

Indigo Pharmaceutical, LLC

270 S Martin Luther King Blvd, Las Vegas, NV 89106
Riccardo Roscetti, Chief Executive Officer

Date: June 29, 2023

Application Facts:

Industry	Manufacturing
NAICS	325400
Type of App	New
Location	Clark County
RDA	LVGEA, Michael Walsh

Company Profile

Indigo Pharmaceutical, LLC (Indigo) plans to establish a Pharmaceutical Research, Development and Manufacturing facility in Las Vegas. The company focuses on the areas of clinical practice with the highest demand for compounded pharmaceuticals. Indigo specializes in the preparation of components into a drug preparation as the result of a Practitioner's Prescription Drug Order or initiative based on the Practitioner/Patient/Pharmacist relationship in the course of professional practice. Indigo's four key market segments include: Institutional Practices (i.e., Hospitals, Nursing homes, and in/outpatient facilities), office based practices (i.e. physician office), Veterinary practices, and exporting pharmaceuticals globally to reduce drug shortages. Indigo provides human compounding services in ready-to-use syringes and single-use intravenous (IV) bags. These single-use dosage forms allows efficient production fill technology and reduces the potential for human error, or touch contamination, in the compounding and filling process. In regards to hiring practices, the company's Community Engagement team is the process of working collaboratively with individuals or groups affiliated by geographic proximity, special interest, or similar situations to address issues and achieve goals specific to the benefits of those individuals. Source: Indigo Pharmaceutical, LLC

Tax Abatement Requirements:

	Statutory	Company Application	Meeting Requirements
Job Creation	50	100	Yes
Average Wage	\$28.14	\$34.20	Yes
Equipment Capex (SU & MBT)	\$1,000,000	\$13,203,084	Yes
Equipment Capex (PP)	\$5,000,000		Yes

Additional Requirements:

Health Insurance	65%	>65%	Yes
Revenues generated outside NV	51%	88%	Yes
Business License	<input checked="" type="checkbox"/> Current	<input type="checkbox"/> Pending	<input type="checkbox"/> Will comply

Total Tax Liability (without tax abatements)

Direct (company)
\$1,758,982

Total
\$13,812,807

Tax Abatements

	Contract Terms	Estimated Tax Abatement
Sales Tax Abmt.	2% for 2 years	\$841,697
Modified Business Tax Abmt.	50% for 4 years	\$127,929
Personal Property Tax Abmt.	50% for 10 years	\$486,436
Total Estimated Tax Abatement over 10 yrs.		\$1,456,062

Net New Tax Revenues

	Direct	Indirect	Taxes after Abatements
Local Taxes			
Property	\$816,564	\$5,070,385	\$5,886,949
Sales	\$82,397	\$2,989,722	\$3,072,119
Lodging	\$0	\$150,354	\$150,354
State Taxes			
Property	\$44,661	\$295,021	\$339,682
Sales	\$289,912	\$997,821	\$1,287,733
Modified Business	\$568,546	\$1,003,057	\$1,571,603
Lodging	\$0	\$48,305	\$48,305
Total Estimated New Tax Revenue over 10 yrs.	\$1,802,080	\$10,554,665	\$12,356,745

Economic Impact over 10 yrs.

	Total	Construction	Total
Total Jobs Supported	238	19	257
Total Payroll Supported	\$160,938,922	\$1,282,945	\$162,221,867
Total Economic Value	\$754,864,784	\$3,697,048	\$758,561,832

IMPORTANT TERMS & INFORMATION

Tax Abatements are reduction or discount of tax liability and companies do not receive any form of payment.

Total Estimated Tax Abatement is a tax reduction estimate. This estimated amount will be discounted from total tax liability.

Estimated New Tax Revenue is amount of tax revenues local and state government will collect after the abatement was given to applying company.

Economic Impact is economic effect or benefits that this company and it's operations will have on the community and state economy measured by total number of jobs, payroll and created output.



May 19, 2023

Mr. Tom Burns
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue, Suite 5400
Las Vegas, Nevada 89101

Dear Mr. Burns,

Indigo Pharmaceutical, LLC is applying to the State of Nevada for the Sales & Use Tax Abatement, the Modified Business Tax Abatement, and the Personal Property Tax Abatement. We request that Indigo Pharmaceutical, LLC be placed on the June 29, 2023, GOED Board meeting agenda.

Indigo Pharmaceutical LLC will create 100 new positions in the first 24 months of operations, with an average hourly wage of \$34.20. The company will make a capital investment of \$13,203,084.00

Indigo Pharmaceutical, LLC meets and exceeds the statutory requirements for tax abatements. This application has the full support of the Las Vegas Global Economic Alliance.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Walsh", with a long, sweeping horizontal line extending to the right.

Michael Walsh
VP Economic Development
Las Vegas Global Economic Alliance



270 South Martin Luther King Blvd
Las Vegas, NV 89106

March 28, 2023

Mr. Thomas Burns
Executive Director, Nevada Governor's Office of Economic Development
555 E Washington Avenue
Suite 5400
Las Vegas, NV 89101

Dear Mr. Burns

Indigo Pharmaceutical, LLC is requesting assistance and help from the State of Nevada to place a Pharmaceutical manufacturing facility with a 503B outsourcing facility in Las Vegas, Nevada. Las Vegas was selected because of *its* proximity to major transportation hubs, a high influx of educated workers, major educational *institutions* (UNLV, NSC, CSN, and others), and the positive tax environment in Nevada.

Indigo *is* requesting *assistance* with Sales Tax Abatement, Personal Property Tax Abatement, Business Tax Abatement and lastly, assistance with the hiring and *training* of our workforce. We have previously sent your office a detailed analysis of our employment plan that includes hiring of 100+ employees with an average salary of \$34.20 per hour.

Our Sales and Marketing team has analyzed information regarding the national clinical and compounding needs of market practitioners to formulate our *initial* business focus. This focus will be *in* the areas of *clinical* practice with the highest demand for compounded pharmaceuticals. Our four key market segments include: Institutional Practices (i.e., Hospitals, Nursing homes, and in/outpatient facilities), Office based practices (*i.e.* physician office), Veterinary practices, and exporting pharmaceuticals globally to reduce drug shortages. The operational features we have developed, include a *fiered* approach that will be reflected *in* our sales projections by providing human compounding services to office-based and institutional physician's customers in ready-to-use syringes and single-use intravenous (IV) bags. These single-use dosage forms will allow us to utilize efficient production fill technology and reduce the potential for human error, or touch contamination in the compounding and filling *process.in* the future

Indigo has scheduled an outlay of approximately \$20,000,000 to build and outfit our facility with state of the art equipment. We have a fair market lease for 10 years with an option for an additional 10 years. Our long-term plans include building a full manufacturing facility in Nevada and to move products that are currently manufactured in China to our facility.

We are excited to be *in* Nevada and look forward to your help and assistance.

Sincerely,

A handwritten signature in blue ink, appearing to read "Riccardo Roscetti".

Mr. Riccardo Roscetti, PHD

Chief Executive *Officer*



**LAS VEGAS
CITY COUNCIL**

CAROLYN G. GOODMAN
Mayor

BRIAN KNUDSEN
Mayor Pro Tem

CEDRIC CREAR
VICTORIA SEAMAN
OLIVIA DIAZ

FRANCIS ALLEN-PALENSKE
NANCY E. BRUNE

JORGE CERVANTES
City Manager

ECONOMIC AND URBAN
DEVELOPMENT
RYAN SMITH
DIRECTOR

CITY HALL
495 S. MAIN ST.
LAS VEGAS, NV 89101
702.229.6011 | VOICE
711 | TTY

April 12, 2023

Thomas Burns, Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue
Suite 5400
Las Vegas, NV 89101

Dear Mr. Burns,

The city of Las Vegas is pleased to provide this letter of support of Indigo Pharmaceutical LLC's application to the Governor's Office of Economic Development for Sales & Use Tax Abatement, Modified Business Tax Abatement, and Personal Property Tax Abatement.

Locally, we are working with Indigo Pharmaceutical to further support their establishment and growth within the Las Vegas Medical District (LVMD). We believe this business supports the goals of the LVMD by adding health care related industries and the creation of over 50 high paying jobs. Their presence will have a positive impact on economic development for the city and region as a whole. We request the Governor's Office of Economic Development Board act favorably on their request for tax abatements.

If you have any additional questions regarding this letter, please contact me at 702-229-2411 or by email at tpederson@lasvegasnevada.gov.

Sincerely,

Tabitha Pederson, Sr. Economic Development Specialist
Economic and Urban Development

CC: Ryan Smith, Director Economic and Urban Development
Tammy Christensen, Business Development Officer



270 South Martin Luther King Blvd
Las Vegas, NV 89106

April 6, 2023

Mr. Thomas Burns
Executive Director, Nevada Governor's Office of Economic Development
555 E Washington Avenue
Suite 5400
Las Vegas, NV 89101

Dear Mr. Burns

Healthcare Coverage Letter of Intent

Indigo Pharmaceutical, LLC has made a decision to locate its facility in the State of Nevada. The company understands that a requirement for the tax abatements provided by the Governor's Office of Economic Development is the offering of 65% of the health care premium coverage for the eligible employees of the company as per NRS 360.750:

*The business will, by the eighth calendar quarter following the calendar quarter in which the abatement becomes effective, offer a health insurance plan for all employees that may include an option for health insurance coverage for dependents of the employees, and the health care benefits the business offers to its employees in this State will meet the *minimum requirements* for health care benefits established by the Governor's Office*

The Company agrees to pay at least sixty-five percent (65%) of the premium cost for the employee or the abatements may be reduced or eliminated at GOED's discretion.

Sincerely,

A handwritten signature in blue ink that reads 'Peter Katzburg' with a long horizontal line extending to the right.

Peter Katzburg
Chief Financial Officer

ECONOMIC DEVELOPMENT

Incentive Application

Company Name: Indigo Pharmaceutical, LLC
 Date of Application: March 1, 2023

Company is an / a: (check one)
 New location in Nevada
 Expansion of a Nevada company

Section 1 - Type of Incentives

Please check all that the company is applying for on this application:

- Sales & Use Tax Abatement
- Modified Business Tax Abatement
- Personal Property Tax Abatement
- Sales & Use Tax Deferral
- Recycling Real Property Tax Abatement
- Other: _____

Section 2 - Corporate Information

COMPANY NAME (Legal name under which business will be transacted in Nevada) <u>Indigo Pharmaceutical, LLC</u>			FEDERAL TAX ID #		
CORPORATE ADDRESS <u>270 S Martin Luther King Blvd</u>		CITY / TOWN <u>Las Vegas</u>	STATE / PROVINCE <u>NV</u>	ZIP <u>89106</u>	
MAILING ADDRESS TO RECEIVE DOCUMENTS (If different from above)		CITY / TOWN	STATE / PROVINCE	ZIP	
TELEPHONE NUMBER		WEBSITE			
COMPANY CONTACT NAME <u>Riccardo Roscetti & Peter Katzburg</u>		COMPANY CONTACT TITLE <u>CEO & CFO</u>			
E-MAIL ADDRESS <u>riccardorocetti@yahoo.com & pkatsburg2.1@gmail.com</u>		PREFERRED PHONE NUMBER <u>561 903-6259 & 843-813-3964</u>			

Has your company ever applied and been approved for incentives available by the Governor's Office of Economic Development? Yes No

If Yes, list the program awarded, date of approval, and status of the accounts (attach separate sheet if necessary):

Section 3 - Program Requirements

Please check two of the boxes below; the company must meet at least two of the three program requirements:

- A capital investment of \$1,000,000 in eligible equipment in urban areas or \$250,000 in eligible equipment in rural areas are required. This criteria is businesses. In cases of expanding businesses, the capital investment must equal at least 20% of the value of the tangible property owned by the business.
- New businesses locating in urban areas require fifty (50) or more permanent, full-time employees on its payroll by the eighth calendar quarter quarter in which the abatement becomes effective. In rural areas, the requirement is ten (10) or more. For an expansion, the business must increase employees on its payroll by 10% more than its existing employees prior to expansion, or by 25 (urban) or 6 (rural) employees, whichever is greater.
- In both urban and rural areas, the average hourly wage that will be paid by the business to its new employees is at least 100% of the average statewide hourly wage.

Note: Criteria is different depending on whether the business is in a county where the population is 100,000 or more or a city where the population is 60,000 or "urban" area), or if the business is in a county where the population is less than 100,000 or a city where the population is less than 60,000 (i.e., "rural" area).

Section 4 - Nevada Facility

Type of Facility:

- Headquarters
- Technology
- Back Office Operations
- Research & Development / Intellectual Property
- Service Provider
- Distribution / Fulfillment
- Manufacturing
- Other: _____

PERCENTAGE OF REVENUE GENERATED BY THE NEW JOBS CONTAINED IN THIS APPLICATION FROM OUTSIDE NEVADA <u>88%</u>		EXPECTED DATE OF NEW / EXPANDED OPERATIONS (MONTH / YEAR) <u>Jun-2023</u>		
NAICS CODE / SIC <u>325400</u>		INDUSTRY TYPE <u>Pharmaceutical Manufacturing</u>		
DESCRIPTION OF COMPANY'S NEVADA OPERATIONS <u>Research and Development plus Manufacturing</u>				
PROPOSED / ACTUAL NEVADA FACILITY ADDRESS <u>270 S Martin L King Blvd</u>		CITY / TOWN <u>Las Vegas</u>	COUNTY <u>Clark County</u>	ZIP <u>89106</u>
WHAT OTHER STATES / REGIONS / CITIES ARE BEING CONSIDERED FOR YOUR COMPANY'S RELOCATION / EXPANSION / STARTUP? <u>N/A</u>				

Section 5 - Complete Forms (see additional tabs at the bottom of this sheet for each form listed below)

Check the applicable box when form has been completed.

- 5 (A) Equipment List
- 5 (B) Employment Schedule
- 5 (C) Evaluation of Health Plan, with supporting documents to show the employer paid portion of plan meets the minimum of 65%.
- 5 (D) Company Information Form

Section 6 - Real Estate & Construction (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up - Plans Over the Next <u>Ten</u> Years	Expansions - Plans Over the Next <u>10</u> Years
<p>Part 1. Are you currently/planning on leasing space in Nevada? Yes</p> <p>If No, skip to Part 2. If Yes, continue below:</p> <p style="padding-left: 40px;">What year(s)? <u>2/2/2029</u></p> <p style="padding-left: 40px;">How much space (sq. ft.)? <u>25,000</u></p> <p style="padding-left: 40px;">Annual lease cost of space: <u>\$235,000.00</u></p> <p>Do you plan on making building tenant improvements? _____</p> <p>If No, skip to Part 2. If Yes *, continue below:</p> <p style="padding-left: 40px;">When to make improvements (month, year)? <u>Jan-2023</u></p> <hr style="border-top: 1px dashed black;"/> <p>Part 2. Are you currently/planning on buying an owner occupied facility in Nevada? No</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p style="padding-left: 40px;">Purchase date, if buying (month, year): _____</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p> <p>Do you plan on making building improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p style="padding-left: 40px;">When to make improvements (month, year)? _____</p> <hr style="border-top: 1px dashed black;"/> <p>Part 3. Are you currently/planning on building a build-to-suit facility in Nevada? No</p> <p>If Yes *, continue below:</p> <p style="padding-left: 40px;">When to break ground, if building (month, year)? _____</p> <p style="padding-left: 40px;">Estimated completion date, if building (month, year): _____</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p>	<p>Part 1. Are you currently leasing space in Nevada? _____</p> <p>If No, skip to Part 2. If Yes, continue below:</p> <p style="padding-left: 40px;">What year(s)? _____</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p> <p style="padding-left: 40px;">Annual lease cost at current space: _____</p> <p>Due to expansion, will you lease additional space? _____</p> <p>If No, skip to Part 3. If Yes, continue below:</p> <p style="padding-left: 40px;">Expanding at the current facility or a new facility? _____</p> <p style="padding-left: 40px;">What year(s)? _____</p> <p style="padding-left: 40px;">How much expanded space (sq. ft.)? _____</p> <p style="padding-left: 40px;">Annual lease cost of expanded space: _____</p> <p>Do you plan on making building tenant improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p style="padding-left: 40px;">When to make improvements (month, year)? _____</p> <hr style="border-top: 1px dashed black;"/> <p>Part 2. Are you currently operating at an owner occupied building in Nevada? _____</p> <p>If No, skip to Part 3. If Yes, continue below:</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p> <p style="padding-left: 40px;">Current assessed value of real property? _____</p> <p>Due to expansion, will you be making building improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p style="padding-left: 40px;">When to make improvements (month, year)? _____</p> <hr style="border-top: 1px dashed black;"/> <p>Part 3. Do you plan on building or buying a new facility in Nevada? _____</p> <p>If Yes *, continue below:</p> <p style="padding-left: 40px;">Purchase date, if buying (month, year): _____</p> <p style="padding-left: 40px;">When to break ground, if building (month, year)? _____</p> <p style="padding-left: 40px;">Estimated completion date, if building (month, year): _____</p> <p style="padding-left: 40px;">How much space (sq. ft.)? _____</p>
<p>* Please complete Section 7 - Capital Investment for New Operations / Startup.</p>	<p>* Please complete Section 7 - Capital Investment for Expansions below.</p>

BRIEF DESCRIPTION OF CONSTRUCTION PROJECT AND ITS PROJECTED IMPACT ON THE LOCAL ECONOMY (Attach a separate sheet if necessary):

Section 7 - Capital Investment (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up	Expansions
How much capital investment is planned? (Breakout below):	How much capital investment is planned? (Breakout below):
Building Purchase (if buying): _____	Building Purchase (if buying): _____
Building Costs (if building / making improvements): <u>\$2,350,000</u>	Building Costs (if building / making improvements): _____
Land: _____	Land: _____
Equipment Cost: <u>\$13,203,084</u>	Equipment Cost: _____
Total: <u>\$15,553,084</u>	Total: _____
	Is the equipment purchase for replacement of existing equipment? _____
	Current assessed value of personal property in NV: _____
	(Must attach the most recent assessment from the County Assessor's Office.)

Section 8 - Employment (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up	Expansions
How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of new operations?: <u>100</u>	How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of expanded operations?: _____
Average hourly wage of these <u>new</u> employees: <u>\$34.20</u>	Average hourly wage of these <u>new</u> employees: _____
	How many FTE employees prior to expansion?: _____
	Average hourly wage of these <u>existing</u> employees: _____
	Total number of employees after expansion: _____

* FTE represents a permanent employee who works an average of 30 hours per week or more, is eligible for health care coverage, and whose position is a "primary job" as set forth in NAC 360.474.

OTHER COMPENSATION (Check all that apply):

- | | | | |
|---|---|--|---|
| <input checked="" type="checkbox"/> Overtime | <input checked="" type="checkbox"/> Merit increases | <input type="checkbox"/> Tuition assistance | <input checked="" type="checkbox"/> Bonus |
| <input checked="" type="checkbox"/> PTO / Sick / Vacation | <input type="checkbox"/> COLA adjustments | <input type="checkbox"/> Retirement Plan / Profit Sharing / 401(k) | <input type="checkbox"/> Other: _____ |

BRIEF DESCRIPTION OF ADDITIONAL COMPENSATION PROGRAMS AND ELIGIBILITY REQUIREMENTS (Attach a separate sheet if necessary):

Section 9 - Employee Health Insurance Benefit Program

Is health insurance for employees and is an option for dependents offered? Yes (**attach health plan and quote or invoice**) No

Package includes (check all that apply):

Medical Vision Dental Other: _____

Qualified after (check one):

Upon employment Three months after hire date Six months after hire date Other: _____

Health Insurance Costs:	Percentage of health insurance premium by (min 65%):
Plan Type: <u>TBD</u>	
Employer Contribution (annual premium per employee): <u>TBD</u>	Company: <u>TBD</u>
Employee Contribution (annual premium per employee): <u>TBD</u>	Employee: <u>TBD</u>
Total Annual Premium: <u>TBD</u>	

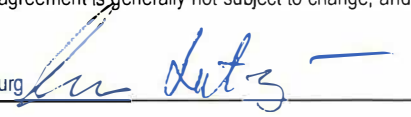
[SIGNATURE PAGE FOLLOWS]

Section 10 - Certification

I, the undersigned, hereby grant to the Governor's Office of Economic Development access to all pertinent and relevant records and documents of the aforementioned company. I understand this requirement is necessary to qualify and to monitor for compliance of all statutory and regulatory provisions pertaining to this application.

Being owner, member, partner, officer or employee with signatory authorization for the company, I do hereby declare that the facts herein stated are true and that all licensing and permitting requirements will be met prior to the commencement of operations. In addition, I and /or the company's legal counsel have reviewed the terms of the GOED Tax Abatement and Incentives Agreement, the company recognizes this agreement is generally not subject to change, and any material revisions have been discussed with GOED in advance of board approval.

Peter Katzburg
Name of person authorized for signature

Peter Katzburg 
Signature

CFO
Title

March 2, 2023
Date

Nevada Governor's Office of Economic Development
555 E. Washington Ave., Ste 5400 • Las Vegas, Nevada 89101 • 702.486.2700 • (Fax) 702.486.2701 • www.diversifynevada.com

Site Selection Factors

Company Name: Indigo Pharmaceutical, LLC

County: Clark

Section I - Site Selection Ratings

Directions: Please rate the select factors by importance to the company's business (1 = very low; 5 = very high). Attach this form to the Incentives Application.

Availability of qualified workforce:	<u>5</u>	Transportation infrastructure:	<u>5</u>
Labor costs:	<u>5</u>	Transportation costs:	<u>5</u>
Real estate availability:	<u>5</u>	State and local tax structure:	<u>5</u>
Real estate costs:	<u>5</u>	State and local incentives:	<u>5</u>
Utility infrastructure:	<u>5</u>	Business permitting & regulatory structure:	<u>5</u>
Utility costs:	<u>5</u>	Access to higher education resources:	<u>5</u>

Please summarize the importance of the abatement program to your decision (please include at least a paragraph summary):

The abatement and incentive programs are extremely important to us. It allows us to direct resources to training, labor, equipment and construction costs.

5(A) Capital Equipment List

Company Name: Indigo Pharmaceutical, LLC

County: Clark

Section I - Capital Equipment List

Directions: Please provide an estimated list of the equipment [columns (a) through (c)] which the company intends to purchase over the two-year allowable period. For example, if the effective date of new / expanded operations begins April 1, 2015, the two-year period would be until March 31, 2017. Add an additional page if needed. For guidelines on classifying equipment, visit: tax.nv.gov/LocalGovt/PolicyPub/ArchiveFiles/Personal_Property_Manuals. Attach this form to the Incentives Application.

(a) Equipment Name/Description	(b) # of Units	(c) Price per Unit	(d) Total Cost
Racking	300	\$8,333.33	\$2,499,999.00
Visual Inspection Machine	1	\$1,690,000.00	\$1,690,000.00
Labeler	1	\$1,200,000.00	\$1,200,000.00
Lyophilizer	1	\$991,000.00	\$991,000.00
Blow Fill Machine	2	\$1,684,000.00	\$3,368,000.00
Small Syringe Filler	1	\$1,693,358.00	\$1,693,358.00
Vial Maker	1	\$919,915.00	\$919,915.00
Wharehouse Equipment	1	\$155,000.00	\$155,000.00
SAP Software Equip?	1	\$485,812.00	\$485,812.00
Forniture and Fixtures	1	\$200,000.00	\$200,000.00
TOTAL EQUIPMENT COST			\$13,203,084.00

Is any of this equipment* to be acquired under an operating lease? Yes No

*Certain lease hold equipment does not qualify for tax abatements

5(B) Employment Schedule

Company Name: Indigo Pharmaceutical, LLC

County: Clark

Section I - Full-Time Equivalent (FTE) Employees

Directions: Please provide an estimated list of full time employees [columns (a) through (d)] that will be hired and employed by the company by the end of the first eighth quarter of new / expanded operations. For example, if the effective date of new / expanded operations is April 1, 2015, the date would fall in Q2, 2015. The end of the first eighth quarter would be the last day of Q2, 2017 (i.e., June 30, 2017). Attach this form to the Incentives Application. A qualified employee must be employed at the site of a qualified project, scheduled to work an average minimum of 30 per week, if offered coverage under a plan of health insurance provided by his or her employer, is eligible for health care coverage, and whose position of a "primary job" as set forth in NAC 360.474.

Please use the Bureau of Labor Statistics Standard Occupational Classification System (SOC) link to populate section (b):

https://www.bls.gov/soc/2018/major_groups.htm#11-0000

(a) New Hire Position Title/Description	(b) Position SOC Code	(c) Number of Positions	(d) Average Hourly Wage	(e) US Bureau of Labor Statistics Average Hourly Wage - Clark County	(f) Average Weekly Hours	(g) Annual Wage per Position	(h) Total Annual Wages
Chief Executives	11-1011	1	\$75.00	\$122.52	40	\$156,000.00	\$156,000.00
Compliance Officers	13-1041	1	\$65.00	\$34.44	40	\$135,200.00	\$135,200.00
Human Resources Managers	11-3121	1	\$50.00	\$42.78	40	\$104,000.00	\$104,000.00
Chief Executives	11-1011	1	\$65.00	\$122.52	40	\$135,200.00	\$135,200.00
Computer and Information Systems Managers	11-3021	1	\$50.00	\$56.32	40	\$104,000.00	\$104,000.00
Purchasing Managers	11-3061	1	\$50.00	\$43.78	40	\$104,000.00	\$104,000.00
Chief Executives	11-1011	1	\$65.00	\$122.52	40	\$135,200.00	\$135,200.00
Sales Managers	11-2022	1	\$60.00	\$55.45	40	\$124,800.00	\$124,800.00
Financial Managers	11-3031	1	\$40.00	\$54.48	40	\$83,200.00	\$83,200.00
Financial Managers	11-3031	1	\$28.00	\$54.48	40	\$58,240.00	\$58,240.00
Financial Managers	11-3031	1	\$28.00	\$54.48	40	\$58,240.00	\$58,240.00
Human Resources Managers	11-3121	1	\$28.00	\$42.78	40	\$58,240.00	\$58,240.00
Compensation and Benefits Managers	11-3111	1	\$27.00	\$50.93	40	\$56,160.00	\$56,160.00
Sales Managers	11-2022	1	\$30.00	\$55.45	40	\$62,400.00	\$62,400.00
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	8	\$35.00	\$46.38	40	\$72,800.00	\$582,400.00
Marketing Managers	11-2021	1	\$28.00	\$58.31	40	\$58,240.00	\$58,240.00
Customer Service Representatives	43-4051	1	\$35.00	\$17.99	40	\$72,800.00	\$72,800.00
Customer Service Representatives	43-4051	6	\$28.00	\$17.99	40	\$58,240.00	\$349,440.00
Facilities Managers	11-3013	1	\$32.00	\$39.05	40	\$66,560.00	\$66,560.00
Engineers, All Other	17-2199	3	\$38.00	\$37.81	40	\$79,040.00	\$237,120.00
Maids and Housekeeping Cleaners	37-2012	2	\$25.00	\$16.15	40	\$52,000.00	\$104,000.00
Building Cleaning Workers, All Other	37-2019	5	\$30.00	\$13.50	40	\$62,400.00	\$312,000.00
Maintenance and Repair Workers, General	49-9071	3	\$27.00	\$21.01	40	\$56,160.00	\$168,480.00
First-Line Supervisors of Production and Operating Workers	51-1011	1	\$45.00	\$28.19	40	\$93,600.00	\$93,600.00
Packaging and Filling Machine Operators and Tenders	51-9111	2	\$30.00	\$16.59	40	\$62,400.00	\$124,800.00
Life, Physical, and Social Science Technicians, All Other	19-4099	2	\$30.00	\$22.57	40	\$62,400.00	\$124,800.00
Life, Physical, and Social Science Technicians, All Other	19-4099	2	\$30.00	\$22.57	40	\$62,400.00	\$124,800.00
Life, Physical, and Social Science Technicians, All Other	19-4099	4	\$30.00	\$22.57	40	\$62,400.00	\$249,600.00

(a) New Hire Position Title/Description	(b) Position SOC Code	(c) Number of Positions	(d) Average Hourly Wage	(e) US Bureau of Labor Statistics Average Hourly Wage - Clark County	(f) Average Weekly Hours	(g) Annual Wage per Position	(h) Total Annual Wages
Shipping, Receiving, and Inventory Clerks	43-5071	1	\$32.00	\$16.97	40	\$66,560.00	\$66,560.00
Shipping, Receiving, and Inventory Clerks	43-5071	1	\$32.00	\$16.97	40	\$66,560.00	\$66,560.00
Compliance Officers	13-1041	2	\$65.00	\$34.44	40	\$135,200.00	\$270,400.00
Life, Physical, and Social Science Technicians, All Other	19-4099	2	\$28.00	\$22.57	40	\$58,240.00	\$116,480.00
Life, Physical, and Social Science Technicians, All Other	19-4099	2	\$28.00	\$22.57	40	\$58,240.00	\$116,480.00
Life, Physical, and Social Science Technicians, All Other	19-4099	2	\$28.00	\$22.57	40	\$58,240.00	\$116,480.00
Chemists	19-2031	1	\$35.00	\$41.91	40	\$72,800.00	\$72,800.00
Compliance Officers	13-1041	2	\$38.46	\$34.44	40	\$79,996.80	\$159,993.60
Microbiologists	19-1022	1	\$60.00	\$36.34	40	\$124,800.00	\$124,800.00
Life, Physical, and Social Science Technicians, All Other	19-4099	6	\$28.00	\$22.57	40	\$58,240.00	\$349,440.00
Compliance Officers	13-1041	1	\$35.00	\$34.44	40	\$72,800.00	\$72,800.00
Compliance Officers	13-1041	4	\$28.00	\$34.44	40	\$58,240.00	\$232,960.00
Compliance Officers	13-1041	2	\$30.00	\$34.44	40	\$62,400.00	\$124,800.00
Life, Physical, and Social Science Technicians, All Other	19-4099	6	\$30.00	\$22.57	40	\$62,400.00	\$374,400.00
Compliance Officers	13-1041	1	\$60.09	\$34.44	40	\$124,987.20	\$124,987.20
Mechanical Engineering Technologists and Technicians	17-3027	2	\$30.00	\$42.89	40	\$62,400.00	\$124,800.00
Accountants and Auditors	13-2011	2	\$30.00	\$30.92	40	\$62,400.00	\$124,800.00
Customer Service Representatives	43-4051	3	\$25.00	\$17.99	40	\$52,000.00	\$156,000.00
Training and Development Managers	11-3131	3	\$30.00	\$35.92	40	\$62,400.00	\$187,200.00
Life, Physical, and Social Science Technicians, All Other	19-4099	1	\$25.00	\$22.57	40	\$52,000.00	\$52,000.00
TOTAL		100	\$34.20	\$33.32			\$7,078,260.80

Section 2 - Employment Projections

Directions: Please estimate full-time job growth in Section 2, complete columns (b) and (c). These estimates are used for state economic impact and net tax revenue analysis that this agency is required to report. The company will not be required to reach these estimated levels of employment. **Please enter the estimated new full time employees on a year by year basis (not cumulative)**

(a) Year	(b) Number of New FTE(s)	(c) Average Hourly Wage	(d) Payroll
3-Year	0	\$0.00	\$0.00
4-Year	0	\$0.00	\$0.00
5-Year	0	\$0.00	\$0.00

* Column (e) determines if wage is commensurate to current wage ranges in the region the company plans to locate/is located. For these purposes the mean average hourly wage for the location has been used.

U = Unknown / data set for region is not currently available.

Source: [US Bureau of Labor Statistics](#)

5(C) Evaluation of Health Plans Offered by Companies

Company Name: Indigo Pharmaceutical, LLC County: Clark

Total Number of Full-Time Employees: 100
 Average Hourly Wage per Employee \$34.20
 Average Annual Wage per Employee (implied) \$71,131.88

COST OF HELATH INSURANCE

Annual Health Insurance Premium Cost: TBD
 Percentage of Premium Covered by:
 Company TBD
 Employee TBD

HEALTH INSURANCE PLANS:

Base Health Insurance Plan*:

Deductible - per employee TBD
 Coinsurance 00% / 00%
 Out-of-Pocket Maximum per employee

Additional Health Insurance Plan*:

Deductible - per employee TBD
 Coinsurance 0% / 0%
 Out-of-Pocket Maximum per employee \$ -

Additional Health Insurance Plan*:

Deductible - per employee TBD
 Coinsurance 0% / 0%
 Out-of-Pocket Maximum per employee \$ -

*Note: **Please list only "In Network" for deducatable and out of the pocket amounts .**

Generalized Criteria for Essential Health Benefits (EHB)

[following requirements outlined in the Affordable Care Act and US Code, including 42 USC Section 18022]

Covered employee's premium not to exceed 9.5% of annual wage	TBD	TBD
Annual Out-of-Pocket Maximum not to exceed \$9,100 (2023)	\$0	TBD

Minimum essential health benefits covered (Company offers PPO):

- (A) Ambulatory patient services
- (B) Emergency services
- (C) Hospitalization
- (D) Maternity and newborn care
- (E) Mental health/substance use disorder/behavioral health treatment
- (F) Prescription drugs
- (G) Rehabilitative and habilitative services and devices
- (H) Laboratory services
- (I) Preventive and wellness services and chronic disease management
- (J) Pediatric services, including oral and vision care

No Annual Limits on Essential Health Benefits

I, the undersigned, hereby declare to the Governor's Office of Economic Development that the facts herein stated are true, and that I have attached a qualified plan with information highlighting where our plan reflects meeting the 65% minimum threshold for the employee paid portion of the plan for GOED to independently confirm the same.

Peter Katzburg
 Name of person authorized for signature

Peter Katzburg
 Signature

CFO
 ...Title

3/30/2023
 Date

5(D) Company Information

Company Name: Indigo Pharmaceutical, LLC

County: Clark

Section 1 - Company Interest List

Directions: Please provide a detailed list of owners and/or members of the company. *The Governor's Office of Economic Development strives to maintain the highest standards of integrity, and it is vital that the public be confident of our commitment. Accordingly, any conflict or appearance of a conflict must be avoided. To maintain our integrity and credibility, the applicant is required to provide a detailed list of owners, members, equity holders and Board members of the company.*

(a) Name	(b) Title
Samantha Koegel	Director of Operations
Dr. Riccardo Roscetti	Chief Executive Officer
Dr, Muarray Friedman	Chairman
Peter Katzburg	Chief Financial Officer

Section 2 - Company Affiliates and/or Subsidiaries

Are there any subsidiary or affiliate companies sharing tax liability with the applicant company? No Yes

If Yes, continue below:

Directions: In order to include affiliates/subsidiaries, under the exemption letter, they must to be added to the Contract. Per standard practice GOED requires a corporate schematic to understand the exact relationships between the companies. Please populate the below table to show the exact relationships between the companies and include:

1. The names as they would read on the tax exemption letter.
2. Which entity(ies) will do the hiring?
3. Which entity(ies) will be purchasing the equipment?

Name of Subsidiary or Affiliate Entity, Role and Legal Control Relationship

Please include any additional details below:

ENTITY INFORMATION

INDIGO PHARMACEUTICAL, LLC	Entity Name:
E20415382022-7	Entity Number:
Domestic Limited-Liability Company (86)	Entity Type:
Default	Entity Status:
01/21/2022	Formation Date:
NV20222333127	NV Business ID:
Perpetual	Termination Date:
1/31/2023	Annual Report Due Date:
<input type="checkbox"/>	Series LLC:
<input type="checkbox"/>	Restricted LLC: