your company ever applied and been approved for incentives available by the Governor's Office of Economic Development? Yes No

If Yes, list the program awarded, date of approval, and status of the accounts (attach separate sheet if necessary):

Section 3 - Program Requirements

Please check two of the boxes below; the company must meet at least two of the three program requirements:

- A capital investment of \$1,000,000 in eligible equipment in urban areas or \$250,000 in eligible equipment in rural areas are required. This criteria is businesses. In cases of expanding businesses, the capital investment must equal at least 20% of the value of the tangible property owned by the business.
- New businesses locating in urban areas require fifty (50) or more permanent, full-time employees on its payroll by the eighth calendar quarter in which the abatement becomes effective. In rural areas, the requirement is ten (10) or more. For an expansion, the business must increase employees on its payroll by 10% more than its existing employees prior to expansion, or by 25 (urban) or 6 (rural) employees, whichever is greater.
- In both urban and rural areas, the average hourly wage that will be paid by the business to its new employees is at least 100% of the average statewide hourly wage.

Note: Criteria is different depending on whether the business is in a county where the population is 100,000 or more or a city where the population is 60,000 or more "urban" area), or if the business is in a county where the population is less than 100,000 or a city where the population is less than 60,000 (i.e., "rural" area).

Section 4 - Nevada Facility

Type of Facility:

- Headquarters
- Technology
- Back Office Operations
- Research & Development / Intellectual Property
- Service Provider
- Distribution / Fulfillment
- Manufacturing
- Other: _____

PERCENTAGE OF REVENUE GENERATED BY THE NEW JOBS CONTAINED IN THIS APPLICATION FROM OUTSIDE NEVADA <u>99%</u>	EXPECTED DATE OF NEW / EXPANDED OPERATIONS (MONTH / YEAR) <u>Jul-2023</u>		
NAICS CODE / SIC <u>332431</u>	INDUSTRY TYPE <u>Metal Can Manufacturing</u>		
DESCRIPTION OF COMPANY'S NEVADA OPERATIONS <u>Manufacturing</u>			
PROPOSED / ACTUAL NEVADA FACILITY ADDRESS <u>TBD</u>	CITY / TOWN <u>North Las Vegas</u>	COUNTY <u>Clark County</u>	ZIP <u>89115</u>
WHAT OTHER STATES / REGIONS / CITIES ARE BEING CONSIDERED FOR YOUR COMPANY'S RELOCATION / EXPANSION / STARTUP? <u>Arizona, Utah</u>			

Section 5 - Complete Forms (see additional tabs at the bottom of this sheet for each form listed below)

Check the applicable box when form has been completed.

- 5 (A) Equipment List
- 5 (B) Employment Schedule
- 5 (C) Evaluation of Health Plan, with supporting documents to show the employer paid portion of plan meets the minimum of 65%.
- 5 (D) Company Information Form

Section 6 - Real Estate & Construction (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up - Plans Over the Next <u>Ten</u> Years	Expansions - Plans Over the Next <u>10</u> Years
<p>Part 1. Are you currently/planning on leasing space in Nevada? <u> No </u></p> <p>If No, skip to Part 2. If Yes, continue below:</p> <p style="padding-left: 40px;">What year(s)? _____</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p> <p style="padding-left: 40px;">Annual lease cost of space: _____</p> <p>Do you plan on making building tenant improvements? _____</p> <p>If No, skip to Part 2. If Yes *, continue below:</p> <p style="padding-left: 40px;">When to make improvements (month, year)? _____</p> <hr style="border-top: 1px dashed black;"/> <p>Part 2. Are you currently/planning on buying an owner occupied facility in Nevada? <u> No </u></p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p style="padding-left: 40px;">Purchase date, if buying (month, year): _____</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p> <p>Do you plan on making building improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p style="padding-left: 40px;">When to make improvements (month, year)? _____</p> <hr style="border-top: 1px dashed black;"/> <p>Part 3. Are you currently/planning on building a build-to-suit facility in Nevada? <u> Yes </u></p> <p>If Yes *, continue below:</p> <p style="padding-left: 40px;">When to break ground, if building (month, year)? <u> Mar-2022 </u></p> <p style="padding-left: 40px;">Estimated completion date, if building (month, year): <u> Jan-2023 </u></p> <p style="padding-left: 40px;">How much space (sq. ft.)? <u> 750,000 </u></p>	<p>Part 1. Are you currently leasing space in Nevada? _____</p> <p>If No, skip to Part 2. If Yes, continue below:</p> <p style="padding-left: 40px;">What year(s)? _____</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p> <p style="padding-left: 40px;">Annual lease cost at current space: _____</p> <p>Due to expansion, will you lease additional space? _____</p> <p>If No, skip to Part 3. If Yes, continue below:</p> <p style="padding-left: 40px;">Expanding at the current facility or a new facility? _____</p> <p style="padding-left: 40px;">What year(s)? _____</p> <p style="padding-left: 40px;">How much expanded space (sq. ft.)? _____</p> <p style="padding-left: 40px;">Annual lease cost of expanded space: _____</p> <p>Do you plan on making building tenant improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p style="padding-left: 40px;">When to make improvements (month, year)? _____</p> <hr style="border-top: 1px dashed black;"/> <p>Part 2. Are you currently operating at an owner occupied building in Nevada? _____</p> <p>If No, skip to Part 3. If Yes, continue below:</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p> <p style="padding-left: 40px;">Current assessed value of real property? _____</p> <p>Due to expansion, will you be making building improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p style="padding-left: 40px;">When to make improvements (month, year)? _____</p> <hr style="border-top: 1px dashed black;"/> <p>Part 3. Do you plan on building or buying a new facility in Nevada? _____</p> <p>If Yes *, continue below:</p> <p style="padding-left: 40px;">Purchase date, if buying (month, year): _____</p> <p style="padding-left: 40px;">When to break ground, if building (month, year)? _____</p> <p style="padding-left: 40px;">Estimated completion date, if building (month, year): _____</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p>
<p>* Please complete Section 7 - Capital Investment for New Operations / Startup.</p>	<p>* Please complete Section 7 - Capital Investment for Expansions below.</p>

BRIEF DESCRIPTION OF CONSTRUCTION PROJECT AND ITS PROJECTED IMPACT ON THE LOCAL ECONOMY (Attach a separate sheet if necessary):

This project represents the establishment of a new state of the art 750,000 SF built-to-suit aluminum canning production facility. This project will have a positive impact on the local economy by creating 178 net new full-time positions within the first 8 quarters, with an average annual wage of approximately \$69,900 presenting approximately \$12.4 million in additional annual payroll to the state. In addition, construction related and other indirect jobs will be created as a result of this project.

Section 7 - Capital Investment (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up	Expansions
How much capital investment is planned? (Breakout below): Building Purchase (if buying): <u> N/A </u> Building Costs (if building / making improvements): <u> \$86,000,000 </u> Land: <u> \$25,000,000 </u> *Equipment Cost: <u> \$175,988,700 </u> Total: <u> \$286,988,700 </u> *Total equipment cost excludes duties, labor, installation, freight, and other equipment related services.	How much capital investment is planned? (Breakout below): Building Purchase (if buying): _____ Building Costs (if building / making improvements): _____ Land: _____ Equipment Cost: _____ Total: _____ Is the equipment purchase for replacement of existing equipment? _____ Current assessed value of personal property in NV: _____ (Must attach the most recent assessment from the County Assessor's Office.)

Section 8 - Employment (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up	Expansions
How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of new operations?: <u> 178 </u> Average hourly wage of these <u>new</u> employees: <u> \$33.65 </u>	How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of expanded operations?: _____ Average hourly wage of these <u>new</u> employees: _____ How many FTE employees prior to expansion?: _____ Average hourly wage of these <u>existing</u> employees: _____ Total number of employees after expansion: _____

* FTE represents a permanent employee who works an average of 30 hours per week or more, is eligible for health care coverage, and whose position is a "primary job" as set forth in NAC 360.474.

OTHER COMPENSATION (Check all that apply):

- Overtime Merit increases Tuition assistance Bonus
 PTO / Sick / Vacation COLA adjustments Retirement Plan / Profit Sharing / 401(k) Other: _____

BRIEF DESCRIPTION OF ADDITIONAL COMPENSATION PROGRAMS AND ELIGIBILITY REQUIREMENTS (Attach a separate sheet if necessary):

The Company also offers a generous and competitive benefits package to its employees which includes medical/dental/vision insurance, life insurance, 401(k) savings plan & company match, retirement benefits, education benefits, and employee stock purchase plan & company match.

Section 9 - Employee Health Insurance Benefit Program

Is health insurance for employees and is an option for dependents offered?: Yes (**attach health plan and quote or invoice**) No

Package includes (check all that apply):

- Medical Vision Dental Other: _____

Qualified after (check one):

- Upon employment Three months after hire date Six months after hire date Other: _____

Health Insurance Costs:	Percentage of health insurance premium by (min 65%):
Plan Type: <u>Ball Consumer Choice Plan</u>	
Employer Contribution (annual premium per employee): <u> \$ 4,777.28 </u>	Company: <u> 81% </u>
Employee Contribution (annual premium per employee): <u> \$ 1,120.60 </u>	Employee: <u> 19% </u>
Total Annual Premium: <u> \$ 5,897.88 </u>	

[SIGNATURE PAGE FOLLOWS]

Section 10 - Certification

I, the undersigned, hereby grant to the Governor's Office of Economic Development access to all pertinent and relevant records and documents of the aforementioned company. I understand this requirement is necessary to qualify and to monitor for compliance of all statutory and regulatory provisions pertaining to this application.

Being owner, member, partner, officer or employee with signatory authorization for the company, I do hereby declare that the facts herein stated are true and that all licensing and permitting requirements will be met prior to the commencement of operations. In addition, I and /or the company's legal counsel have reviewed the terms of the GOED Tax Abatement and Incentives Agreement, the company recognizes this agreement is generally not subject to change, and any material revisions have been discussed with GOED in advance of board approval.

Janice L. Anderson

Name of person authorized for signature



Signature

Vice President, Finance

Title

July 23, 2021

Date

Nevada Governor's Office of Economic Development

555 E. Washington Ave., Ste 5400 • Las Vegas, Nevada 89101 • 702.486.2700 • (Fax) 702.486.2701 • www.diversifynevada.com

Site Selection Factors

Company Name: Ball Metal Beverage Container Corp.

County: Clark

Section I - Site Selection Ratings

Directions: Please rate the select factors by importance to the company's business (1 = very low; 5 = very high). Attach this form to the Incentives Application.

Availability of qualified workforce:	<u>5</u>	Transportation infrastructure:	<u>4</u>
Labor costs:	<u>5</u>	Transportation costs:	<u>4</u>
Real estate availability:	<u>4</u>	State and local tax structure:	<u>4</u>
Real estate costs:	<u>4</u>	State and local incentives:	<u>5</u>
Utility infrastructure:	<u>5</u>	Business permitting & regulatory structure:	<u>4</u>
Utility costs:	<u>4</u>	Access to higher education resources:	<u>3</u>

Please summarize the importance of the abatement program to your decision (please include at least a paragraph summary):

As clearly evident in this application, it takes a significant amount of capital investment on equipment and personal property to successfully operate one of Ball Metal Beverage Container Corp.'s ("BMBCC") manufacturing plants. Reducing our sales and use tax obligations remains a driving factor in our location decision. Competing states offer standard and permanent sales and use tax exemptions and, as such, the benefits for which we are applying would help offset the cost gap between the jurisdictions. In addition to investing in equipment, we also invest in our workforce by paying above average wages with benefits. The Nevada abatement programs would make a significant impact on BMBCC's bottom line allowing us the capital we will need to establish a new facility in Nevada, hire and train a quality workforce and maintain a successful manufacturing operation for years to come.

Equipment Schedule, Detailed

The Office has determined the detailed equipment schedule as described in this application constitutes confidential proprietary information of Ball Metal Beverage Container Corp. and is not a public record.

Employment Schedule, Detailed

The Office has determined the detailed employment schedule as described in this application constitutes confidential proprietary information of Ball Metal Beverage Container Corp. and is not a public record.

5(C) Evaluation of Health Plans Offered by Companies

Company Name: Ball Metal Beverage Container Corp.

County: Clark

Total Number of Full-Time Employees: 178

Average Hourly Wage per Employee \$33.65

Average Annual Wage per Employee (implied) \$69,992.00

COST OF HEALTH INSURANCE

Annual Health Insurance Premium Cost: \$5,897.88

Percentage of Premium Covered by:

Company 81%

Employee 19%

HEALTH INSURANCE PLANS:

Base Health Insurance Plan*:

Ball Consumer Choice Plan 1 (BCCP1)

Deductible - per employee \$ 2,000

Coinsurance 80% / 20%

Out-of-Pocket Maximum per employee \$ 5,000

Additional Health Insurance Plan*:

Ball Consumer Choice Plan 2

Deductible - per employee \$ 1,400

Coinsurance 80% / 20%

Out-of-Pocket Maximum per employee \$ 3,500

Additional Health Insurance Plan*:

N/A

Deductible - per employee \$ -

Coinsurance 0% / 0%

Out-of-Pocket Maximum per employee \$ -

*Note: **Please list only "In Network" for deductible and out of the pocket amounts .**

Generalized Criteria for Essential Health Benefits (EHB)

[following requirements outlined in the Affordable Care Act and US Code, including 42 USC Section 18022]

Covered employee's premium not to exceed 9.5% of annual wage	2.0%	MMQ
Annual Out-of-Pocket Maximum not to exceed \$8,700 (2022)	\$5,000	MMQ

Minimum essential health benefits covered (Company offers PPO):

- (A) Ambulatory patient services
- (B) Emergency services
- (C) Hospitalization
- (D) Maternity and newborn care
- (E) Mental health/substance use disorder/behavioral health treatment
- (F) Prescription drugs
- (G) Rehabilitative and habilitative services and devices
- (H) Laboratory services
- (I) Preventive and wellness services and chronic disease management
- (J) Pediatric services, including oral and vision care

No Annual Limits on Essential Health Benefits

I, the undersigned, hereby declare to the Governor's Office of Economic Development that the facts herein stated are true, and that I have attached a qualified plan with information highlighting where our plan reflects meeting the 65% minimum threshold for the employee paid portion of the plan for GOED to independently confirm the same.

Janice L. Anderson

Name of person authorized for signature



Signature

Vice President, Finance

Title

7/23/2021

Date

5(D) Company Information

Company Name: Ball Metal Beverage Container Corp.

County: Clark

Section 1 - Company Interest List

Directions: Please provide a detailed list of owners and/or members of the company. *The Governor's Office of Economic Development strives to maintain the highest standards of integrity, and it is vital that the public be confident of our commitment. Accordingly, any conflict or appearance of a conflict must be avoided. To maintain our integrity and credibility, the applicant is required to provide a detailed list of owners, members, equity holders and Board members of the company.*

(a) Name	(b) Title
Charles E. Baker	Vice President, General Counsel and Corporate Secretary
Nate C. Carey	Vice President and Controller
Daniel W. Fisher	President
John A. Hayes	Chairman and Chief Executive Officer
David A. Kaufman	Senior Vice President
Jeffrey A. Knobel	Vice President and Treasurer
Ronald J. Lewis	Senior Vice President
Scott C. Morrison	Executive Vice President and Chief Financial Officer
Lisa A. Pauley	Executive Vice President, Human Resources and Administration

Section 2 - Company Affiliates and/or Subsidiaries

Are there any subsidiary or affiliate companies sharing tax liability with the applicant company? No Yes

If Yes, continue below:

Directions: In order to include affiliates/subsidiaries, under the exemption letter, they must to be added to the Contract. Per standard practice GOED requires a corporate schematic to understand the exact relationships between the companies. Please populate the below table to show the exact relationships between the companies and include:

1. The names as they would read on the tax exemption letter.
2. Which entity(is) will do the hiring?
3. Which entity(is) will be purchasing the equipment?

Name of Subsidiary or Affiliate Entity, Role and Legal Control Relationship
Ball Corporation is the world's leading provider of innovative, sustainable, aluminum packaging for beverage, personal care, and household products. Ball Corporation may be involved in hiring of employees and the purchase of equipment.
Ball Packaging, LLC is a wholly owned subsidiary of Ball Corporation. Ball Packaging may be involved in hiring of employees and the purchase of equipment.
Ball Metal Beverage Container Corp. ("BMBC") is a wholly owned subsidiary of Ball Corporation. BMBC is a global leader in metal packaging for beverage, food, and aerosol products. BMBC will be controlling entity for hiring and purchasing equipment.

Please include any additional details below:

Ball Metal Beverage Container Corporation
Project Quartz
Corporate Profile

Company Background

Ball Metal Beverage Container Corp. (BMBCC) (hereinafter referred to as the “Company”), is a wholly owned subsidiary of Ball Corporation (hereinafter referred to as “Ball”). Ball is one of the world’s leading suppliers of aluminum packaging for beverages, foods, and household products. In addition, Ball also provides aerospace and other technology related services to commercial and governmental customers. Founded in 1880, and incorporated in Indiana in 1922, Ball is a publicly traded company appearing on the New York Stock Exchange under the ticker symbol BLL.

Ball’s largest product line is aluminum beverage containers. Aluminum is quickly becoming a highly attractive packaging option for sustainability-conscious brands and consumers alike. Unlike other packaging materials, aluminum is highly recyclable, with almost 75 percent of all aluminum ever produced worldwide still in circulation. With manufacturing facilities located around the world, Ball sells aluminum packaging products to an increasingly global and diverse customer base. In addition to beverage packaging, Ball also produces other aluminum products such as cups, aerosol cans and slugs. Ball’s customers include some of the world’s largest multinational beverage, personal care, and household products companies, each requiring aluminum packaging for a wide range of potential uses.

Ball reported \$11.7 billion in consolidated net sales in 2020. Ball’s four reportable financial segments, broken down across geographical and industry lines, include: Beverage Packaging North & Central America, Beverage Packaging South America, Beverage Packaging Europe, and Aerospace. Ball also has non-reportable segments, including but not limited to, several beverage packaging lines in Asia, aluminum cup production, and the production of aluminum aerosol cans and slugs. In total, Ball’s Beverage Packaging North & Central America segment is by far its largest, accounting for 43 percent of its 2020 net sales.

Current Operations

Ball is headquartered in Colorado and has more than 100 facilities around the world. Ball employs approximately 21,500 employees worldwide, including an estimated 10,700 employees in the U.S. In 2020, Ball produced and shipped approximately 51 billion recyclable aluminum beverage containers across North America. This accounts for nearly 42 percent of all aluminum beverage containers produced on the continent for the year. As the market for aluminum beverage containers continues to exponentially grow, Ball is striving to increase production to meet the demand. This has led Ball to establishing new beverage packaging facilities in Goodyear, AZ; Glendale, AZ; Pittston, PA; and Bowling Green, KY in recent years.

However, these new facilities will not provide Ball enough capacity to meet the growing needs for aluminum cans. Therefore, Ball is exploring other potential locations to establish aluminum can

production facilities in the Southwestern U.S. As part of Ball's overall corporate growth strategy, the Company is currently assessing whether to construct a new aluminum beverage canning plant in either Nevada or Utah. To date, Ball does not have a preexisting beverage packaging facility in either state.

Project Quartz

The Company's intention is to establish a multi-line beverage packaging facility. The Company estimates such a facility requiring approximately 750,000 square feet of space to accommodate its full production capacity. As such, Ball has identified a greenfield at Miner's Mesa in North Las Vegas, NV as a suitable location for establishing this plant.

Should the Company pursue this project, it anticipates making substantial investments as a result estimated at \$287 million. These investments include the purchase of land through a wholly owned subsidiary, Real Estate Projects LLC or Ball Metal Beverage Container Corp. Title to the land may then be transferred to the Company at a later date. Other investments include the construction of a built-to-suit facility and the acquisition of the necessary machinery and equipment. Total capital expenditures are estimated at \$323 million when including labor, freight, duties and other equipment installation costs. It is anticipated that Project Quartz will break ground in March 2022, with the facility becoming operational by July 2023.

To staff this facility, the Company would require approximately 178 net new full-time employees. These employees would serve a wide range of plant functions, including but not limited to plant management and oversight, supervisory roles, quality assurance, plant operations, and various other technical functions. Collectively, these positions would have an average annual salary of approximately \$69,900 and would result in more than \$12.4 million in additional annual payroll at the chosen location. The Company also offers a generous and competitive benefits package to its employees which includes medical/dental/vision insurance, life insurance, 401(k) savings plan & company match, retirement benefits, education benefits, and employee stock purchase plan & company match.

Given the continued growth in demand for aluminum beverage containers, the new facility would be considered for future investment as the Company evaluates its existing footprint in the future based on customer demand.

Community Involvement

The Company is committed to enriching its community beyond providing jobs, benefits and paying local taxes. The Company achieves this goal by supporting multiple organizations, programs and civic initiatives that advance sustainable livelihoods. Through the Ball Foundation, corporate giving, employee giving and volunteerism, the Company regularly invests in the future of the communities in which it is a member. For example, Ball Corporation and its employees donated an estimated \$7.5 million and more than 38,500 hours of volunteer service to non-profit organizations in 2019. This commitment to the communities where the Company and its employees live and operate is an integral part of Ball's corporate culture.