Alka Products, LLC

APN 123-22-801-128, Pahrump, NV 89032 Jenny Truong, Vice President

Application Facts:

Date:

Industry	Manufacturing
NAICS	339113
Type of App	New
Location	Nye County
RDA	SWCREDA, Paul Miller

November 20, 2023

Company Profile

Alka Products, LLC (Alka Products) plans to establish a Personal Protective Equipment ('PPE') manufacturing facility in Pahrump, Nye County. Alka Products plans on building a 107,000 sq. ft., ground-up, state-of-the-art surgical glove manufacturing plant specializing in nitrile gloves. The company is on a mission to manufacture the highest quality medical and industrial gloves today. It is backed by a belief that gloves produced in the US with high quality, state-of-the-art manufacturing and automation can improve the protection needed by healthcare workers and the product's overall feel and performance. Alka's construction of a facility in Nevada is a significant milestone in its strategy to provide quality and affordable healthcare products for defense and aerospace, hospital, medical equipment, and supplies, food, transportation, infrastructure, community medical material suppliers in conjunction with to providing the United States with products that protect first responders and ensure a safe and healthy environment for future. During the time of Covid 19, Alka Products imported medical gloves and masks, by air, contributing to timely supply for agents' distribution to medical centers and individuals. The facility will also deploy, sustainable technology that is low energy consumption, including recycled water, to meet the most conservative demands. Source: Alka Products, LLC

Tax Abatement Requirements:		Statutory	Compa	ny Application	Meeting Requirements	
Job Creation		10		240	Yes	
Average Wage		\$29.28		\$29.36	Yes	
Equipment Capex (SU & MBT)		\$250,000	¢.0	2 800 000	Vaa	
Equipment Capex (PP)		\$1,000,000		2,800,000	Yes	
Additional Requirements:						
Health Insurance		65%		65%	Yes	
Revenues generated outside NV		51%		95%	Yes	
Business License	\checkmark	Current		Pending	Will comply	

Total Tax Liability (without tax abatements)	Direct (company)		Total
	\$2,386,024		\$17,188,217
Tax Abatements	Contract Terms		Estimated Tax Abatement
Sales Tax Abmt.	2.0% for 2 years		\$1,276,800
Modified Business Tax Abmt.	50% for 4 years		\$270,152
Personal Property Tax Abmt.	50% for 10 years		\$376,606
Total Estimated Tax Abatement over 10 yrs.			\$1,923,558
Net New Tax Revenues	Direct	Indirect	Taxes after Abatements
Local Taxes			
Property	\$2,542,544	\$5,597,350	\$8,139,894
Sales	\$651,041	\$2,117,303	\$2,768,344
Lodging	\$0	\$247,994	\$247,994
State Taxes			
Property	\$133,463	\$445,174	\$578,637
Sales	\$688,515	\$1,145,726	\$1,834,241
Modified Business	\$1,356,491	\$328,276	\$1,684,767
Lodging	\$0	\$10,782	\$10,782
Total Estimated New Tax Revenue over 10 yrs.	\$5,372,054	\$9,892,605	\$15,264,659
Economic Impact over 10 yrs.	<u>Economic</u>	Construction	<u>Total</u>
Total Jobs Supported	339	150	489
Total Payroll Supported	\$184,794,571	\$7,900,649	\$192,695,220
Total Economic Value	\$882,684,632	\$26,723,430	\$909,408,062

IMPORTANT TERMS & INFORMATION

Tax Abatements are reduction or discount of tax liability and companies do not receive any form of payment. Total Estimated Tax Abatement is a tax reduction estimate. This estimated amount will be discounted from total tax liability. Estimated New Tax Revenue is amount of tax revenues local and state government will collect after the abatement was given to applying company.

Economic Impact is economic effect or benefits that this company and it's operations will have on the community and state economy measured by total number of jobs, payroll and created output.



November 6, 2023

Melanie Sheldon Director of Business Development Governor's Office of Economic Development 555 East Washington Avenue, Suite 5400 Las Vegas, NV 89101

Letter of Support for ALKA Product LLC (ALKA)

The Southwest Central Regional Economic Development Authority (SWCREDA) is submitting this letter of support to address the ALKA development of a rubber glove factory in Pahrump, Nevada. SWCREDA is the state-designated Regional Development Authority (RDA) for the Southwest Central region of Nevada under the Governor's Office of Economic Development (GOED); SWCREDA is responsible for Economic Development in Nye and Esmeralda counties.

I cannot express the importance of this development for Pahrump and its community. The ALKA development will be the first manufacturing facility of its type in Pahrump. The facility to be built is at the North end of Pahrump, which has very little business development. ALKA will help encourage other businesses and companies to consider this area, which is very land-rich and is in a designated opportunity Zone.

ALKA comes into the community when Pahrump is lacking good-paying jobs. Although the economy is growing, wages are not, and higher-paying jobs are limited. ALKA also offers jobs that will provide medical insurance and other benefits. Our local businesses are not offering jobs that will provide these benefits or allow the employees to purchase homes instead of living in places that are not even considered apartment comparable.

ALKA development has been well received by County officials, and ALKA representatives continue to make significant progress to start the development in 2024. Additionally, ALKA is working towards an EB-5 visa program, allowing investors to obtain a green card and permanent residence. The tax revenue from the development will enable Nye County to improve and maintain county and community projects that continue to demand increased community services from a growing population.

The ALKA production of rubber gloves will be able to provide gloves for businesses, medical, food, defense, and mining companies and agencies with the necessary supplies to provide safe services for their employees. Upon the announcement of the ALKA company in 2021, local companies, businesses, and mining organizations have expressed a need for their products.



On behalf of SWCREDA, I would like to express our support for the tax abatements identified in the ALKA application with the Governor's Office of Economic Development (GOED). I am incredibly excited about this opportunity to expand our local economy.

Sincerely

Paul Miller

Executive Director, SWCREDA Southwest Central Regional Economic Development Authority Serving Nye and Esmeralda Counties Office - 775-727-0716, Cell - 775-513-5556 <u>swcreda@gmail.com</u>



ALKA PRODUCTS, LLC

2770 S Harbor Blvd, Ste C, Santa Ana, CA 92704 Tel: +1 (714) 396-5979 Email: info@alkaproductsllc.com

Date: 08/29/2023

Tom Burns Executive Director

Nevada Governor's Office of Economic Development

555 E. Washington Ave. Suite 5400 Las Vegas, NV 89101

Alka Products, LLC has announced that it will develop and operate a new Nevada factory to manufacture personal protective equipment ("PPE") for the United States. The new facility, located in Nye County, Nevada, is expected to be operational at the end of 2024 and will produce more than 1.2 billion pieces of gloves annually. The manufacturing facility is expected to create more than 200 jobs for local workers.

The project has the support of Mr. Paul Miller, Executive Director of Southwest Central Regional Economic Development Authority.

Alka Products was formed in May 2017, operating in the distribution of health and beauty products. We pride ourselves on making the best products and are committed to providing safe and effective products that help people improve their health and safety. The company has been dedicated to researching quality products for more than six years to produce supplement health and beauty products. During the time of Covid 19, We imported medical gloves and Masks by air, contributing to timely supply to agents for them to supply to medical centers and individuals.

The state abatement process is a significant factor in locating this modern production facility in Nevada. Additional locations are planned for future expansion in Nye County and Clark County.

The new facility was made possible in partnership with Phu Duc Huy, a Vietnam-based company that makes ATM Gloves, FDA-approved 510k led by owner Xuan Kiem Tran. Mr. Tran said: "We are delighted to partner with ALKA PRODUCTS to build the first Glove Factory in Nevada to produce a quality product that fully meets the standards. Quality required by FDA to serve USA. We are committed to providing the most advanced machine technology today to apply in production and ensure safety and health for workers.

Alka's relationship with Phu Duc Huy was born out of Andrew Hoang's vision, Chairman of Alka Group, heritage as a Vietnamese American, and son of Vietnamese immigrants. In 2021, Mr. Hoang's desire to fulfill

his legacy and further his vision of supporting economic development in America by creating jobs brought him the idea to develop the glove manufacturing plant in Nevada. Mr. Hoang quickly realized the value of the Vietnamese company's technology and its commitment to producing high-quality gloves. He began exploring ways to work together to expand their reach in the U.S. marketplace.

This project was also incentivized by the COVID-19 pandemic, which increased global demand for singleuse medical gloves. According to the World Health Organization, 4.3 billion medical gloves are produced annually by five critical suppliers in China, India, Bangladesh, and Vietnam. But even that wasn't enough to meet the needs of countries impacted by the COVID-19 outbreak around the world. This, coupled with the U.S. ban on importing disposable medical gloves from China, has increased the need for new facilities to support the United States increased demand for medical gloves, thus eliminating the supply chain issues of the past.

Alka Products is well-positioned to meet the growing needs of consumers in the United States. Mr. Andrew Hoang said: "This investment is a crucial step to ensure we have a sufficient supply of high-quality medical gloves for the country and meet the growing demand of customers in the market.

Construction and installation are expected to last approximately one year, commencing in April 2024. Alka Products is scheduled to complete the facility and begin operations in early 2025. Once construction is complete, the company plans to hire 200+ employees to assist the facility during its operations. Operating, sales, and marketing departments

The manufacturing process is environmentally sound, using sustainable methods and recycled water for the utmost low-impact processes. Additionally, approximately 80% of the product will be shipped out of state, with all the revenue returning to Nevada, providing a gain to the state in income and jobs.

The Alka Gloves Manufacturing Facility is also an EB-5 project, making it eligible for investment through the EB-5 Visa Program. The EB-5 visa allows individuals to obtain a green card and permanent residency by investing. The EB-5 investor visa program allows foreigners who invest in a U.S. business to get a green card and become lawful permanent residents of the United States and potential citizens.

Aside from economic benefits and job creation, per Alka's motto, "Proudly Serving America," the company is committed to providing the United States with products that protect our first responders and ensure a safe and healthy environment for future generations.

Alka's construction of a facility in Nevada is a significant milestone in their strategy to make a mark in North America, supporting their commitment to providing quality and affordable healthcare products for Defense and aerospace, Hospital, Medical Equipment, and Supplies, Food, Transportation, Infrastructure, and community medical material suppliers across the United States. By developing a long-term presence in the United States, Alka will better meet the needs of its growing customer base and increase product diversity.

The abatement offered by the State of Nevada is a significant factor in selecting the location of the first production facility. The company will pay higher wages to employ many people gainfully, thus improving the lives of many individuals, their families, and the local community.

Sincerely yours,

Andrew Hoang

Andrew Hoang President / Founder T: 949-558-4679 <u>E: andrew@alkaproductsllc.com</u>

Jenny Truong President / Co-Founder T: 714-396-5979 <u>E: jenny@alkaproductsllc.com</u>

Tuan Pham Public Affairs Engagement Director T: 702-306-4061 <u>E: tuan@alkaproductsllc.com</u>

William Hockstedler Senior Advisor T: 760-390-4822 E: william@alkaproductsllc.com





October 12, 2023

Mr. Thomas Burns Executive Director Nevada Governor's Office of Economic Development 555 E. Washington Avenue, Suite 5400 Las Vegas, NV 89101

Dear Mr. Burns

Healthcare Coverage Letter of Intent

Alka Products, LLC has decided to locate in the State of Nevada. The company understands that a requirement for the tax abatements provided by the Governor's Office of Economic Development is the offering of 65% of the health care premium coverage for the eligible employees of the company as per NRS 360.750:

The business will, by the eighth calendar quarter following the calendar quarter in which the abatement becomes effective, offer a health insurance plan for all eligible employees that includes an option for health insurance coverage for dependents of the employees and the health care benefits the business offers to its employees in this State will meet the *minimum requirements* for health care benefits established by the Office.

* The Company agrees to pay at least sixty-five percent (65%) of the premium cost for the employee, or the abatements may be reduced or eliminated at GOED's discretion.

Sincerely

Andrew Hoang

Andrew Hoang CEO / Founder

Corporate Office: 2770 S Harbor, Blvd, Suite C, Santa Ana, CA 92704 T: 714-396-5979 I 949-558-4679 E: info@alkaproductsllc.com

ECONOMIC DEVELOPMENT

Incentive Application

Company Name: Alka Products, LLC

Date of Application: September 1, 2023

Company is an / a: (check one)

Expansion of a Nevada company

Section I - Type of Incentives

Please check all that the company is applying for on this application:

✓ Sales & Use Tax Abatement
☑ Modified Business Tax Abatement

Sales & Use Tax Deferral

Recycling Real Property Tax Abatement

Personal Property Tax Abatement

Other:

Section 2 - Corporate Information

COMPANY NAME (Legal name under which business will be transacted in Ne Alka Products, LLC	evada)		FEDERAL TA 92-2378382	X ID #
CORPORATE ADDRESS	CITY / TOWN		E / PROVINCE	ZIP
2770 S. Harbor Unit C	Santa Ana	CA		92704
MAILING ADDRESS TO RECEIVE DOCUMENTS (If different from above)	CITY / TOWN	STATE	E / PROVINCE	ZIP
TELEPHONE NUMBER	WEBSITE			
(714)396-5979	www.alkaproductsllc.com			
COMPANY CONTACT NAME	COMPANY CONTACT TITLE			
Jenny Truong	Vice President			
E-MAIL ADDRESS	PREFERRED PHONE NUMBE	R		
<u>Jenny@Alkaproductsllc.com</u>	(714)396-5979			
Has your company ever applied and been approved for incentives available b	y the Governor's Office of Econom	nic Develo	pment?	Yes 🗸

If Yes, list the program awarded, date of approval, and status of the accounts (attach separate sheet if necessary):

Section 3 - Program Requirements

Please check two of the boxes below; the company must meet at least two of the three program requirements:

- A capital investment of \$1,000,000 in eligible equipment in urban areas or \$250,000 in eligible equipment in rural areas are required. This criteria is businesses. In cases of expanding businesses, the capital investment must equal at least 20% of the value of the tangible property owned by the business.
- New businesses locating in urban areas require fifty (50) or more permanent, full-time employees on its payroll by the eighth calendar quarter quarter in which the abatement becomes effective. In rural areas, the requirement is ten (10) or more. For an expansion, the business must increase employees on its payroll by 10% more than its existing employees prior to expansion, or by 25 (urban) or 6 (rural) employees, whichever is greater.
- In both urban and rural areas, the average hourly wage that will be paid by the business to its new employees is at least 100% of the average statewide hourly wage.

Note: Criteria is different depending on whether the business is in a county where the population is 100,000 or more or a city where the population is 60,000 or "urban" area), or if the business is in a county where the population is less than 100,000 or a city where the population is less than 60,000 (i.e., "rural" area).

Section 4 - Nevada Facility

Type of Facility:				
Headquarters	Service Provider			
Technology	Distribution / Fulfillment			
Back Office Operations	Manufacturing			
Research & Development / Intellectual Property	☐ Other:			
PERCENTAGE OF REVENUE GENERATED BY THE NEW JOBS CONTAINED IN THIS APPLICATION FROM OUTSIDE NEVADA	EXPECTED DATE OF NEW /	EXPANDED OPERATIO	ONS (MONTH / YEAR)	
95%	Dec-2024			
NAICS CODE / SIC	INDUSTRY TYPE			
339113	Medical Gloves Supply Manufacturing			
DESCRIPTION OF COMPANY'S NEVADA OPERATIONS				
Medical Gloves Manufacturing				
PROPOSED / ACTUAL NEVADA FACILITY ADDRESS	CITY / TOWN	COUNTY	ZIP	
2100 N Avenue Of The Stars	Pahrump	Nye County	89060	
WHAT OTHER STATES / REGIONS / CITIES ARE BEING CONSIDERED F	OR YOUR COMPANY'S RELOC	ATION / EXPANSION / S	STARTUP?	

Section 5 - Complete Forms (see additional tabs at the bottom of this sheet for each form listed below)

Check the applicable box when form has been completed.

5 (A) 🔽 Equipment List

5 (B) Schedule

5 (C) Evaluation of Health Plan, with supporting documents to show the employer paid portion of plan meets the minimum of 65%.

5 (D) 🖸 Company Information Form

New Operations / Start Up - Plans Over the Next Ten	<u>Years</u>	Expansions - Plans Over the Next 10 Years
Part 1. Are you currently/planning on		Part 1. Are you currently leasing space in Nevada?
leasing space in Nevada?	No	If No, skip to Part 2. If Yes, continue below:
		What year(s)?
What year(s)?		How much space (sq. ft.)?
How much space (sq. ft.)?		Annual lease cost at current space:
Annual lease cost of space:		Due to expansion, will you lease additional space?
Do you plan on making building tenant improvements?		If No, skip to Part 3. If Yes, continue below:
If No, skip to Part 2. If Yes *, continue below:		Expanding at the current facility or a new facility?
When to make improvements (month, year)?		What year(s)?
-		How much expanded space (sq. ft.)?
Part 2. Are you currently/planning on		Annual lease cost of expanded space:
buying an owner occupied facility in Nevada?	Yes	Do you plan on making building tenant improvements?
If No, skip to Part 3. If Yes *, continue below:		If No, skip to Part 3. If Yes *, continue below:
Purchase date, if buying (month, year):	Jan-2021	When to make improvements (month, year)?
How much space (sq. ft.)?	10 acres	
Do you plan on making building improvements?	Yes	Part 2. Are you currently operating at an
If No, skip to Part 3. If Yes *, continue below:		owner occupied building in Nevada?
When to make improvements (month, year)?	Dec-2023	If No, skip to Part 3. If Yes, continue below:
-		How much space (sq. ft.)?
Part 3. Are you currently/planning on		Current assessed value of real property?
building a build-to-suit facility in Nevada?	Yes	Due to expansion, will you be making building improvements?
If Yes *, continue below:		If No, skip to Part 3. If Yes *, continue below:
When to break ground, if building (month, year)?	Apr-2024	When to make improvements (month, year)?
Estimated completion date, if building (month, year):	Dec-2024	
How much space (sq. ft.)?	107000sqft	Part 3. Do you plan on building or buying a
_		new facility in Nevada?
		If Yes *, continue below:
		Purchase date, if buying (month, year):
		When to break ground, if building (month, year)?
		Estimated completion date, if building (month, year):
		How much space (sq. ft.)?

BRIEF DESCRIPTION OF CONSTRUCTION PROJECT AND ITS PROJECTED IMPACT ON THE LOCAL ECONOMY (Attach a separate sheet if necessary): We are building a ground-up state-of-the-art surgical glove manufacturing plant that uses sustainable technology that is low energy consumption, including recycled water, to meet the most conservative demands. The jobs are high-paying, and most of the production items will be exported to other states allowing most of the money to return to the citizens of Nevada.

Section 7 - Capital Investment (Fill in either New	Operat	ions/Startup	o or Expansion, not both.)		
New Operations / Start Up		Expansions			
How much capital investment is planned? (Breakout below):		How much ca	pital investment is planned? (Breakout below	N) :	
Building Purchase (if buying): \$	C		Building Purchase (if buying)	:	
Building Costs (if building / making improvements): \$21,13	7,710	Buildir	ng Costs (if building / making improvements)		
Land: \$250	,000		Land	:	
Equipment Cost: \$22,80	10,000		Equipment Cost	:	
Total: \$44,18	7,710		Total	:	
			Is the equipment purchase for replacement		
			of existing equipment?	?	
		Curren	t assessed value of personal property in NV	:	
		(Must <mark>attach</mark> t	he most recent assessment from the County Ass	sessor's Office.)	
Section 8 - Employment (Fill in either New Opera	tions/S ¹	tartup or E	Expansion, not both.)		
New Operations / Start Up			Expansions		
How many full-time equivalent (FTE*) employees will be created by	the	How many full-time equivalent (FTE*) employees will be created by t			
end of the first eighth quarter of new operations?: 24	0	end of the first eighth quarter of expanded operations?:			
Average hourly wage of these <u>new</u> employees: \$29	.36	36 Average hourly wage of these <u>new</u> employees:			
		Ho	w many FTE employees prior to expansion?	:	
		Avera	ge hourly wage of these <u>existing</u> employees	:	
			Total number of employees after expansion	:	
* FTE represents a permanent employee who works an average of 30 hour set forth in NAC 360.474.	s per week	or more, is eligib	e for health care coverage, and whose position i	s a "primary job" as	
OTHER COMPENSATION (Check all that apply):					
☑ Overtime	ד 🗌	luition assistanc	e 🗌 Bonus		
✓ PTO / Sick / Vacation COLA adjustments	√ F	Retirement Plan	/ Profit Sharing / 401(k)	Health Insurance	
BRIEF DESCRIPTION OF ADDITIONAL COMPENSATION PROGRAMS	AND ELIG	BILITY REQUIRE	MENTS (Attach a separate sheet if necessary):		
Section 9 - Employee Health Insurance Benefit Pro					
Is health insurance for employees and is an option for dependents o	<u> </u>	✓ Yes (a	ttach health plan and quote or invoice)	□ No	
Package includes (check all that apply):					
✓ Medical ✓ Vision ✓ Denta	al	Other:			
Qualified after (check one):					
☑ Upon employment		Six months after	r hire date Other:		
Health Insurance Costs:			Percentage of health insurance premium b	y (min 65%):	
Plan Type: TBD - In progress					
Employer Contribution (annual premium per employee):	_	TBD	Company: 65%		
Employee Contribution (annual premium per employee)	-	TBD	Employee: 35%		
Total Annual Premium:		TBD			

[SIGNATURE PAGE FOLLOWS]

Section 10 - Certification

I, the undersigned, hereby grant to the Governor's Office of Economic Development access to all pertinent and relevant records and documents of the aforementioned company. I understand this requirement is necessary to qualify and to monitor for compliance of all statutory and regulatory provisions pertaining to this application.

Being owner, member, partner, officer or employee with signatory authorization for the company, I do hereby declare that the facts herein stated are true and that all licensing and permitting requirements will be met prior to the commencement of operations. In addition, I and /or the company's legal counsel have reviewed the terms of the GOED Tax Abatement and Incentives Agreement, the company recognizes this agreement is generally not subject to change, and any material revisions have been discussed with GOED in advance of board approval.

Andrew Hoang - Jenny Truong	Andrew Hoang
Name of person authorized for signature	Signature
Owner	August 29, 2023
Title	Date

Title

Nevada Governor's Office of Economic Development

555 E. Washington Ave., Ste 5400 • Las Vegas, Nevada 89101 • 702.486.2700 • (Fax) 702.486.2701 • www.diversifynevada.com

Site Selection Factors

Company Name: Alka Products, LLC

County: Nye

Section I - Site Selection Ratings

Directions: Please rate the select factors by importance to the company's business (1 = very low; 5 = very high). Attach this form to the Incentives Application.

Availability of qualified workforce:	5	Transportation infrastructure:	4
Labor costs:	5	Transportation costs:	4
Real estate availability:	4	State and local tax structure:	3
Real estate costs:	4	State and local incentives:	5
Utility infrastructure:	4	Business permitting & regulatory structure:	5
Utility costs:	4	Access to higher education resources:	3

Please summarize the importance of the abatement program to your decision (please include at least a paragraph summary):

The state abatement process is a significant factor in locating this modern production facility in Nevada. Additional locations are planned for future expansion in Nye County and Clark County.

5(A) Capital Equipment List

Company Name: Alka Products, LLC

County: Nye

Section I - Capital Equipment List

Directions: Please provide an estimated list of the equipment [columns (a) through (c)] which the company intends to purchase over the two-year allowable period. For example, if the effective date of new / expanded operations begins April 1, 2015, the two-year period would be until March 31, 2017. Add an additional page if needed. For guidelines on classifying equipment, visit:

tax.nv.gov/LocalGovt/PolicyPub/ArchiveFiles/Personal_Property_Manuals. Attach this form to the Incentives Application.

(a) Equipment Name/Description	(b) # of Units	(c) Price per Unit	<i>(d)</i> Total Cost
mplete Gloves Production Line Operation System.	6	\$3,800,000.00	\$22,800,000.00
implete Gloves Froduction Line Operation System.	0	\$3,000,000.00	\$22,000,000.00
		1 1	
		1 1	
		I I	
		↓ ↓	
		↓ ↓	
OTAL EQUIPMENT COST			\$22,800,000.00

*Certain lease hold equipment does not qualify for tax abatements

5(B) Employment Schedule

Company Name: Alka Products, LLC

County: Nye

Section I - Full-Time Equivalent (FTE) Employees

Directions: Please provide an estimated list of full time employees [columns (a) through (d)] that will be hired and employed by the company by the end of the first eighth quarter of new / expanded operations. For example, if the effective date of new / expanded operations is April 1, 2015, the date would fall in Q2, 2015. The end of the first eighth quarter would be the last day of Q2, 2017 (i.e., June 30, 2017). Attach this form to the Incentives Application. A qualified employee must be employed at the site of a qualified project, scheduled to work an average minimum of 30 per week, if offered coverage under a plan of health insurance provided by his or her employer, is eligible for health care coverage, and whose position of a "primary job" as set forth in NAC 360.474.

Please use the Bureau of Labor Statistics Standard Occupational Classification System (SOC) link to populate
section (b): https://www.bls.gov/soc/2018/major groups.htm#11-0000

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
New Hire Position Title/Description	Position SOC Code	Number of Positions	Average Hourly Wage	Region Average Hourly Wage	Average Weekly Hours	Annual Wage per Position	Total Annual Wages
Chief Executives	11-1011	1	\$190.00	\$72.15	40	\$395,200.00	\$395,200.00
General and Operations Managers	11-1021	1	\$85.00	\$48.05	40	\$176,800.00	\$176,800.00
Chemical Technicians	19-4031	2	\$55.00	\$27.24	40	\$114,400.00	\$228,800.00
Secretaries and Administrative Assistants, Except Legal, Medical, and	43-6014	2	\$45.00	\$20.33	40	\$93,600.00	\$187,200.00
Advertising and Promotions Managers	11-2011	1	\$49.00	\$45.95	40	\$101,920.00	\$101,920.00
Purchasing Managers	11-3061	1	\$46.00	\$61.69	40	\$95,680.00	\$95,680.00
Sales Managers	11-2022	1	\$48.00	\$47.84	40	\$99,840.00	\$99,840.00
Administrative Services Managers	11-3012	2	\$40.00	\$35.67	40	\$83,200.00	\$166,400.00
Production Workers, All Other	51-9199	180	\$27.00	\$23.26	40	\$56,160.00	\$10,108,800.00
Financial Managers	11-3031	1	\$60.00	\$48.99	40	\$124,800.00	\$124,800.00
Packers and Packagers, Hand	53-7064	30	\$26.00	\$15. <mark>99</mark>	40	\$54,080.00	\$1,622,400.00
Industrial Truck and Tractor Operators	53-7051	4	\$28.00	\$19.39	40	\$58,240.00	\$232,960.00
Compensation and Benefits Managers	11-3111	1	\$38.00	\$41.68	40	\$79,040.00	\$79,040.00
Training and Development Managers	11-3131	1	\$40.00	\$41.19	40	\$83,200.00	\$83,200.00
Accountants and Auditors	13-2011	2	\$45.00	\$35.91	40	\$93,600.00	\$187,200.00
Compliance Officers	13-1041	1	\$45.00	\$34.49	40	\$93,600.00	\$93,600.00
Computer User Support Specialists	15-1232	2	\$48.00	\$25.54	40	\$99,840.00	\$199,680.00
Transportation, Storage, and Distribution Managers	11-3071	2	\$40.00	\$38.97	40	\$83,200.00	\$166,400.00
Security Guards	33-9032	5	\$30.00	\$18.39	41	\$63,960.00	\$319,800.00
TOTAL		240	\$29.36	\$23.08			\$14,669,720.00

Section 2 - Employment Projections

Directions: Please estimate full-time job growth in Section 2, complete columns (b) and (c). These estimates are used for state economic impact and net tax revenue analysis that this agency is required to report. The company will not be required to reach these estimated levels of employment. Please enter the <u>estimated new full</u> time employees on a year by year basis (not cumulative)

<i>(a)</i> Year	<i>(b)</i> Number of New FTE(s)	<i>(c)</i> Average Hourly Wage	<i>(d)</i> Payroll
3-Year	10	\$32.00	\$665,600.00
4-Year	10	\$34.00	\$707,200.00
5-Year	10	\$36.00	\$748,800.00

* Column (e) determines if wage is commensurate to current wage ranges in the region the company plans to locate/is located. For these purposes the mean average hourly wage for the location has been used.

U = Unknown / data set for region is not currently available.

Source: Lighcast[™] county wages based on the Bureau of Labor Statistics Occupational Employment and Wage Statistics program and county-level administrative wage data.

5(C) Evaluation of Health Plans Offered by Companies

Company Name: Alka Products, LLC	County:	Nye		
Total Number of Full-Time Employees:		240		
Average Hourly Wage per Employee		\$29.36		
Average Annual Wage per Employee (implied)		\$61,068.8	80	
COST OF HELATH INSURANCE				
Annual Health Insurance Premium Cost:		TBD		
Percentage of Premium Covered by:				
Company		65%		
Employee HEALTH INSURANCE PLANS:		35%		
Base Health Insurance Plan*:	MEG	C WITH BEA	AZLEY G	LI1
Deductible - per employee		TBB		
Coinsurance		TBD		
Out-of-Pocket Maximum per employee		TBD		
Additional Health Insurance Plan*:		TBD		
Deductible - per employee		\$ -		
Coinsurance		0% / 0%		
Out-of-Pocket Maximum per employee		\$-		
Additional Health Insurance Plan*:				
Deductible - per employee		\$ -		
Coinsurance		0% / 0%		
Out-of-Pocket Maximum per employee		\$-		
*Note: Please list only "In Network" for deducatble and out of the pocket amounts		Ψ		
Generalized Criteria for Essential Health Benefits (EHB)				
[following requirements outlined in the Affordable Care Act and US Cod	e, including 42		n 18022]	
Covered employee's premium not to exceed 9.5% of annual wage		TBD		MEC
Annual Out-of-Pocket Maximum not to exceed \$9,450 (2024)		TBD		MEC
Minimum essential health benefits covered (Company offers PPO):				
(A) Ambulatory patient services		\checkmark		
(B) Emergency services				
(C) Hospitalization (D) Maternity and newborn care				
(E) Mental health/substance use disorder/behavioral health treatmer	ht			
(F) Prescription drugs	it.	$\overline{\mathbf{v}}$		
(G) Rehabilitative and habilitative services and devices		✓		
(H) Laboratory services				
(I) Preventive and wellness services and chronic disease manageme	ent			
(J) Pediatric services, including oral and vision care	- *			
No Annual Limits on Essential Health Benefits		\checkmark		
		\checkmark		

I, the undersigned, hereby declare to the Governor's Office of Economic Development that the facts herein stated are true, and that I have attached a qualified plan with information highlighting where our plan reflects meeting the 65% minimum threshold for the employee paid portion of the plan for GOED to independently confirm the same.

Andrew Hoang	Andrew Hoang	
Name of person authorized for signature	Signature	
Manager	8/22/2023	
Title	Date	1

5(D) Company Information

Company Name: Alka Products, LLC

County: Nye

Section I - Company Interest List

Directions: Please provide a detailed list of owners and/or members of the company. The Governor's Office of Economic Development strives to maintain the highest standards of integrity, and it is vital that the public be confident of our commitment. Accordingly, any conflict or appearance of a conflict must be avoided. To maintain our integrity and credibility, the applicant is required to provide a detailed list of owners, members, equity holders and Board members of the company.

(a) Name	(b) Title
Andrew Hoang	President/CEO
Jenny Truong	Vice President - Chief Operating Officer
Jim Lezie	Corporate Counsel/Secretary
Bill Hockstedler	Executive Senior Advisor
Matthew Chau	Chief Office Affairs Officer
Tuan Pham	Public Affairs Engagement Director

Section 2 - Company Affiliates and/or Subsidiaries

Are there any subsidiary or affiliate companies sharing tax liability with the applicant company?

✓ Yes

No

If Yes, continue below:

Directions: In order to include affiliates/subsidiaries, under the exemption letter, they must to be added to the Contract. Per standard practice GOED requires a corporate schematic to understand the exact relationships between the companies. Please populate the below table to show the exact relationships between the companies and include:

- 1. The names as they would read on the tax exemption letter.
- 2. Which entity(ies) will do the hiring?
- 3. Which entity(ies) will be purchasing the equipment?

Name of Subsidiary or Affiliate Entity, Role and Legal Control Relationship

Please include any additional details below:

SECRETARY OF STATE



NEVADA STATE BUSINESS LICENSE

ALKA PRODUCTS, LLC

Nevada Business Identification # NV20171310899 Expiration Date: 05/31/2024

In accordance with Title 7 of Nevada Revised Statutes, pursuant to proper application duly filed and payment of appropriate prescribed fees, the above named is hereby granted a Nevada State Business License for business activities conducted within the State of Nevada.

Valid until the expiration date listed unless suspended, revoked or cancelled in accordance with the provisions in Nevada Revised Statutes. License is not transferable and is not in lieu of any local business license, permit or registration.

License must be cancelled on or before its expiration date if business activity ceases. Failure to do so will result in late fees or penalties which, by law, cannot be waived.



Certificate Number: B202305303689317 You may verify this certificate online at <u>http://www.nvsos.gov</u> IN WITNESS WHEREOF, I have hereunto set my hand and affixed the Great Seal of State, at my office on 05/30/2023.

Tquila

FRANCISCO V. AGUILAR Secretary of State



ALKA PRODUCTS GLOVE MANUFACTURING FACILITY IN NEVADA



Now, more than ever, it is critical that we strengthen our nation's health, safety, emergency readiness, and preparedness.

Today, we are here to meet as collaborators on this shared mission.

Proudly Introduced by: William Hockstedler Senior Advisor I Alka Products, LLC





ALKA PRODUCTS GLOVE MANUFACTURING FACILITY

IN NEVADA

THE GLOVE FACTORY COVERS AN AREA OF 100,000 SQ. FT

Updated Project Records From Nye County



Nye County Planning Department

SD-22-15 Project Name Glove MFG Plant / Alka Products Application Type: 2100 N Avenue of the Stars, Pahrump, NV 89060





OUR MISSION

Alka Gloves is on a mission to manufacture the highest quality medical and industrial gloves today. It is backed by a belief that gloves produced in the US with high quality, state-of-theart manufacturing and automation can improve the protection needed by healthcare workers and the product's overall feel and performance.



We create more than 350 regional jobs with stable wages, health insurance, and retirement policies included





ALKA PRODUCTS GLOVE MANUFACTURING PLANT PRELIMINARY PLAN FOR WORK SCOPE

2021.2.12







1 des

THE ALKA PRODUCTS GLOVES MANUFACTURING FACILITY PROJECT Planned to put into construction in April 2024

AIKA

2100 North Avenue of the Stars, Pahrump, NV, 89060



With 6 Production Line Machines We Produce 1.4 Billion Glove Per Year

NITRILE EXAM GLOVES For Hospital



NITRILE GLOVES For Industrial



NITRILE GLOVE- FUTURE

Pandemic Preparedness

SNS long-term requirements
Government-wide strategy
Industry buy-in

Inventory Sustainment

Public/Private PartnershipsVendor Managed Inventory

IIJA/Make PPE in America

Domestic prioritization
Minimum 3-year contracts
Supporting IBX investments





<u>Consensus Standards:</u> The key to a reliable, quality glove





What Is A Consensus Standard?

Consensus Standard: (per 29 U.S. Code § 652) means any occupational safety and health standard or modification thereof which

- Has been adopted and promulgated by a nationally recognized standards-producing organization under procedures whereby it can be determined by the Secretary that persons interested and affected by the scope or provisions of the standard have reached substantial agreement on its adoption
- Was formulated in a manner that afforded an opportunity for diverse views to be considered
- Is designated as such a standard ... after consultation with other appropriate Federal agencies



Why Do Consensus Standards Matter?

CNN Investigation: Tens of millions of filthy, used medical gloves imported into the US

0

By Scott McLean, Florence Davey-Attlee, Kocha Olam and Tim Lister, CNN Updated 2:55 PM EDT, Fri October 29, 2021

Source: (vinches et al. 2014)



Poor Quality Glove With Pores Source: (Vinches et al. 2014) Published: 08 November 2003

Research Summary

Pinhole defects in nitrile gloves

Colin A Murray

British Dental Journal 195, 505 (2003) Cite this article 4321 Accesses Metrics



PROJECT PURPOSE IN THE UNITED STATES

The Project Aims To Offer The Following Solutions:





- Reduce dependence on imports from abroad for glove products.
- To ensure quality control of the production process and reach the quality specified by FDA.
- To reinforce long-term critical input.
- To open up job creation opportunities in the U.S.





OUR ADVANTAGES

We cooperate with Phu Duc Huy glove manufacturing company in Vietnam led by Mr. Tran Xuan, who has many years of experience in factory setup and construction knowledge, together with leading experts and technicians in providing data and information on the construction of medical glove factory projects in the United States, Nevada.

The team has expertise in installation, testing, commissioning, maintenance, troubleshooting, and management in glove manufacturing.

Phu Duc Huy's experts have experience in integrating and operating a system that meets and manages ISO, FDA, CE, and other requirements.



OPERATION AND STANDARDS OF THE PROJECT

Expert Sources:

- Malaysian experts and technicians
- Vietnamese experts and technicians
- American experts and engineers

Machinery Line:

 From Vietnam, Malaysia, and the United States

Raw Materials:

- Control the origin and quality of raw materials. Most of the material is purchased in the United States
- Flexibility in selection for sourcing materials

• To save production costs, quality assurance, transportation costs, travel time and transportation of raw materials to the factory



PRODUCTION LINE MACHINE SYSTEM







PRE- AND POST-COVID STATISTICS FROM

THOMASNET ON DEMAND FOR MEDICAL GLOVES



Thomas for Indust

Projection of the U.S. industrial gloves market size from 2015 to 2023, by material (in million U.S. dollars)

Projection of the U.S. industrial gloves market size by material 2015-2023.





www.thomasnet.com



REASONS FOR MANUFACTURING MEDICAL GLOVES IN THE UNITED STATES

President Joe Biden promotes the production of all medical supplies and gloves in the United States.



COVID-19 initiated the most significant increase in demand for medical supplies in the United States in American history. U.S. healthcare providers use an estimated 1.5 billion Nitrile medical gloves monthly. The National Reserve (SNS) aims to consume 4.5 billion per month. Obstacles when importing goods that do not comply with medical standards from abroad. Coordinate among health authorities to source goods based on foreign sources. Closing national borders prevents the COVID-19 pandemic. Transporting goods by air and sea transport faces many difficulties. Reduce dependence on foreign sources. Proudly Made in America - Made In USA.



MISSION AND PURPOSE

Replenishment and resupply to state public health agencies and local in case of emergency.

Prepare to support partners, providing the proper standards and time to ensure the country's health sector.



IN CHARGE OF PROJECT CONSTRUCTION:

FISH DESIGN and ARCHITECTURE, LLC

JL CONSTRUCTION







Welcome To PAHRUMP



Nearby shops For convenient shopping Transportation Easy

Downtown Las Vegas 1 hour drive

37



Contact Us For more information Project updates.

info@alkaproductsllc.com





Letter of Support From The

Former Governor **Steve Sisolak**

State of Nevada

ONE HUNDRED ONE NORTH CARSON STREET CARSON CITY, NEVADA 89701 OFFICE: (775) 684-5670 Fax No.: (775) 684-5683



Office of Gobernor Stebe Sisolak

GREETINGS FROM THE GOVERNOR

September 20, 2021

As Governor of the State of Nevada, it is my pleasure to welcome you to the Grand Opening of Alka Products. Thank you to the American Vietnamese Chamber of Commerce and Asian-American National Committee. I would like to thank the Chairwoman of the American Vietnamese Chamber of Commerce, Pam Phan, for her vision and mission to help grow Nevada's business community and thriving AAPI community.

Alka Products, LLC's Founder and CEO, Andrew Hoang, a son of immigrants, recognized an increasing demand for medical equipment in the United States due to the COVID-19 pandemic and sought to bring his vision to Nevada to help meet that demand. We are thankful that Alka Products, LLC has chosen Nevada to bring the much-needed jobs to our communities and wish them success.

Again, it is my pleasure welcome you to the Grand Opening of Alka Products, LLC. I hope you enjoy tonight's event.



Governor Steve Sisolak State of Nevada



Letter of Support From The

Member Of Congress

Susie Lee

State of Nevada



Certificate of Special Congressional Recognition

Presented to

Andrew Hoang, President

in recognition of

The Grand Opening Celebration of Alka Products, LLC in Nevada

September 24, 2021

DATE

Sussi lee

SUSIE LEE MEMBER OF CONGRESS THIRD DISTRICT, NEVADA



Letter of Support From The

Executive Director.

Paul Miller

Southwest Central Regional Economic Development Authority

State of Nevada



May 18, 2021

Andrew Hoang President Alka Products, LLC 2100 S. Avenue of the Stars Pahrump, NV

RE: Alka Products, LLC Nitrile Glove Mfg, Development in Pahrump Nevada

Andrew.

On behalf of the small businesses in Pahrump and Nye County, and the Southwest Central Regional Economic Development Authority (SWCREDA), we would like to express our sincere support for Alka Products, LLC. SWCREDA is the state-designated Regional Development Authority (RDA) for the Southwest Central region of Nevada under the Governo's Office of Economic Development (GOED); SWCREDA is responsible for Nye and Esmeralda counties. Our office is ready to assist your business development and bring all of the services that we have to help your business become a reality in Pahrump.

Alka Products, LLC has picked a great town to locate their manufacturing business. We are located about 55 miles from Las Vegas, which has a national rairoad and international airport to support any type of business distribution. Our primary highway is a four-lane State Route to Vegas, which is only about a 30-minute drive. Pahrump is also centrally situated, 3 hours to Los Angles, 3 hours to Utah, and 5 hours to the Grand Canyon, Arizona.

Our taxes are low; the minimum combined 2021 sales tax rate for Nye County, Nevada, is 7.6%. This is the total state and county sales tax rates. The Nevada state sales tax rate is currently 4.6%. The Nye County sales tax rate is 3%, and Nye County's average effective property tax rate is 0.75%. As of 2020, Nevada's General Business tax is 1.475% for businesses with quarterly gross payrolls over 562,500. In addition, your company will qualify for Nevada State's business incentives for new business development in rural communities.

Our population is about 43 to 45,000 strong and with a diverse workforce. Pahrump has all the necessary conveniences of any small city. Our landmass for the town is approximately 364 square miles with around 2500 plus small businesses. Nye's primary industry is mining, lithium, gold, silver, and other minerals. The mining industry will be most interested in your glove development because they use quite a lot of rubber gloves.

Pahrump prides itself on its water resources, land, and our own Electric Company, Valley Electric. We have great schools, grade, middle and high schools, and the Great Basin College Campus. Our climate is primarily mild except for our hot summers, but that is why most of our population comes here to live. Our outdoor activities include horseback riding, balloon rides,

> SWCREDA, 1301 S. Hwy 160, 24 Floor • Pahrump, NV 89048 Prone, 1770 7776 • Sine - ware down in shoom



hiking, backpacking, and off-road vehicle fun throughout the Spring Mountains, which surround Pahrump. These are just a few of our many activities, and if you are looking for world-class entertainment, you are just about 30 minutes away from Las Vegas and all the glamor it has to offer. Our housing market has four significant ongoing developments which should be able to support your workforce.

Your business development is simply perfect for our environment. You have picked a great location that will easily support Alka Products' development. The impact on local jobs and additional local purchasing power will enabling other business start-ups, and help support a housing market expansion that meets your employee's needs. These are just a few of the highly positive implications of developing your business in the Pahrump community.

As stated, my office is ready to assist your business development, and our services are of no cost; please contact me if you have any questions.

Sincerely,

and Willer

Executive Director, SWCREDA Southwest Central Regional Economic Development Authority Serving Nye and Esmeralda Counties Office - 775-727-0716, Cell - 775-513-5556 swcreda@gmail.com

> SWCREDA, 1301 S. (wy 120, ≥* Floor • Pahnimp, NV 88045 Phone, 17751 727-0716 • Enic_ (work doi: divic/ com



Letter of Support From The

Vice-Chair

Frank Carbone

Nye County Commissioner, District 2

State of Nevada



Office of Frank Carbone Nye County Commissioner, District 2

-Nya County Gov comuni Conta (1991), Wale Williams Drive Same (00) Palaeung, NM 89046 Plane (775), 751-7093 Law (775), 751-7093

September 21, 2021

Andrew Hoang President Alka Products, LLC. 2100 S. Avenue of the Stars Pabrump, Nevada

Subject: Alka Products, LLC. Nitrile Glove Mfg. Development- EB-5 Project

Dear Mr. Hoang:

It is my pleasure to provide my support for your project as Nye County Commissioner.

My office is ready to assist your business development to help your business become a reality in the Town of Pahrump within the County of Nye.

Alka Products, LLC has picked a great town to locate their manufacturing business. The town of Pahrump is located approximately 60 miles from Las Vegas, Clark County, which has a national railroad and international airport to support any type of business distribution. Our primary highway is a four-lame State Route to Las Vegas, which is only about a 30-minute drive. Pahrump is also centrally located to three other states about 3 to 5 hours away. Pahrump's taxes are low, the minimum contbined 2021 sales tax rate for Nye County, Nevada is 7.6%. Pahrump's population is about 44.000, with a diverse workforce. Pahrump has all the necessary conveniences of any small businesses. Nye's primary industry is mining, lithium, gold, silver, and other minerals. The mining industry will be most interested in your glove development because they use many rubber gloves.

Pahrump prides itself on its water resources, land, and our own Electric Company, Valley Electric, We have several schools, as well as a Great Basin College Campus.

Alka Products, LLC. Development is simply perfect for our environment as an Employment-Based, Fith Preference (EB-5) program. Mr. Hoang, you and your team have picked an excellent location that will easily support Alka Products' development and will allow any EB -5 investors to be part of a project.

It will give me great pleasure to see your team, Joannie Feliciano, Jim Lezie, Jenny Truong, and I hope your business is successful within Nye County in the town of Pahrump.

Frank Carbone,

Frank Carbone, Vice-Chair, District 2

FC/

Opinions expressed are solely my own and do not express the views or opinions of the Board.

21-001FC Nye County is an Equal Opportunity Employer and Provider









OUR TEAM





ANDREW HOANG President / Founder



JOANNIE FELICIANO Chief Marketing Officer



JOSE ESTRADA Director of Operations



JENNY TRUONG Vice President / Co-Founder



WILLIAM HOCKSTEDLER Senior Advisor



TUAN PHAM Public Affairs Engagement Director



JIM LEZIE Corporate Counsel



KRISTI NGO Immigration Attorney



MATTHEW CHAU Chief Corporate Affairs Officer HợP TÁC CHUYẾN GIAO CÔNG NGHỆ SẢN X GÂNG TAY Y TẾ GIỮA VIỆT NAM & HOA K ÔI THẢO TƯ VĂN ĐẦU TƯ ĐỊNH (1997), LAO ĐỘNG N THẢO TƯ VĂN ĐẦU TƯ ĐỊNH (1997), DAN 1997)

Lawyers Jim of Alka Group spoke at the signing ceremony

The signing ceremony of technology transfer for medical gloves production took place in Hanoi on November 03, 2022, at the Government Guest House 37 Hung Vuong. Alka Products, LLC Company in the US, represented by Mr. Andrew Hoang signed with Phu Duc Huy Company, represented by Mr. Tran Xuan took place successfully in the presence of many boards industry and guests.

Lawyers Jim, Tran Xuan Kiem, Advisor William, Andrew Hoang, and Jenny Truong take souvenir photos.

TÁC CHUYỂN GIAO CÔNG NGHÊ SẢN XUẤT

-5), LAC ĐỘNG ĐỊNH CƯ (EB

GĂNG TAY Y TẾ GIỮA VIỆT NAM & HOA KỲ

v 03 thán

ĐÂU TƯ ĐINH CƯ

HÃO TƯ

Hợp Tác Chuyển Giao công nghệ sản Xuất GĂNG TAY Y Tế GIữA VIỆT NAM & HOA KÝ HÀO TƯ VẤN ĐẦU TƯ ĐỊN LCƯ (EB-5), LAO ĐỘNG ĐỊNH CƯ (EB-H[°] 31, ng[°] 3 thánp 1) t[°] 2020 H[°] 31, ng[°] 3 thánp 1) t[°] 2020 CÔNG NGHỆ SẢN XUẤT GIỮA VIỆT NAM & HOA Kỳ ĐỊNH CƯ (EB-5), LAO ĐỘNG ĐỊC Ư (EB i, ngày 03 tháng 11 năm 2022

PRODUCTS

Advisor William of Alka Group spoke at the cooperation ceremony.

HỢP TÁC CHUYỂN GIAO CÔNG NGHỆ SÀN XUẤT GĂNG TAY Y TẾ GIỮA VIỆT NAM & HOA Kỳ THẢO TƯ VẤN ĐẦU TƯ ĐỊNH CƯ (EB-5), LAO ĐỘNG ĐỊNH CƯ (EB-Hà Nội, ngày 03 tháng 11 năm 2022







ALKA PRODUCTS, LLC

CORPORATE OFFICE 2770 S HARBOR BLVD, STE C, SANTA ANA, CA 92704 Contact Us: info@alkaproductsllc.com