Skillz, Inc.

6625 W. Badura Ave, Las Vegas, NV 89118

Jason Roswig, President

Application Facts:

Date:

Industry Information Technology

September 12, 2023

Total Tax Liability (without tax abatements)

NAICS 511210
Type of App Expansion
Location Clark County

RDA LVGEA, Michael Walsh

Company Profile

Skillz, Inc. (Skillz) has established a 59,480 sq. ft. facility in Las Vegas. Skillz is an online mobile multiplayer video game competition platform that is integrated into a number of iOS and Android games. The Skillz platform helps developers create franchises by enabling social competition in their games. Skillz has over 14,000 game developers who launched a game integration on the platform. The company facilitates matching players with one another based on their skill levels. Skillz hosts billions of casual esports tournaments for millions of mobile players worldwide. The company has multiple offices located in San Francisco, Los Angeles, Seattle, Portland, Vancouver, and Las Vegas. In 2020, the company became the first publicly-traded mobile esports platform. Skillz has Employee Resource Groups (ERG's) that are employee led by volunteers such as Women in Tech (WIT) and intends to partner with the University of Las Vegas (UNLV) to initiate a software engineering co-op program. The company also plans to partner with the local community and other local business organizations to accelerate the advancement of the technology sector in Las Vegas. The company also considered California and Washington as a potential location for the project. Source: Skillz, Inc.

Total

Tax Abatement Requirements:	<u>Statutory</u>	Company Application	Meeting Requirements
Job Creation	25	175	Yes
Average Wage	\$28.14	\$54.83	Yes
Equipment Capex (SU & MBT)	\$1,000,000	\$1,125,680	Yes
Equipment Capex (PP)	<i>41/000/000</i>	÷-,-15,000	. 35

Note: As the company submitted its application, prior to 1 July, 2023 - the statewide average wage for FY 23 (\$28.14) is still applicable

Additional Requirements:			
Health Insurance	65%	85%	Yes
Revenues generated outside NV	51%	90%	Yes
Business License	☐ Current	Pending	☐ Will comply

Total Tax Elability (Interiode tax abatements)		
	\$747,500	\$38,462,318
Tax Abatements	Contract Terms	Estimated Tax Abatement
Sales Tax Abmt.	4.6% for 2 years	\$42,494
Modified Business Tax Abmt.	50% for 4 years	\$368,928
Personal Property Tax Abmt.	50% for 10 years	\$17,882
Total Estimated Tax Abatement over 10 yrs.		\$429,304

Direct (company)

Net New Tax Revenues	<u>Direct</u>	<u>Indirect</u>	Taxes after Abatements
Local Taxes			
Property	\$212,771	\$16,625,967	\$16,838,738
Sales	\$99,393	\$10,126,773	\$10,226,166
Lodging	\$0	\$876,254	\$876,254
State Taxes			
Property	\$11,637	\$967,385	\$979,022
Sales	\$44,514	\$3,379,815	\$3,424,329
Modified Business	\$2,210,411	\$3,196,575	\$5,406,986
Lodging	\$0	\$281,519	\$281,519
Total Estimated New Tax Revenue over 10 yrs.	\$2,578,726	\$35,454,288	\$38,033,014

Economic Impact over 10 yrs.	<u>Economic</u>	<u>Construction</u>	<u>Total</u>
Total Jobs Supported	841	16	857
Total Payroll Supported	\$545,131,581	\$1,091,868	\$546,223,449
Total Economic Value	\$1,992,266,868	\$3,146,424	\$1,995,413,292

IMPORTANT TERMS & INFORMATION

Tax Abatements are reduction or discount of tax liability and companies do not receive any form of payment.

Total Estimated Tax Abatement is a tax reduction estimate. This estimated amount will be discounted from total tax liability. **Estimated New Tax Revenue** is amount of tax revenues local and state government will collect after the abatement was given to applying company.

Economic Impact is economic effect or benefits that this company and it's operations will have on the community and state economy measured by total number of jobs, payroll and created output.



May 16, 2023

Mr. Tom Burns
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue, Suite 5400
Las Vegas, Nevada 89101

Dear Mr. Burns,

Skillz Inc. is applying to the State of Nevada for the Sales & Use Tax Abatement, the Modified Business Tax Abatement, and the Personal Property Tax Abatement. We request that Skillz, Inc.be placed on the September 12, 2023, GOED Board meeting agenda.

Skillz, Inc. will create 175 new positions in the first 24 months of operations, with an average hourly wage of \$54.83. The company will make a capital equipment investment of \$1,125,680.00.

Skillz, Inc. meets and exceeds the statutory requirements for tax abatements. This application has the full support of the Las Vegas Global Economic Alliance.

Sincerely,

Michael Walsh

VP Economic Development

Las Vegas Global Economic Alliance



May 12, 2023

Mr. Thomas Burns Executive Director Governor's Office of Economic Development 808 West Nye Lane Carson City, NV 89703

Dear Mr. Burns:

By way of this letter and the attached application, Skillz is requesting tax incentives to assist with our planned operation in the state of Nevada.

Recent strategic planning has the company focused on creating a presence in Nevada. Economic incentives offered by the state have played a large role in this decision. A review of our operating costs has shown that we will have lower operating costs in Nevada than we have at our headquarters in San Francisco, CA.We anticipate hiring 175 full-time employees at an average wage of \$54.83 in our first 24 months of operations..

A brief history of our company along with an overview of our product: Skillz was founded in 2012 by Andrew Paradise and Casey Chafkin. The Skillz platform integrates into mobile games to enable esports-related features and matches players to compete with each other based on their skill levels. Skillz has multiple offices located in San Francisco, Los Angeles, Seattle, Portland, Vancouver, and Las Vegas.

The economic development incentives offered by the State of Nevada have been an integral factor in our decision making process to locate our operation here in the state. Skillz was examining multiple locations throughout the western states and ultimately, after much due diligence and economic feasibility analysis, chose Nevada for its overall incentive package and pro-technology sector business climate.

We are considering opening a 59,480 sq. ft. facility within the next few months. Preliminary projections show that additional space may be needed by 2025.

Our experience with representatives from the Las Vegas Global Economic Alliance has been positive and we look forward to your approval of our application to assist us with our efforts to relocate in your state. If you have any questions, please feel free to call me.

Thank you for your time and consideration.

Sincerely yours:

Jason Roswig

President and Chief Financial Officer

Skillz Inc.



May 12, 2023

Thomas Burns
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue
Suite 5400
Las Vegas, NV 89101

RE: <u>APPLICATION FOR INCENTIVES – REQUEST FOR CONFIDENTIALITY OF</u> RECORDS AND DOCUMENTS – NRS 231.069

Dear Director Burns,

On May 12, 2023, Skillz submitted an application to you as the Executive Director of the State of Nevada Governor's Office of Economic Development ("GOED") requesting approval of economic incentives for the new operation in Washoe County, Nevada. The purpose of this letter is to request that any and all records and other documents in GOED's possession concerning initial contact with, research and planning for Skillz, including but not limited to certain information in that application, and if amended, all be kept confidential pursuant to Section 4 of Assembly Bill No. 17 (2015 Regular Session) as codified in NRS 231.069.

Please be advised that Skillz specifically deems the following information proprietary and confidential:

- 1. Incentive Application Equipment List Schedule 5 (A)
- 2. Incentive Application Employment List Schedule 5 (B)

In terms of our application itself, I would like to emphasize that the opportunity to benefit from the abatement played a significant role in our decision to move our headquarters this year from San Francisco, CA, to Las Vegas, NV. We began operations at a small scale in Nevada shortly after our Initial Public Offering (IPO) in January 2021 with 45 employees (11 FTEs and 34 contractors). We currently have 60 employees based in our Las Vegas location. Upon officially moving our headquarters to Las Vegas this year we anticipate adding 20 more jobs by the end of 2023 and expanding this number by another 50 in 2024. We plan to source these candidates locally from the greater Las Vegas areas and also intend to partner with the University of Las Vegas (UNLV) to initiate a software engineering co-op program in a similar manner that we



currently have ongoing at Northeastern University in Massachusetts (where we first started the company back in 2012).

Note that we are focusing our hiring in Las Vegas on infrastructure roles, including Accounting, Finance, Marketing, Branding, Communications and Player Support. Starting later this year we intend to relocate an increasing number of technical and engineering roles to Las Vegas, including Product Development and Software Engineering positions. We believe that Las Vegas will ultimately be an ideal location for technology talent given our company's focus on skill-based, real money gaming. We are thrilled to partner with the local community, including UNLV and other local business organizations to accelerate the advancement of the technology sector in Las Vegas.

Thank you for your consideration. If you have any questions or require any further information, please do not hesitate to contact me.

Sincerely,

Jason Roswig

President and Chief Financial Officer

Skillz Inc.

ECONOMIC DEVELOPMENT

REQUEST FOR CONFIDENTIALITY DETERMINATION

Pursuant to NRS 231.069, and upon the request of applicant, Skillz, Inc., the Executive Director of the Office has determined the:

- (i) The detailed schedule of Capital Equipment List, 5(A)
- (ii) The detailed schedule of Employment List, 5(B)

are confidential proprietary information of the business, are not public records, and shall be redacted in its entirety from the copy of the application that is disclosed to the public.

Thomas J. Burns

Executive Director

Date

ECONOMIC DEVELOPMENT

Incentive Application

Company Name: Skillz Inc x Expansion of a Nevada company
Date of Application: May 28, 2023

Company is an / a: (check one)

New location in Nevada

Section 1 - Tvp	e of Incentives
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Please check all that the company is applying for on this application:

x Sales & Use Tax Abatement Recycling Real Property Tax Abatement
x Modified Business Tax Abatement Other:

x Personal Property Tax Abatement

COMPANY NAME (Legal name under which business will be transacted in No	,		
Skillz Inc		84-4478274	
CORPORATE ADDRESS	CITY / TOWN	STATE / PROVINCE	ZIP
303 Second St.	San Francisco	CA	94107
MAILING ADDRESS TO RECEIVE DOCUMENTS (If different from above)	CITY / TOWN	STATE / PROVINCE	ZIP
PO Box 445	San Francisco	CA	94104
TELEPHONE NUMBER	WEBSITE		
415 762 0511	www.skillz.com		
COMPANY CONTACT NAME	COMPANY CONTACT TITLE		
Jason Roswig	President		
E-MAIL ADDRESS	PREFERRED PHONE NUMBER		
jroswig@skillz.com			

Has your company ever applied and been approved for incentives available by the Governor's Office of Economic Development?

If Yes, list the program awarded, date of approval, and status of the accounts (attach separate sheet if necessary):

Section 3 - Program Requirements

Please check two of the boxes below; the company must meet at least two of the three program requirements:

- A capital investment of \$1,000,000 in eligible equipment in urban areas or \$250,000 in eligible equipment in rural areas are required. This criteria is businesses. In cases of expanding businesses, the capital investment must equal at least 20% of the value of the tangible property owned by the business.
- New businesses locating in urban areas require fifty (50) or more permanent, full-time employees on its payroll by the eighth calendar quarter quarter in which the abatement becomes effective. In rural areas, the requirement is ten (10) or more. For an expansion, the business must increase employees on its payroll by 10% more than its existing employees prior to expansion, or by 25 (urban) or 6 (rural) employees, whichever is greater.
- x In both urban and rural areas, the average hourly wage that will be paid by the business to its new employees is at least 100% of the average statewide hourly wage.

Note: Criteria is different depending on whether the business is in a county where the population is 100,000 or more or a city where the population is 60,000 or "urban" area), or if the business is in a county where the population is less than 100,000 or a city where the population is less than 60,000 (i.e., "rural" area).

Section 4 - Nevada Facility Type of Facility:

x Headquarters
 Technology
 Back Office Operations
 Service Provider
 Distribution / Fulfillment
 Manufacturing

Research & Development / Intellectual Property
Other:

PERCENTAGE OF REVENUE GENERATED BY THE NEW JOBS
CONTAINED IN THIS APPLICATION FROM OUTSIDE NEVADA
90%

NAICS CODE / SIC
511210

EXPECTED DATE OF NEW / EXPANDED OPERATIONS (MONTH / YEAR)

TechnologySoftware

DESCRIPTION OF COMPANY'S NEVADA OPERATIONS

Corporate HQ

PROPOSED / ACTUAL NEVADA FACILITY ADDRESS
CITY / TOWN
COUNTY
Eas Vegas
Clark
89118

WHAT OTHER STATES / REGIONS / CITIES ARE BEING CONSIDERED FOR YOUR COMPANY'S RELOCATION / EXPANSION / STARTUP? California, Washington

No

Section 5 - Complete Forms (see additional tabs at the bottom of this sheet for each form listed below)

Check the applicable box when form has been completed.

- 5 (A) **x** Equipment List
- 5 (B) **x** Employment Schedule
- 5 (C) **x** Evaluation of Health Plan, with supporting documents to show the employer paid portion of plan meets the minimum of 65%.
- 5 (D) x Company Information Form

New Operations / Start Up - Plans Over the Next <u>Ten Years</u>	Expansions - Plans Over the Next 10 Years	
Part 1. Are you currently/planning on	Part 1. Are you currently leasing space in Nevada?	Yes
leasing space in Nevada?	If No, skip to Part 2. If Yes, continue below:	
If No, skip to Part 2. If Yes, continue below:	What year(s)?	2023 - 2024
What year(s)?	How much space (sq. ft.)?	59,480
How much space (sq. ft.)?	Annual lease cost at current space:	
Annual lease cost of space:	Due to expansion, will you lease additional space?	No
Do you plan on making building tenant improvements?	If No, skip to Part 3. If Yes, continue below:	
If No, skip to Part 2. If Yes *, continue below:	Expanding at the current facility or a new facility?	New
When to make improvements (month, year)?	What year(s)?	2023
	How much expanded space (sq. ft.)?	
Part 2. Are you currently/planning on	Annual lease cost of expanded space:	
buying an owner occupied facility in Nevada?	Do you plan on making building tenant improvements?	Yes
If No, skip to Part 3. If Yes *, continue below:	If No, skip to Part 3. If Yes *, continue below:	
Purchase date, if buying (month, year):	When to make improvements (month, year)?	Jul-2023
How much space (sq. ft.)?	_	
Do you plan on making building improvements?	Part 2. Are you currently operating at an	
If No, skip to Part 3. If Yes *, continue below:	owner occupied building in Nevada?	No
When to make improvements (month, year)?	If No, skip to Part 3. If Yes, continue below:	
	How much space (sq. ft.)?	
Part 3. Are you currently/planning on	Current assessed value of real property?	
building a build-to-suit facility in Nevada?	Due to expansion, will you be making building improvements?	
If Yes *, continue below:	If No, skip to Part 3. If Yes *, continue below:	
When to break ground, if building (month, year)? Estimated completion date, if building (month, year):	When to make improvements (month, year)? _	
How much space (sq. ft.)?	Part 3. Do you plan on building or buying a	
	new facility in Nevada? _	No
	If Yes *, continue below:	
	Purchase date, if buying (month, year): _	
	When to break ground, if building (month, year)?	
	Estimated completion date, if building (month, year): _	
	How much space (sq. ft.)?_	
ease complete Section 7 - Capital Investment for New Operations / Startu	p. * Please complete Section 7 - Capital Investment for Expans	sions below.
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BRIEF DESCRIPTION OF CONSTRUCTION PROJECT AND ITS PROJECTED IMPACT ON THE LOCAL ECONOMY (Attach a separate sheet if necessary):

New location will include tenant improvements working with local contractors and will determine number of jobs and wages for construction

Section 7 - Capital Investment (Fill in either New Operati	ons/Startup or Expansion, not both.)
New Operations / Start Up	Expansions
How much capital investment is planned? (Breakout below):	How much capital investment is planned? (Breakout below):
Building Purchase (if buying):	Building Purchase (if buying): \$0
Building Costs (if building / making improvements):	Building Costs (if building / making improvements): \$2,000,000
Land:	Land: \$0
Equipment Cost:	Equipment Cost: \$1,125,680
Total:	Total: \$3,125,680
	Is the equipment purchase for replacement
	of existing equipment?
	Current assessed value of personal property in NV:
	(Must attach the most recent assessment from the County Assessor's Office.)
Section 8 - Employment (Fill in either New Operations/S	tartup or Expansion, not both.)
New Operations / Start Up	Expansions
How many full-time equivalent (FTE*) employees will be created by the	How many full-time equivalent (FTE*) employees will be created by the
end of the first eighth quarter of new operations?:	end of the first eighth quarter of expanded operations?: 175
Average hourly wage of these <u>new</u> employees:	Average hourly wage of these <u>new</u> employees: \$54.83
	How many FTE employees prior to expansion?: 60
	Average hourly wage of these existing employees: \$48.00
	Total number of employees after expansion: 235
* FTE represents a permanent employee who works an average of 30 hours per weel set forth in NAC 360.474. OTHER COMPENSATION (Check all that apply):	k or more, is eligible for health care coverage, and whose position is a "primary job" as
	Tuition assistance X Bonus
	Retirement Plan / Profit Sharing / 401(k) Other:
BRIEF DESCRIPTION OF ADDITIONAL COMPENSATION PROGRAMS AND ELIG	IBILITY REQUIREMENTS (Attach a separate sheet if necessary):
Skillz provides retirement 401K and full health benefits after 30 days of hire	
Section 9 - Employee Health Insurance Benefit Program	
Is health insurance for employees and is an option for dependents offered?:	Yes (attach health plan and quote or invoice) No
Package includes (check all that apply):	
X Medical X Vision X Dental	Other:
Qualified after (check one):	
Upon employment Three months after hire date	Six months after hire date Other: First of the month following hire date
Health Insurance Costs:	Percentage of health insurance premium by (min 65%):
Plan Type: Anthem PPO/HMO	A 0.477.07
Employer Contribution (annual premium per employee):	\$ 8,477.95 Company: 85%
Employee Contribution (annual premium per employee) Total Annual Premium:	\$ 1,445.18 \$ 9,923.13
	T -1

[SIGNATURE PAGE FOLLOWS]

Section 10 - Certification

I, the undersigned, hereby grant to the Governor's Office of Economic Development access to all pertinent and relevant records and documents of the aforementioned company. I understand this requirement is necessary to qualify and to monitor for compliance of all statutory and regulatory provisions pertaining to this application.

Being owner, member, partner, officer or employee with signatory authorization for the company, I do hereby declare that the facts herein stated are true and that all licensing and permitting requirements will be met prior to the commencement of operations. In addition, I and /or the company's legal counsel have reviewed the terms of the GOED Tax Abatement and Incentives Agreement, the company recognizes this agreement is generally not subject to change, and any material revisions have been discussed with GOED in advance of board approval.

Jason Roswig	1 JIV NOW
Name of person authorized for signature	Signature
President	May 15, 2023
Title	Date

Nevada Governor's Office of Economic Development

555 E. Washington Ave., Ste 5400 • Las Vegas, Nevada 89101 • 702.486.2700 • (Fax) 702.486.2701 • www.goed.nv.gov

Site Selection Factors

Company Name: Skillz Inc		County: Clark	
Section 1 - Site Selection Ratings			
Directions: Please rate the select factors by importance Application.	to the co	mpany's business (1 = very low; 5 = very high). Attach this form to t	he Incentives
Availability of qualified workforce:	5	Transportation infrastructure:	3
Labor costs:	5	Transportation costs:	3
Real estate availability:	3	State and local tax structure:	5
Real estate costs:	3	State and local incentives:	5
Utility infrastructure:	4	Business permitting & regulatory structure:	5
Utility costs:	3	Access to higher education resources:	5

The tax abatement program offered by Nevada has played a pivotal role in shaping Skillz's strategic choice. Nevada's tax abatement program serves as a powerful incentive for businesses like ours, encouraging economic growth, fostering job creation, and facilitating long-term sustainability. - Competitive Tax Environment: Nevada boasts a business-friendly tax environment characterized by no corporate income tax, no personal income tax, no franchise tax, and no unitary tax. This advantageous tax structure directly enhances our company's financial prospects, allowing us to allocate resources effectively towards innovation, expansion, and job creation. - Cost Savings and Fiscal Stability: The tax abatement program provides us with substantial cost savings, enabling us to invest additional capital into essential areas such as research and development, talent acquisition, and infrastructure development. These cost savings contribute to our long-term fiscal stability and growth potential, thereby ensuring our ability to remain competitive in a dynamic marketplace. - Skilled Workforce and Talent Attraction: Nevada's tax abatement program not only attracts businesses but also highly skilled professionals. By establishing our headquarters in Nevada, we can tap into the state's robust and diverse talent pool, fostering collaboration and innovation within our organization. This program further aligns with our commitment to workforce development, creating employment opportunities and empowering local communities. - Supportive Business Ecosystem: Nevada's proactive approach towards fostering a supportive business ecosystem aligns seamlessly with our growth aspirations. The tax abatement program demonstrates the state's dedication to nurturing economic prosperity and fostering a conducive environment for entrepreneurial endeavors. This commitment provides us with confidence in our decision to establish our headquarters in Nevada. The competitive tax environment, cost savings, access to a skilled workforce, and a supportive business ecosystem collectively make Nevada an ideal location to anchor our operations and realize our strategic goals. We are excited about the potential partnership that awaits us in Nevada and the mutual benefits it will bring to both our company and the state's economy. Thank you for considering our application for tax incentives. We look forward to the opportunity to contribute to the growth and prosperity of Nevada.

Equipment Schedule, Detailed

The Office has determined the detailed equipment schedule as described in this application constitutes confidential proprietary information of Skillz, Inc., and is not a public record.

Employment Schedule, Detailed

The Office has determined the detailed equipment schedule as described in this application constitutes confidential proprietary information of Skillz, Inc., and is not a public record.

5(C) Evaluation of Health Plans Offered by Companies

Company Name: Skillz Inc	County:	Clark		
Total Number of Full-Time Employees:		17	5	
Average Hourly Wage per Employee		\$54.	83	
Average Annual Wage per Employee (implied)		\$114,04		
		4 , .		
COST OF HELATH INSURANCE				
Annual Health Insurance Premium Cost:		\$9,92	3.13	
Percentage of Premium Covered by:		0.50	1/	
Company		859 159		
Employee HEALTH INSURANCE PLANS:		157	'o	
Base Health Insurance Plan*:	Α			ross PPO 500
Deductible - per employee		\$	500	
Coinsurance		20% /		
Out-of-Pocket Maximum per employee		\$ 3	3,500	
Additional Health Insurance Plan*:	A	nthem Bl		ross PPO 150
Deductible - per employee		\$	150	
Coinsurance		10% /	90%	
Out-of-Pocket Maximum per employee		\$ 2	2,000	
Additional Health Insurance Plan*:	Ant	them Blu	e Cro	oss HDHP 1500
Deductible - per employee		\$	1,500	
Coinsurance		0% / 1	00%	
Out-of-Pocket Maximum per employee		\$ 3	3,500	
*Note: Please list only "In Network" for deducatble and out of the pocket amount	ts.			
Generalized Criteria for Essential Health Benefits (EHB)				
[following requirements outlined in the Affordable Care Act and US Co	ode, includ			T
Covered employee's premium not to exceed 9.5% of annual wage		1.48	%	MEC
Annual Out-of-Pocket Maximum not to exceed \$9,450 (2024)		\$3,5	00	MEC
Minimum essential health benefits covered (Company offers PPO):				
(A) Ambulatory patient services		✓ ✓		
(B) Emergency services		✓		
(C) Hospitalization		√		
(D) Maternity and newborn care		√		
(E) Mental health/substance use disorder/behavioral health treatment		✓		
(F) Prescription drugs		\ \ \		
(G) Rehabilitative and habilitative services and devices				
(H) Laboratory services	_4	✓		
(I) Preventive and wellness services and chronic disease managemer(J) Pediatric services, including oral and vision care	11.	\ \ \		
No Annual Limits on Essential Health Benefits				
TVO Allina Lillins of Leschia Health Deficits		\checkmark		
I, the undersigned, hereby declare to the Governor's Office of Economare true, and that I have attached a qualified plan with information high 65% minimum threshold for the employee paid portion of the plan for	hlighting v	vhere our	plan	reflects meeting the
Jacon Pocwig	1 Am	Koix		
Jason Roswig Name of person authorized for signature	Signature	· · <u>/</u>		
2. poroon damonizod for orginataro	2.g.iataic	-		
President & CFO	5/15/23	3		
Title	Date			

5(D) Company Information

Company Name:	Skillz Inc	County: Clark			

Section 1 - Company Interest List

Directions: Please provide a detailed list of owners and/or members of the company. The Governor's Office of Economic Development strives to maintain the highest standards of integrity, and it is vital that the public be confident of our commitment. Accordingly, any conflict or appearance of a conflict must be avoided. To maintain our integrity and credibility, the applicant is required to provide a detailed list of owners, members, equity holders and Board members of the company.

(a)	(b)			
Name	Title			
Andrew Paradise	Chief Executive Officer, Chairman and Stockholde			
Casey Chafkin	Chief Strategy Officer, Director and Stockholder			
ARK Investment Management LLC	Stockholder			
Atlas Venture Fund IX L.P.	Stockholder			
Blackrock, Inc.	Stockholder			
Wildcat Capital Management, LLC	Stockholder			
Entities Afiliated with WestCap Management LLC	Stockholder			
Kent Wakeford	Director			
Henry Hoffman	Director			
Seth Schorr	Director			
Alex Mandel	Director			
Kevin Chessen	Director			

Note: Above includes 5% or more stockholders. As a public company, we cannot list all of our owners.

Section 2 - Company Affiliates and/or Subsidiaries

Are there any subsidiary or affiliate companies sharing tax liability with the applicant company? No Yes

If Yes, continue below:

Directions: In order to include affiliates/subsidiaries, under the exemption letter, they must to be added to the Contract. Per standard practice GOED requires a corporate schematic to understand the exact relationships between the companies. Please populate the below table to show the exact relationships between the companies and include:

- 1. The names as they would read on the tax exemption letter.
- Which entity(ies) will do the hiring?
- 3. Which entity(ies) will be purchasing the equipment?

Name of Subsidiary or Affiliate Entity, Role and Legal Control Relationship							

Please include any additional details below: