# **Humboldt County**

# Catalyst Fund Application for Cyanco Company, LLC.



Governor's Office of Economic Development

Las Vegas 702-486-2700 Reno 775-687-9900 Toll Free 800-336-1600

# INTRODUCTION

# LOCAL GOVERNMENT SUBMITTING - Humboldt County

## **Authorized Representative**

Name: David Mendiola

Title: County Manager

Organization: Humboldt County

Street Address: Humboldt County, 50 W 5th Street, Winnemucca, NV 89445

Mailing Address: Humboldt County, 50 W 5th Street, Winnemucca, NV 89445

Phone Number: 775-623-6300

Email Address: <u>Dave.Mendiola@hcnv.us</u>

To the best of my knowledge and belief, the information contained in this Catalyst Fund Application is true and correct, as evidenced by my signature below.

Signature

(Local Government Representative)

Date 7-5-12

Signature

(RDA Representative)

Date 7-5-2018

PROJECT CHARACTERIS	TICS (check all that apply)	
<ul> <li>✓ Construct New Facility</li> <li>☐ Expand/Renovate Existing Facility</li> <li>✓ Purchase Machinery &amp; Equipment</li> </ul>		<ul><li>New Business / Start-up</li><li>Relocation from Out-of-State</li><li>Relocation within Nevada</li></ul>
INDUSTRY CLUSTER		
If applicable, identify the industry clus	ster within which this project falls.	
Economic Development -	ommunity in Winnemucca and a mission o ilver mine in Nevada relies on frequent sh	Mining & Materials Renewable Energy Tourism, Gaming & Entertainment sters targeted by the State Plan for critical enabler of Nevada's mining industry ipments from the company's Winnemucca
<b>GRANT/LOAN SUMMAR</b>	<b>Y</b>	
Amount requested: \$100,000.0		
AWARD PER PERIOD: Period 1 - \$5,000 per Increme Period 2 - \$5,000 per Increme	ntal Primary Job x 10 jobs ntal Primary Job x 10 jobs	

### **DISBURSEMENT TERMS:**

Period 1 — For new primary jobs which pay over \$25.00 per hour: No payment if less than 5 primary jobs are created \$5,000 per job created up to 10 primary jobs

Period 2 – For new primary jobs which pay over \$25 per hour: No payment if less than 5 primary jobs are created \$5,000 per job created up to 10 primary jobs

Maximum Payment agreement: \$100,000

## NEW TAX REVENUE ESTIMATES (10-Year Cumulative)

<u>\$0</u>		<u>\$409</u> \$6,443,048
\$121,053	587 - A	\$247,223
		\$758,989
		\$254,926
	474.040	¢254 026
\$0	\$12,693	\$12,693
\$965,863		\$1,170,570
**************************************	W. S.	\$3,998,238
		** *** ***
	\$0 \$182,978 \$619,266 \$121,053 <u>\$0</u>	\$965,863 \$204,707 \$0 \$12,693 \$182,978 \$71,948 \$619,266 \$139,723 \$121,053 \$126,170

<sup>\*\*</sup> Does not include impacts related to the Catalyst Fund grant.

The proposed plans, projects, or programs to which the grant or loan will apply: -

In order to increase its production of solid sodium cyanide for global markets, Cyanco Company, LLC is currently considering investing in adding solids capacity at its Winnemucca facility (which currently only produces sodium cyanide in a solution form). The new facility will have an annual production capacity of 60 million pounds, and the product will be destined almost exclusively for mines outside of the continental US.

The expected benefits of the grant or loan expressed as Jobs, Investments and wage levels: -

The company's Winnemucca facility currently employs 40 fulltime permanent workers. The proposed expansion would add 20 fulltime permanent jobs, plus 62 temporary employees during engineering, design, and construction. Wages for these permanent jobs would average \$62,500 for production workers, \$78,000 for maintenance workers, and \$115,000 for professional and engineers.

A statement on the significance of this grant or loan to the company's described plans: -

Cyanco Company, LLC is considering Nevada or Texas as a location for it new solid cyanide facility. The incentives provided by the State of Nevada improves the rate of return on the capital investment to meet Cyanco's investment hurdle rate and to make the continued investment in the Winnemucca facility a priority over expanding the manufacturing facility in Texas.

A statement of the estimated return-on-investment to the State in job creation, wage levels and capital investment for the term of the proposed grant/loan

Cyanco Company, LLC anticipates filling the new jobs from local labor pools. The project will result in the creation of direct and indirect jobs, and will also serve as a boost to the local economy for the foreseeable future. Additionally, Cycano Company, LLC and its employees have continually worked with local governments, first responders, and law enforcement to ensure the health and safety of their community as it pertains to their product.

# Governor's Office of Economic Development Catalyst Fund Application from Governmental Entity

A statement of the fiscal character of the company –

Cyanco is the largest global producer of sodium cyanide, a critical input in the gold and silver mining industry which it has been a part of for nearly three decades. Cyanco Company, LLC has provided an integral product to the Nevada mining industry allowing for effective extraction and essentially adding billions of dollars annually to Nevada's economy. Further, the company has been a tremendous community partner, not only to the city in which it resides, but to the region.

	Proposed Catalyst Fund grant (Exhibit "A").
V	Local government support letter (Exhibit "B"). Previously Send.
V	Local government application from the business (Exhibit "C"). To be provided

# Cyanco Company, LLC

# Catalyst Fund Application to Humboldt County



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### **Applicant Information**

BUSINESS SUBMITTING: Cya	nco Company, LLC
Authorized Representative	
Name: <u>Paul Rostek</u>	Title: <u>Vice President, Strategic Projects</u>
Organization: <u>Cyanco Compar</u>	ıy, LLC
Street Address: 1920 Country	Place Parkway, Suite 400, Pearland, TX 77584
Mailing Address: 1920 Countr	y Place Parkway, Suite 400, Pearland, TX 77584
Phone Number: <u>775</u> 846 11	31
Email Address: paul.rostek@	cyanco.com
To the best of my knowledge evidenced by my signature be	and belief, the information contained in this Catalyst Fund Application is true and correct, as low.
Signature	(Company Representative)  Date 6/29/2018

### **BUSINESS SUMMARY**

Other Employee Benefits - See Attached

In order to increase its production of solid sodium cyanide for global markets, Cyanco Company, LLC is currently considering investing in adding solids capacity at its Winnemucca facility (which currently only produces sodium cyanide in a solution form). The project will comprise the construction of a solid sodium cyanide manufacturing facility with an annual production capacity of 60 million pounds. If Nevada is selected, in addition to the required process equipment, the scope includes 4,100 feet of new RR track with an RIP area, 2,500 feet of perimeter fencing, 120,000 sf of compacted gravel roadway and ISO storage area, 600 feet of pipe rack to connect with existing solutions plants, modifications to the existing control room/systems, and auxiliary utility systems (R.O. water, cooling water, plant air, electrical, etc.).

existing control room/systems, and auxiliary utility systems (R.O. water, cooling water, plant air, electrical, etc.). The project will employ 20 fulltime permanent employees plus 62 temporary employees during engineering, design and construction. Attach a copy of a company presentation Is this request for a Grant or a Loan - Grant Amount requested - \$100,000.00 Total real property investment - \$31,451,400 Total personal property investment – \$11,048,600 Projected start date – TBD Completion date - TBD Attach a schedule of jobs created with skills identified Number of primary jobs that will be new to Nevada - 20 Average wage of new jobs - \$30.01 Cost of employee healthcare benefits (annual premiums paid by employer) - \$6,439.92 Per Employee Percentage paid by employer – 76% Healthcare Summary (check all that apply):  $\times$ Medical Disability □ Life Insurance Dependent Coverage Dental Vision Attach a schedule of employee benefits used in recruiting

Governor's Office of Economic Development

**Catalyst Fund Application from Business Applicant** 

PROJECT CHARACTERISTICS (Check all that apply)					
	Construct New Facility Expand/Renovate Existing Facility Purchase Machinery & Equipment				<ul><li>New Business / Start-up</li><li>Relocation from Out-of-State</li><li>Relocation within Nevada</li></ul>
IN	DUSTRY CLUSTER				
	Aerospace and Defense Agriculture Business IT Ecosystems Other		Health & Medical Services Logistics & Operations Manufacturing		Mining & Materials Renewable Energy Tourism, Gaming & Entertainment

### **BUSINESS CHARACTERISTICS**

Please describe all the incentives that the business or project has applied for such as abatements, deferrals, training etc. including dollar amounts —

Cyanco Company, LLC. has applied for the following State Tax Abatements:

Sales and Use Tax Abatement: \$535,857 Modified Business Tax Abatement: \$26,764 Personal Property Tax Abatement: \$352,816

Please list all other sources of funding received or applied for by the business or project including local, state and federal loans, grants and matching programs — N/A

Please describe the long-term potential sustainability and viability of your business -

Cyanco has been a vital part of the community in Winnemucca and a mission critical enabler of Nevada's mining industry for nearly 30 years. Every gold and silver mine in Nevada relies on frequent shipments from the company's Winnemucca facility for production of precious metals.

Today there are two plants at the Winnemucca operations with production capacity in excess of 240 million pounds annually. In October 2008, Oaktree Capital Management purchased Cyanco. Today, Cyanco has operations in Winnemucca, Nevada, Cadillac, Quebec, Hermosillo, Sonora, Cheyenne, Wyoming as well as offices in Montreal, Quebec and Reno, Nevada and Houston, Texas (corporate office). Cyanco also maintains a laboratory facility in Reno, Nevada for cyanide application and detoxification work by the Applied Technology Group.

Please describe any significant negative environmental impacts of your business – N/A

# Governor's Office of Economic Development Catalyst Fund Application from Business Applicant

$\boxtimes$	Schedule of jobs to be created during Catalyst Fund grant period (Exhibit "A")
$\boxtimes$	Schedule of proposed employee health insurance benefits (Exhibit "B")
$\boxtimes$	3-year financial statements for the business, audited preferred (Exhibit "C")