Business Type: New

## Centuria Foods, Inc.

317 S 6th Street, Las Vegas, NV 89141 Thomas Hicks, Chief Operating Officer Manufacturing

County: Carson City Development Authority Representative: Andrew Haskin, NNDA

## **APPLICATION HIGHLIGHTS**

- Centuria Foods, Inc. (Centuria) is considering establishing a manufacturing and operational team in northern Nevada. This would be the company's first physical location in the United States as it is currently a small virtual company in terms of personnel.
- Centuria plans to work closely with the Northern Nevada Development Authority (NNDA), as well as farmers in the region, as its operations grow.
- The company anticipates opportunities to hire from the local Carson City area.

## **PROFILE**

Since 2014, Centuria Foods has been the largest manufacturer of high-quality legal Cannabidiol (CBD) hemp oil in North America. The company's mission is to provide the highest-quality CBD hemp oil products to improve wellness in one of the fastest growing consumer goods sectors while remaining a leading source in North America and Europe. Consumer demand for high quality CBD, driven by those seeking a healthy, plant-based medicinal alternative to pharmaceuticals, is driving the company's growth. Every step of Centuria's farming, production, packing, and shipping procedures adhere to strict quality standards as well as regulatory requirements. The company exceeds many of the requirements of the Drug Enforcement Agency, Federal Trade Commission, Food and Drug Association, and U.S. Customs & Border. On top of these standards, Centuria's promise of quality is even further ensured through the testing of its finished concentrate products. Each product undergoes 30-45 rigorous analytical tests to ensure adherence to the company's strict quality standards. Centuria has also been a leading innovator in the Phyto Cannabinoid industry, which has allowed it to create proprietary technologies and achieve industry-leading pricing structures. In combination with a scalable business model capable of agile growth as the CBD industry evolves, Centuria is able to produce CBD at a fraction of the industry standard. The company also has an experienced management team who have had previous success in building and selling companies from the medical cannabis and technology industries. Source: Centuria Foods. Inc.

## SIGNIFICANCE OF ABATEMENTS IN THE COMPANY'S DECISION TO RELOCATE/EXPAND

Centuria is currently reviewing multiple locations. However, due to the light tax burden as well as assistance from NNDA, the company is starting to focus on establishing operations in northern Nevada. The tax abatements offered by the state are one of the critical reasons to consider locating in Nevada. *Source: Centuria Foods, Inc.* 

REQUIREMENTS	<u>Statutory</u>	<b>Application</b>	<u>Sufficient</u>	% Over / Under	
Job Creation	10	60		500%	
Average Wage	\$22.54	\$31.35	Company meets	39%	
Equipment Capex (SU & MBT)	\$250,000	¢42 200 000	abatement eligibility	5180%	
Equipment Capex (PP)	\$1,000,000	\$13,200,000 requirements		1220%	
INCENTIVES	Requested Terms	Estimated \$ Amount			
Sales Tax Abmt.	2% for 2 years	\$739,200			
Modified Business Tax Abmt.	50% for 4 years	\$106,962			
Personal Property Tax Abmt.	50% for 10 years	\$450,647			
Total	•	\$1,296,809			

JOB CREATION	Contracted	24-Month Projection	5-Year Projection	
	10	60	105	
OTHER CAPITAL INVESTMENT	<u>Land</u>	Building Purchase	BTS / Building Improvements	
	\$0	\$1,000,000	\$3.000.000	

ECONOMIC IMPACT ESTIMATES (10-Year Cumulative)	<u>Total</u>	Construction	
Total Jobs Supported	146	30	
Total Payroll Supported	\$450,647	\$1,216,990	
Total Output Estimate	\$215,440,951	\$4,383,747	

Estimate includes jobs, payroll & output by the company assisted as well as the secondary impacts to other local businesses.

NEW TAX REVENUE ESTIMATES (10-Year Cumulative)	<u>Direct</u>	<u>Indirect</u>	<u>Total</u>
Local Taxes			
Property	\$879,047	\$879,024	\$1,758,071
Sales	\$109,200	\$569,819	\$679,019
Lodging	\$0	\$11,548	\$11,548
State Taxes			
Property	\$43,952	\$97,918	\$141,870
Sales	\$303,000	\$453,386	\$756,386
Modified Business	\$672,493	\$175,826	\$848,319
Lodging	<u>\$0</u>	<u>\$408</u>	<u>\$408</u>
Total	\$2,0 <del>07</del> ,692	\$2, <del>187,</del> 929	\$4, <del>195,</del> 621

□ Pending

□ Will comply before receiving

incentives

**EMPLOYEE BENEFITS** 

- Percentage of health insurance covered by company: 95%.
- Health care package cost per employee \$5,000 annually with options for dependents.
- PTO/Sick/Vacation, Merit Increases, Retirement Plan / Profit Sharing / 401(k), Bonus.

## NOTES

- Percentage of revenue generated by the new jobs contained in this application from outside Nevada: 75%.
- The company is also considering Colorado, Tennessee, Washington, and California as potential locations.

Current

Date: March 21, 2019 Main Location: Carson City



704 West Nye Lane Carson City, NV 89703 775.883.4413

January 03, 2019

Mr. Paul Anderson Executive Director Governor's Office of Economic Development 555 E. Washington Ave., Suite 5400 Las Vegas, NV 89101

Dear Mr. Anderson,

Northern Nevada Development Authority (NNDA) is pleased to provide this letter in support of Centuria Foods' application for the Sales & Use Tax Abatement, Modified Business Tax Abatement, and Personal Property Tax as stated on the attached expansion incentives application.

We have reviewed the application submitted by Centuria Foods and we are working with them in support of their expansion efforts in Carson City, Nevada. Should Nevada be selected for this project, the company intends to invest \$13.2 Million in capital equipment and add 60 new jobs with an average wage of \$31.35 per hour.

NNDA respectfully requests this application be considered by the Governor's Office of Economic Development and be placed on the March 21st, 2019 agenda for review and action.

Best Regards,

Andrew Haskin

Director of Business Development

Northern Nevada Development Authority



December 29, 2018

Mr. Paul Anderson, Executive Director Nevada Governor's Office of Economic Development 555 E. Washington, Ave., Suite 5400 Las Vegas, NV 89101

Dear Mr. Anderson,

I am writing on behalf of Centuria Foods, Inc., a wholesale manufacturer of CBD from industrial hemp. We are requesting and applying for the business incentives pursuant to the State of Nevada Incentive Programs.

We are contemplating setting up our manufacturing as well as our operational team in Northern Nevada (specifically around the Carson City area). It would be our first physical location in the United States as the team is currently a distributed team. It is currently a small virtual company in terms of personnel, but we have been manufacturing for the past three years. We anticipate revenue to grow significantly in 2019 after our manufacturing facility and operational headquarters are launched.

We are looking at other locations in the U.S. including Colorado, California, Texas, Tennessee, New Mexico and Oregon. However, due to the light tax burden as well as assistance from the Northern Nevada Development Authority, we are starting to focus on establishing our manufacturing and operations headquarters in northern Nevada. The tax abatements offered by your office is one of the reasons for us to possibly setup operations in northern Nevada.

We expect to employ conservatively sixty people in northern Nevada within eight quarters from now and we will likely start hiring personnel in January 2019. We will hire as many people as possible locally though we will hire some personnel located in other areas of the U.S. and possibly outside the U.S. We expect at least thirty of our hires in the next two years will be local hires, if not more. We anticipate being a good community member since we expect to work closely with the NNDA as well as possibly farmers in the region as our operations grow.

Thank you for reviewing our submission and taking the time to review our application.

Sincerely,

Thomas Hicks

Thomas Hicks

COO



January 3, 2019

Mr. Paul Anderson, Executive Director Nevada Governor's Office of Economic Development 555 E. Washington, Ave., Suite 5400 Las Vegas, NV 89101

> RE: <u>APPLICATION FOR INCENTIVES - REOUEST FOR</u> CONFIDENTIALITY OF RECORDS AND DOCUMENTS

Dear Director Anderson:

On January 3, 2019 or approximately that date, Centuria Foods, Inc., submitted an application to you as the Executive Director of the State of Nevada Governor's Office of Economic Development ("GO ED") requesting approval of economic incentives for the new operation in Carson City, Nevada. The purpose of this letter is to request that any and all records and other documents in GOED's possession concerning initial contact with, research and planning for Centuria Foods, Inc., including but not limited to certain information in that application, and if amended, all be kept confidential pursuant to Section 4 of Assembly Bill No. 17 (2015 Regular Session) as codified in NRS 231.069.

Please be advised that Centuria Foods, Inc., specifically deems the following information proprietary and confidential:

- 1. Incentive Application Employment Schedule
- 2. Incentive Application Equipment List

Thank you for your consideration. If you have any questions or require any further information, please do not hesitate to contact me.

Sincerely,

Thomas Hicks

Thomas Hicks

C00

## **ECONOMIC DEVELOPMENT**

## REQUEST FOR CONFIDENTIALITY DETERMINATION

Pursuant to NRS 231.069, and upon the request of applicant Centuria Foods, Inc., the Executive Director of the Office has determined the:

- (i) The detailed schedule of Capital Equipment List, 5(A)
- (ii) The detailed schedule of Employment List, 5(B)

are confidential proprietary information of the business, are not public records, and shall be redacted in its entirety from the copy of the application that is disclosed to the public.

Paul Anderson

**Executive Director** 

Nevada Governor's Office of **ECONOMIC DEVELOPMENT** Company is an / a: (check one) ☑ New location in Nevada **Incentive Application** Company Name: ☐ Expansion of a Nevada company Centuria Foods, Inc. Date of Application: January 2, 2019 **Section I - Type of Incentives** Please check all that the company is applying for on this application: ☑ Sales & Use Tax Abatement ☐ Sales & Use Tax Deferral ☐ Recycling Real Property Tax Abatement ☑ Modified Business Tax Abatement ☑ Personal Property Tax Abatement ☐ Other: **Section 2 - Corporate Information** COMPANY NAME (Legal name under which business will be transacted in Nevada) FEDERAL TAX ID # 83-2964479 Centuria Foods, Inc. CORPORATE ADDRESS CITY / TOWN STATE / PROVINCE ZIP 317 S 6th Street Las Vegas 89141 MAILING ADDRESS TO RECEIVE DOCUMENTS (If different from above) CITY / TOWN STATE / PROVINCE ZIP TELEPHONE NUMBER WEBSITE 702-449-1046 https://centuriafoods.com COMPANY CONTACT NAME **COMPANY CONTACT TITLE** Michael Brubeck **CEO** PREFERRED PHONE NUMBER E-MAIL ADDRESS 415-792-2432 mb@centuriafoods.com Has your company ever applied and been approved for incentives available by the Governor's Office of Economic Development? No ☐ Yes  $\checkmark$ 

## **Section 3 - Program Requirements**

Please check two of the boxes below; the company must meet at least two of the three program requirements:

If Yes, list the program awarded, date of approval, and status of the accounts (attach separate sheet if necessary):

- A capital investment of \$1,000,000 in eligible equipment in urban areas or \$250,000 in eligible equipment in rural areas are required. This criteria is applicable to new businesses. In cases of expanding businesses, the capital investment must equal at least 20% of the value of the tangible property owned by the business.
- New businesses locating in urban areas require fifty (50) or more permanent, full-time employees on its payroll by the eighth calendar quarter following the calendar quarter in which the abatement becomes effective. In rural areas, the requirement is ten (10) or more. For an expansion, the business must increase the number of employees on its payroll by 10% more than its existing employees prior to expansion, or by 25 (urban) or 6 (rural) employees, whichever is greater.
- In urban areas, the average hourly wage that will be paid by the business to its new employees is at least 100% of the average statewide hourly wage. For businesses in rural areas, the average hourly wage will equal or exceed the lesser of the county-wide average hourly wage or statewide average hourly wage.

Note: Criteria is different depending on whether the business is in a county whose population is 100,000 or more or a city whose population is 60,000 or more (i.e., "urban" area), or if the business is in a county whose population is less than 100,000 or a city whose population is less than 60,000 (i.e., "rural" area).

Section 4 - Nevada Facility					
Type of Facility:					
	☐ Service Prov	vider			
☑ Technology	Distribution	/ Fulfillment			
☑ Back Office Operations	☑ Manufacturing				
Research & Development / Intellectual Property	☐ Other:				
PERCENTAGE OF REVENUE GENERATED BY THE NEW JOBS CONTAINED IN THIS APPLICATION FROM OUTSIDE NEVADA	EXPECTED DATE OF	NEW / EXPANDED OPERAT	IONS (MONTH / YEAR)		
75%	Jan-2019				
NAICS CODE / SIC	NAICS CODE / SIC INDUSTRY TYPE				
339999	Manufacturing				
DESCRIPTION OF COMPANY'S NEVADA OPERATIONS	<u> </u>				
Manufacture from industrial hemp CBD related products for wholesale.					
PROPOSED / ACTUAL NEVADA FACILITY ADDRESS	CITY / TOWN	COUNTY	ZIP		
4610 Arrowhead Drive (this may be updated)	Carson City	Carson City	89706		
WHAT OTHER STATES / REGIONS / CITIES ARE BEING CONSIDERE	D FOR YOUR COMPANY'S R	ELOCATION / EXPANSION /	STARTUP?		
Colorado, Tennessee, Washington, California					

## Section 5 - Complete Forms (see additional tabs at the bottom of this sheet for each form listed below)

Check the applicable box when form has been completed.

5 (A) 🗵 Equipment List

5 (B) 🗵 Employment Schedule

5 (C) 🗵 Evaluation of Health Plan, with supporting documents to show the employer paid portion of plan meets the minimum of 65%.

New Operations / Start Up - Plans Over the Next Ter		W Operations/Startup or Expansion, not both.)  Expansions - Plans Over the Next 10 Years
	1 10015	· · · · · · · · · · · · · · · · · · ·
Part 1. Are you currently/planning on		Part 1. Are you currently leasing space in Nevada?
leasing space in Nevada?_	Yes	If No, skip to Part 2. If Yes, continue below:
If No, skip to Part 2. If Yes, continue below:		What year(s)?
What year(s)?	2019	How much space (sq. ft.)?
How much space (sq. ft.)?	3,000	Annual lease cost at current space:
Annual lease cost of space:	\$120,000.00	Due to expansion, will you lease additional space?
Do you plan on making building tenant improvements? _	Yes	If No, skip to Part 3. If Yes, continue below:
If No, skip to Part 2. If Yes *, continue below:		Expanding at the current facility or a new facility?
When to make improvements (month, year)? _	Mar-2019	What year(s)?
		How much expanded space (sq. ft.)?
Part 2. Are you currently/planning on		Annual lease cost of expanded space:
buying an owner occupied facility in Nevada?	Yes	Do you plan on making building tenant improvements?
If No, skip to Part 3. If Yes *, continue below:		If No, skip to Part 3. If Yes *, continue below:
Purchase date, if buying (month, year):	Mar-2019	When to make improvements (month, year)?
How much space (sq. ft.)?	30,000	
Do you plan on making building improvements?	Yes	Part 2. Are you currently operating at an
If No, skip to Part 3. If Yes *, continue below:		owner occupied building in Nevada?
When to make improvements (month, year)?	Mar-2019	If No, skip to Part 3. If Yes, continue below:
		How much space (sq. ft.)?
Part 3. Are you currently/planning on		Current assessed value of real property?
building a build-to-suit facility in Nevada?		Due to expansion, will you be making building improvements?
If Yes *, continue below:		If No, skip to Part 3. If Yes *, continue below:
When to break ground, if building (month, year)? _Estimated completion date, if building (month, year): _		When to make improvements (month, year)?
How much space (sq. ft.)?		Part 3. Do you plan on building or buying a new facility in Nevada?
		If Yes*, continue below:
		Purchase date, if buying (month, year):
		When to break ground, if building (month, year)?
		Estimated completion date, if building (month, year):
		How much space (sq. ft.)?
Please complete Section 7 - Capital Investment for New Ope	rations / Startup.	* Please complete Section 7 - Capital Investment for Expansions below.

BRIEF DESCRIPTION OF CONSTRUCTION PROJECT AND ITS PROJECTED IMPACT ON THE LOCAL ECONOMY (Attach a separate sheet if necessary):

Section 7 - Capital Investment (Fill in either New Operations/Startup or Expansion, not both.)				
New Operations / Start Up	Expansions			
How much capital investment is planned? (Breakout below):	How much capital investment is planned? (Breakout below):			
Building Purchase (if buying): \$1,000,000	Building Purchase (if buying):			
Building Costs (if building / making improvements): \$3,000,000	Building Costs (if building / making improvements):			
Land:TBD	Land:			
Equipment Cost: \$13,200,000	Equipment Cost:			
Total: \$17,200,000	Total:			
	Is the equipment purchase for replacement			
	of existing equipment?			
	Current assessed value of personal property in NV:			
	(Must attach the most recent assessment from the County Assessor's Office.)			
Section 8 - Employment (Fill in either New Operations/S	tartup or Expansion, not both.)			
New Operations / Start Up	Expansions			
How many full-time equivalent (FTE*) employees will be created by the	How many full-time equivalent (FTE*) employees will be created by the			
end of the first eighth quarter of new operations?:60				
Average hourly wage of these <u>new</u> employees: \$31.35	Average hourly wage of these <u>new</u> employees:			
	How many FTE employees prior to expansion?:			
	Average hourly wage of these <u>existing</u> employees:			
	Total number of employees after expansion:			
* FTE represents a permanent employee who works an average of 30 hours per weed OTHER COMPENSATION (Check all that apply):	ek or more, is eligible for health care coverage, and whose position is a "primary job" as set forth in NAC 360.474.			
· · · · · · · · · · · · · · · · · · ·	Tuition assistance   Bonus			
☑ PTO / Sick / Vacation ☐ COLA adjustments ☑ F	Retirement Plan / Profit Sharing / 401(k)			
BRIEF DESCRIPTION OF ADDITIONAL COMPENSATION PROGRAMS AND ELIG	IBILITY REQUIREMENTS (Attach a separate sheet if necessary):			
	receive stock options at hire and based on work performance. There may be a health and wellness			
stipend, such as for a gym membership, which would be available for all emple	oyees.			
Section 9 - Employee Health Insurance Benefit Program				
Is health insurance for employees and an option for dependents offered?:	☑ Yes (copy of benefit plan must be attached) □ No			
Package includes (check all that apply):				
✓ Medical ✓ Vision ✓ Dental	☑ Other: Health and wellness stipend possible			
Qualified after (check one):				
☑ Upon employment ☐ Three months after hire date ☐	Six months after hire date  Other:			
Health Insurance Costs:	Percentage of health insurance coverage by (min 65%):			
Cost of health insurance for company (annual amount per employee):	\$ 5,000.00 Company: 95%			
Health Plan annual out-of-pocket maximum (individual):	\$ 3,000.00 Employee: 5%			

[SIGNATURE PAGE FOLLOWS]

## Section 10 - Certification

I, the undersigned, hereby grant to the Governor's Office of Economic Development access to all pertinent and relevant records and documents of the aforementioned company. I understand this requirement is necessary to qualify and to monitor for compliance of all statutory and regulatory provisions pertaining to this application.

Being owner, member, partner, officer or employee with signatory authorization for the company, I do hereby declare that the facts herein stated are true and that all licensing and permitting requirements will be met prior to the commencement of operations. In addition, I and for the company's legal counsel have reviewed the terms of the GOED Tax Abatement and Incentives Agreement, the company recognizes this agreement is generally not subject to change, and any material revisions have been discussed with GOED in advance of board approval.

Thomas Hicks	Momas Hicks
Name of person authorized for signature	Signature
coo	January 2, 2019
Title	Date

Nevada Governor's Office of Economic Development

555 E. Washington Ave., Ste 5400 • Las Vegas, Nevada 89101 • 702.486.2700 • (Fax) 702.486.2701 • www.diversifynevada.com

## **Site Selection Factors**

Company Name: Centuria Foods, Inc.		County: Carson City						
Section I - Site Selection Ratings								
Directions: Please rate the select factors by importance Application.	e to the cor	npany's business (1 = very low; 5 = very high). Attach this form to	the Incentives					
Availability of qualified workforce:	2	Transportation infrastructure:	1					
Labor costs:	4	Transportation costs:	3					
Real estate availability:	4	State and local tax structure:	5					
Real estate costs:	3	State and local incentives:	5					
Utility infrastructure:	2	Business permitting & regulatory structure:	4					
Utility costs:	3	Access to higher education resources:	4					

Please summarize the importance of the abatement program to your decision (please include at least a paragraph summary):

## **Equipment Schedule, Detailed**

The Office has determined the detailed equipment schedule as described in this application constitutes confidential proprietary information of Centuria Foods, Inc., and is not a public record.

## **Employment Schedule, Detailed**

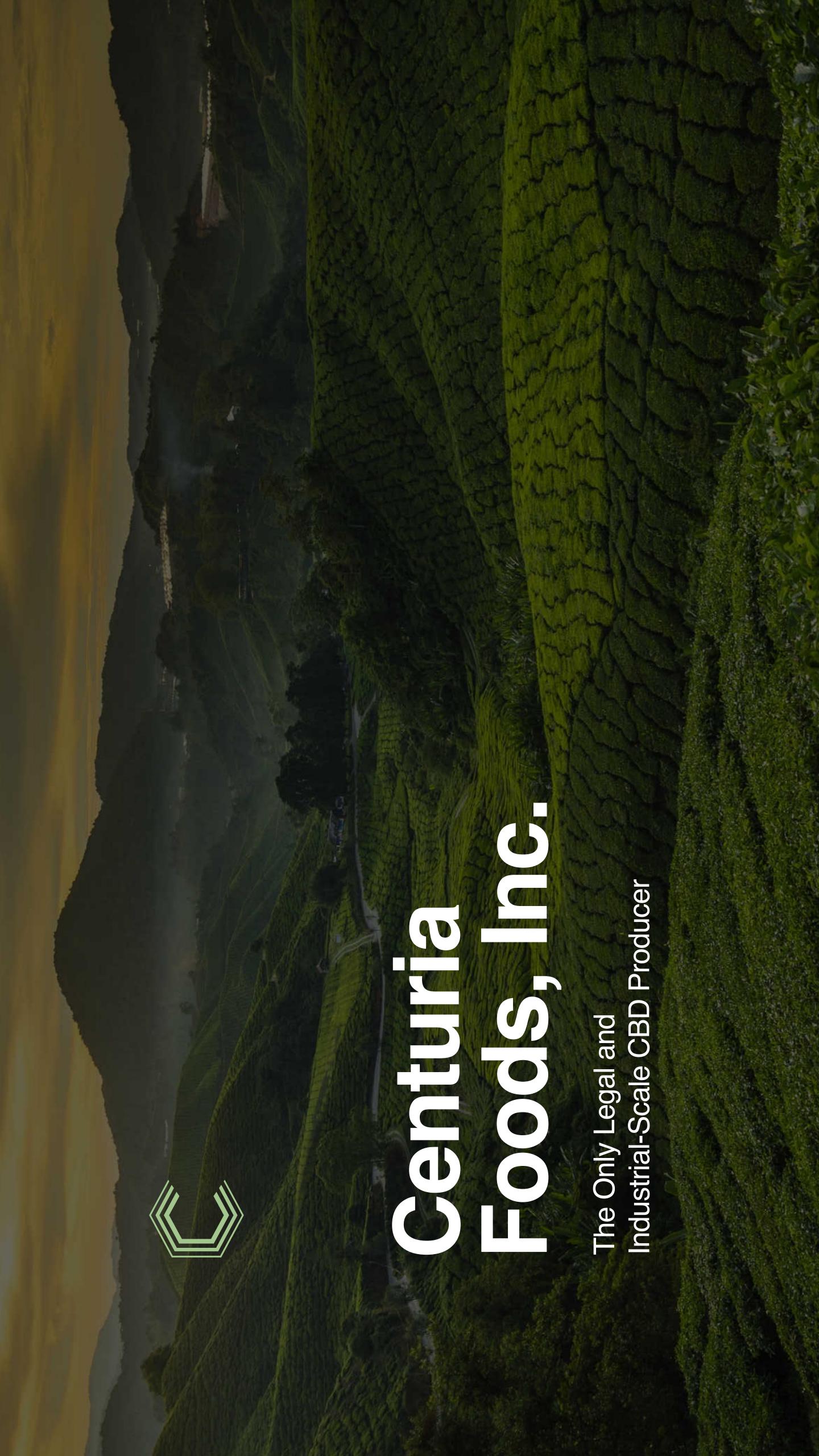
The Office has determined the detailed employment schedule as described in this application constitutes confidential proprietary information of Centuria Foods, Inc., and is not a public record.

Total Number of Full-Time Employees: 50  Average Hourly Wage per Employee \$30.40 Average Annual Wage per Employee (implied) \$63,232.00  Annual Cost of Health Insurance per Employee \$5,000.00 Percentage of Cost Covered by: Company 95% Employee 5%  Health Plan Annual Out-of-Pocket Maximum \$3,000  Generalized Criteria for Essential Health Benefits (EHB)	n City
Average Annual Wage per Employee (implied) \$63,232.00  Annual Cost of Health Insurance per Employee \$5,000.00  Percentage of Cost Covered by: Company 95% Employee 5%  Health Plan Annual Out-of-Pocket Maximum \$3,000  Generalized Criteria for Essential Health Benefits (EHB)	
Percentage of Cost Covered by: Company Employee  Health Plan Annual Out-of-Pocket Maximum  \$3,000  Generalized Criteria for Essential Health Benefits (EHB)	
Generalized Criteria for Essential Health Benefits (EHB)	
Ifollowing requirements outlined in the Affordable Care Act and US Code, including 42 USC Sec Covered employee's premium not to exceed 9.5% of annual wage  0.4%	ction 18022] MMQ
Annual Out-of-Pocket Maximum not to exceed \$7,150 (2017) \$3,000	MMQ
Minimum essential health benefits covered (Company offers PPO):  (A) Ambulatory patient services (B) Emergency services (C) Hospitalization (D) Maternity and newborn care (E) Mental health/substance use disorder/behavioral health treatment (F) Prescription drugs (G) Rehabilitative and habilitative services and devices (H) Laboratory services (I) Preventive and wellness services and chronic disease management (J) Pediatric services, including oral and vision care	
No Annual Limits on Essential Health Benefits	
I, the undersigned, hereby declare to the Governor's Office of Economic Development that the are true, and that I have attached sufficient plan information highlighting where our plan reflect minimum threshold for the employe paid portion of the plan for GOED to independently confined Thomas Hicks	cts meeting the 6 m the same.
Thomas Hicks ///ormas Ptenss  Name of person authorized for signature Signature	
COO	1/2/19

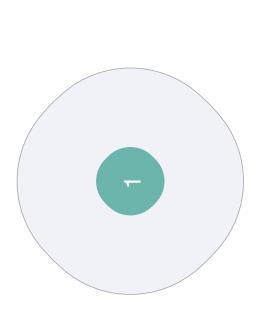


## CENTURIA FOODS, INC.

Business Entity Inform	mation								
	Status: Active				File Date:				5/2019
	Туре:	Type: Foreign Corporation			Entity Number:				28072019-4
Qualify	ing State:	e: DE				List of C	Officers Due:	01/3	1/2020
Ma	naged By:				Expiration Date:				
Forei	gn Name:				On .	Admin Hold:	No		
NV Bu	siness ID:	NV2019105577	73			Business L	icense Exp:	01/3	1/2020
Registered Agent Info	rmation								
Nam	e: <b>GKL R</b>				Address 1: 3064 SILVE			R SA	GE DR STE 150
Address	2:					City:	CARSON C	ITY	
Stat	e: NV			İ		Zip Code:	89701		
Phon	e:			İ		Fax:			
Mailing Address	1:				Mailing	Address 2:			
Mailing Cit	y:			Ī	M	ailing State:	NV		
Mailing Zip Cod	e:			•					
Agent Typ	e: Comm	ercial Registere	ed Agent - Corporation						
Jurisdictio	n: <b>NEVA</b>	DA				Status:	Active		
View all business enti	ties under	this registered	agent ()						
Financial Information									
T manetar milormation	No P	ar Share Count:	n		Ι		Capital Amo	ount.	\$ 1,250.00
		ar Share Count:	12,500,000.00				Par Share Va		\$ .0001
		u. 0.10.0 000.11.	12,000,000.00		l				• • • • • • • • • • • • • • • • • • •
Officers									Include Inactive Officers
President - MICHAEL	BRUBECK	(							
Address 1:	4610 AR	ROWHEAD DR.			Address 2:				
City:	CARSON	I CITY			State:	State: NV			
Zip Code:	89706				Country:				
Status:	Active				Email:				
Treasurer - MICHAEL	BRUBEC	(							
Address 1:	4610 AR	ROWHEAD DR.			Address 2:				
City:	CARSON	I CITY			State:	NV			
Zip Code:	89706				Country:				
Status:	Active				Email:				
Director - MICHAEL B	RUBECK								
Address 1:	4610 AR	ROWHEAD DR.			Address 2:				
City:	CARSON	I CITY			State:	NV			
Zip Code:	89706				Country:				
Status:	Active				Email:				
Secretary - THOMAS I	HICKS								
Address 1:	4610 AR	ROWHEAD DR.			Address 2:				
City:	CARSON	CITY			State:	NV		_	



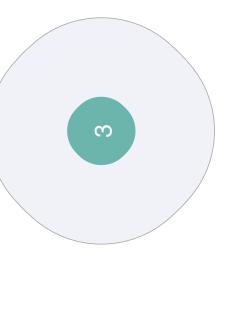
# Lowest hemp costs in the industry plus processing know-how makes us the most efficient CBD producer



2

## The only 100% U.S. federallylegal CBD producer

Reviewed and approved by US Customs, Homeland Security, Border Patrol, etc.



## industrial-scale production **Proprietary IP enables**

We are able to extract

**CBD** from the stalks

Acquired as a waste

stream.

With the lowest industry costs by an order of magnitude.

## **Centuria's Business**

## Centuria is the only legal CBD producer in the larger nutraceutical market

## No psychoactive effects

The CBD molecule has no psychoactive effects compared to THC, both of which are derived from the cannabis plant. Centuria uses industrial hemp, which is cannabis, but must contain no more than 0.3% THC.

## is U.S. federally illegal THC

CBD is U.S. federally illegal unless produced within strict regulations.

## is a natural plant molecule CBD

a growing list of researched health and wellness benefits including pain relief, anxiety, inflammation, skin conditions, stress, insomnia, depression, and arthritis to name a few. With

## is to grow to \$3B CBD

is to grow from \$300M in 2017 to \$3B in 2021 in the US. CBD



## Vertically integrated model

Powered by trade secrets that's created the largest and most efficient CBD producer in the world<sup>(1)</sup>

## Access to 13,000+ acres

As well as industry-advanced processing facilities

## Developed IP over last 10 years

Third year of manufacturing high-quality CBD

In health and wellness

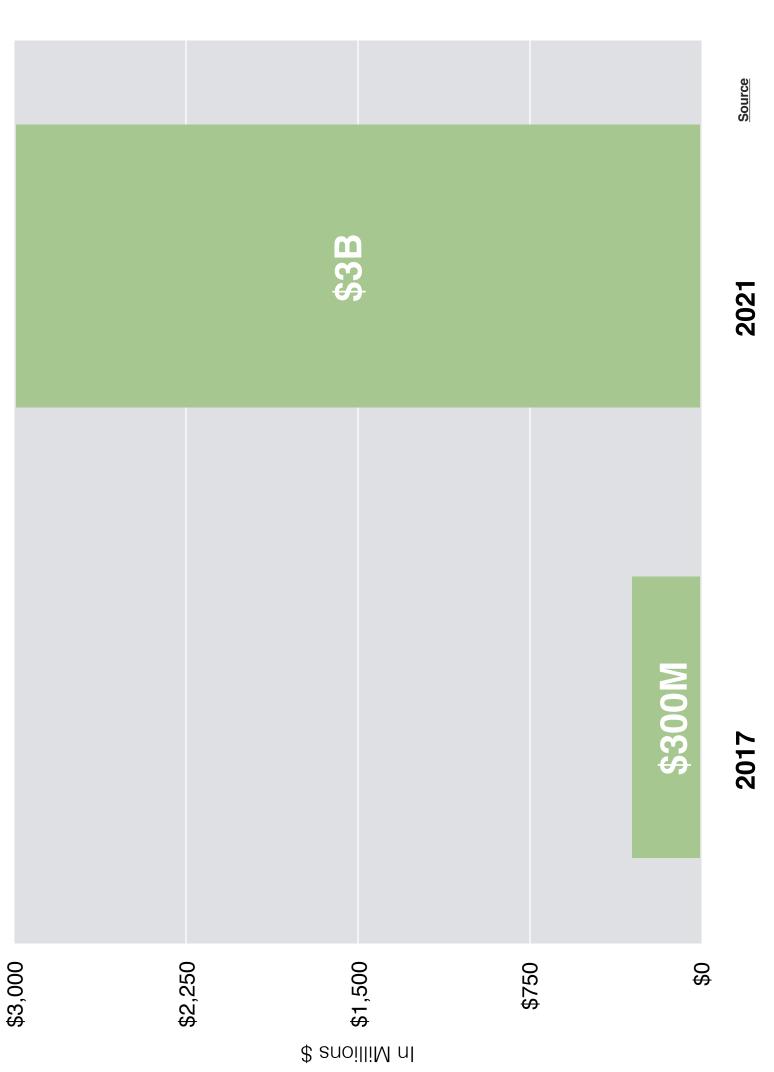
market

To mass-produce CBD

Source

## U.S and Canada CBD Growth

## 10x Growth in U.S.



\$10

\$10

(October 2018 legalization of THC and CBD)

\$10

Canadian CBD market to hit \$1.5B

(October 2018 legalization of THC and CBD)

\$10

Calcium and CBD)

\$20

Calcium and CBD)

(1) Based on CBD currently constituting approximately 10% - 15% of the combined Canadian THC and CBD market.



CEO

## Visionary with 15+ years of THC/CBD expertise.

Deep understanding of cannabis consumer habits and strong operational sales background

Has done this before: employed contrarian approach to building medical marijuana ("MM") businesses by focusing on scalability.

This led to first exit in 2009. Again, but for CBD market now, employing contrarian approach based on low cultivation costs, IP and scalability.

Has a history of turning around multiple unprofitable MM dispensaries to profitability in 2000s (when the business and political climate for doing so were not favorable).

Over 10 years perfecting CBD IP and processing, compliant with federal law.

Developed CBD know-how with research initiatives at universities in the US and Europe and government laboratories in South America.

Obtained perpetual federal permit for industrial-scale importing of hemp, becoming largest U.S. hemp importer (for CBD)



## Thomas Ahn Hicks

## Twice cofounder and twice part of initial team.

Cofounded Tubi, Series C, 100+ employees, \$45M+ raised; #1 free TV/Movie app on app stores, top 99.99% of all apps in app stores

With upfront payments as industry requirement, first to convince U.S. studios to sign revenue sharing deals for content with no upfront payments or guarantees. **Built largest collection of TV and movies (other than Netflix and Amazon)**.

Led business development at Veetle, 20M monthly unique users of live streaming platform.

**CRO of vChatter**; former Match.com founder's startup for group video chatting.

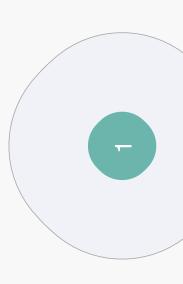
Cofounded Caachi, early paid downloading service for film festival movies and anime

IP and corporate attorney, Sun Microsystems, DLA Rudnick Piper

BA - University of Notre Dame; JD - Indiana University School of Law.

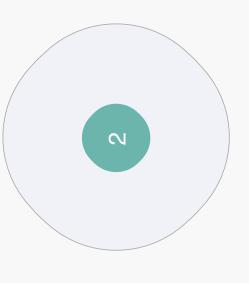


marketing, and two part-time sales). Thomas just joined company. Team: Three employees (Michael, Slavik (sales) and operation manager); 4 contractors (QA/QC engineer, part-time digital



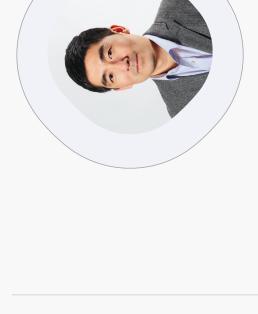
## Health

pain with a natural curative with Improve wellness and alleviate no known side effects.



## Society

Make CBD mainstream. Focus on discovering health benefits vs criminal enforcement of cannabis.



## **Michael Brubeck**

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## **Thomas Ahn Hicks**

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Michael's Interview Video