

Board Summary

Autobotx LLC dba Deliver-EZ
 219 McMicken Street, Rawlings, WY 82301
 Aaron Frank, Chief Executive Officer
 Headquarters - Robotics & Logistics

Date: March 21, 2019
 Main Location: Carson City

Business Type: New County: Washoe County Development Authority Representative: Stan Thomas, EDAWN

APPLICATION HIGHLIGHTS

- Autobotx LLC dba Deliver-EZ (Deliver-EZ) is considering relocating operations from Wyoming to Nevada.
- The company plans to hire and train employees from the local area and begin product development, sales, engineering, R&D of next generation robotics, and support operations at its Reno facility.
- Deliver-EZ plans to work with University of Nevada Reno to develop students and/or train potential future workforce.

PROFILE

Deliver-EZ is a 'Delivery as a Service' and Robotics company that offers an automated package handling system. Deliver-EZ's logistics platform is seamlessly integrated into smart communities, enhancing resident lifestyles with flexible delivery options, 24/7 connectivity, improved safety and green living. The company's ground breaking products and services create top quality alternative final mile (last mile) delivery solutions more robust than present alternatives currently offered. In conjunction with neighborhood, robotically operated, package handling hubs, Deliver-EZ offers a technology platform and app that gives online shoppers timely information and multiple on-demand nontraditional delivery options in a safe, secure environment to suit their busy lifestyle. Deliver-EZ services are offered through mega online retailers and transportation providers to online shoppers. Deliver-EZ is focused on creating forward thinking, end to end logistics solutions that are inventively engineered, exploiting advanced technologies and the emerging world of mobile autonomy such as Air Drones, Surface Robots, and Route Autonomous delivery vehicles. While online retailers and carriers benefit from the eCommerce boom, Deliver-EZ was founded to attend to the needs of the end consumer. The Founders are a uniquely qualified team to develop the next generation of 'last mile' logistics integrated with the advent of autonomous mobility. Source: Autobotx LLC dba Deliver-EZ

SIGNIFICANCE OF ABATEMENTS IN THE COMPANY'S DECISION TO RELOCATE/EXPAND

The decision to establish its new headquarters in Reno was due to several factors, including the business tax structure, proximity of Reno to Silicon Valley, and opportunity to work with the University of Nevada Reno. Additionally, Deliver-EZ believes that Reno is the right location to support its vision for the integration of unmanned logistics and autonomous vehicle operations into regional projects and the establishment of smart city technologies. Finally, Deliver-EZ is aware of the benefits of the State Incentive Program which was a critical factor in the decision to relocate to Reno. Source: Autobotx LLC dba Deliver-EZ

REQUIREMENTS	Statutory	Application	Sufficient	% Over / Under
Job Creation	50	31		-38%
Average Wage	\$22.54	\$40.99	Company meets	82%
Equipment Capex (SU & MBT)	\$1,000,000	\$2,490,488	abatement eligibility	149%
Equipment Capex (PP)	\$1,000,000		requirements	149%

INCENTIVES	Requested Terms	Estimated \$ Amount
Sales Tax Abmt.	2% for 2 years	\$156,029
Modified Business Tax Abmt.	50% for 4 years	\$71,692
Personal Property Tax Abmt.	50% for 10 years	\$53,071
Total		\$280,792

JOB CREATION	Contracted	24-Month Projection	5-Year Projection
	50	31	76

OTHER CAPITAL INVESTMENT	Land	Building Purchase	BTS / Building Improvements
	\$0	\$0	\$20,000

ECONOMIC IMPACT ESTIMATES (10-Year Cumulative)	Total	Construction
Total Jobs Supported	112	0
Total Payroll Supported	\$62,888,180	\$9,885
Total Output Estimate	\$157,957,634	\$31,907

Estimate includes jobs, payroll & output by the company assisted as well as the secondary impacts to other local businesses.

NEW TAX REVENUE ESTIMATES (10-Year Cumulative)	Direct	Indirect	Total
Local Taxes			
Property	\$216,974	\$1,517,728	\$1,734,702
Sales	\$814	\$1,017,435	\$1,018,249
Lodging	\$0	\$46,342	\$46,342
State Taxes			
Property	\$10,569	\$88,749	\$99,318
Sales	\$50,070	\$389,906	\$439,976
Modified Business	\$454,864	\$290,844	\$745,708
Lodging	\$0	\$15,447	\$15,447
Total	\$733,291	\$3,366,451	\$4,099,742

NEVADA BUSINESS LICENSE
<input type="checkbox"/> Current <input type="checkbox"/> Pending <input checked="" type="checkbox"/> Will comply before receiving incentives

EMPLOYEE BENEFITS

- Percentage of health insurance covered by company: 65%.
- Health care package cost per employee - TBD annually with options for dependents.
- Overtime, PTO/Sick/Vacation, Merit Increases, Bonus.

NOTES

- Percentage of revenue generated by the new jobs contained in this application from outside Nevada: 75%.
- The company is also considering Arizona and Colorado as potential locations.

February 12, 2019

Director Paul Anderson
Governor's Office of Economic Development
808 West Nye Lane
Carson City, NV 89703

Re: Deliver EZ

Dear Paul;

EDAWN hereby supports the application of Deliver EZ for the Sales & Use, Modified Business, and Personal Property Tax Abatements.

Deliver EZ is an automated, "smart" logistics service and robotics company that provides customers with simple, flexible, and secure control of online purchase logistics 24-7. Using its delivery app platform, the customer can take full control of its automated package handling system.

The company is planning to open its new operation and corporate headquarters in Reno, Nevada and is targeting product development and support operations to start in 2019 for future integration of unmanned logistics and autonomous delivery vehicles.

Deliver EZ will be investing approximately \$2,490,488 in capital equipment and plans to hire 31 employees by the end of year two at an average wage of \$40.99 per hour. By the end of year five they plan to have 76 employees.

EDAWN supports this application as the company meets three of three incentive requirements. Your consideration and support of the incentive application for Deliver EZ is a significant factor in their pending decision to expand in northern Nevada and speaks favorably to the State's business-friendly environment.

Sincerely,



Stan Thomas
EDAWN, Executive Vice-President
Business Development



February 11, 2019

Governor's Office of Economic Development
808 West Nye Lane
Carson City, NV 89703

Dear Board Members:

Deliver-EZ is a "last block" Delivery as a Service and Robotics company that offers an automated package handling system. The 40'x16' hub serves as a central drop off location for UPS/ FedEx, etc. for a dedicated community. Our software then dispatches fully integrated third-party autonomous vehicles to deliver packages to residents on their terms. The plan is to relocate our headquarters in Wyoming to Reno, Nevada. We plan to hire and train employees from the local Reno area and begin product development, sales, engineering, R&D of next generation robotics, and support operations at a facility presently being sourced in midtown Reno. The target date for the physical move is early second quarter 2019, with operations to commence at approximately the same time.

The decision to establish our new headquarters in Reno was due to several factors, including the business tax structure, proximity of Reno to Silicon Valley, and opportunity to work with the University of Nevada Reno. Additionally, Deliver-EZ believes that Reno is the right location to support our vision for the integration of unmanned logistics and autonomous vehicle operations into regional projects and the establishment of smart city technologies. Finally, Deliver-EZ is aware of the benefits of the State Incentive Program which was a critical factor in deciding to move our firm to Reno.

The headquarters establishment plan in Reno involves the relocation of the Deliver-EZ development and demonstration center and executive team and investments in additional equipment. We plan to bring nearly \$1m of existing equipment and spend an additional \$2.5m over the next 2 years on capital expenditures. In order to execute our vision, we plan to employ 31 people by the end of the second year with an average hourly rate projected to be \$41. At the end of 5 years, we intend to have 76 employees total at an average hourly rate projected to be \$31.

We are excited about the market opportunities presented by this headquarters establishment and the advantages that locating this facility in Reno will offer our company. In conjunction with Nevada's business-friendly environment, we see this as a first step in what will be increased growth for Deliver-EZ and a positive impact on the local community.

Sincerely,

A handwritten signature in black ink, appearing to read 'Aaron Frank', is written over a light blue horizontal line.

Aaron Frank

CEO

Deliver- EZ



February 21, 2019

Mr. Paul Anderson
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue, Suite 5400
Las Vegas, NV 89101

RE: APPLICATION FOR INCENTIVES – REQUEST FOR
CONFIDENTIALITY OF RECORDS AND DOCUMENTS

Dear Director Anderson:

On February 11, 2019 Autobotx, LLC dba Deliver-EZ submitted an application to you as the Executive Director of the State of Nevada Governor's Office of Economic Development ("GOED") requesting approval of economic incentives for the new operation in Washoe County, Nevada. The purpose of this letter is to request that any and all records and other documents in GOED's possession concerning initial contact with, research and planning for Autobotx, LLC dba Deliver-EZ, including but not limited to certain information in that application, and if amended, all be kept confidential pursuant to Section 4 of Assembly Bill No. 17 (2015 Regular Session) as codified in NRS 231.069.

Please be advised that Autobotx, LLC dba Deliver-EZ specifically deems the following information proprietary and confidential:

- (i) The detailed schedule of Capital Equipment List, 5(A)
- (ii) The detailed schedule of Employment List, 5(B)

Thank you for your consideration. If you have any questions or require any further information, please do not hesitate to contact me.

A handwritten signature in black ink, appearing to read "Aaron Frank", is written over a light blue horizontal line.

Aaron Frank
CEO
Deliver- EZ

REQUEST FOR CONFIDENTIALITY DETERMINATION

Pursuant to NRS 231.069, and upon the request of applicant Autobotx, LLC dba Deliver-EZ the Executive Director of the Office has determined the:

- (i) The detailed schedule of Capital Equipment List, 5(A)
- (ii) The detailed schedule of Employment List, 5(B)

are confidential proprietary information of the business, are not public records, and shall be redacted in its entirety from the copy of the application that is disclosed to the public.



Paul Anderson
Executive Director

2/28/2019

Date



02/21/2019

Mr. Paul Anderson, Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue, Suite 5400
Las Vegas, NV 89101

Dear Mr. Anderson,

We understand that a requirement for the tax abatements provided by the Governor's Office of Economic Development is the offering of 65% of the health care coverage for the eligible employees of the company.

Signed by company rep

A handwritten signature in black ink that reads "Aaron Frank".

Aaron Frank

CEO

Deliver- EZ

ECONOMIC DEVELOPMENT

Incentive Application

Company Name: Autobotx LLC - DBA Deliver-EZ
 Date of Application: February 11, 2019

Company is an / a: (check one)
 New location in Nevada
 Expansion of a Nevada company

Section 1 - Type of Incentives

Please check all that the company is applying for on this application:

- Sales & Use Tax Abatement
- Modified Business Tax Abatement
- Personal Property Tax Abatement
- Sales & Use Tax Deferral
- Recycling Real Property Tax Abatement
- Other: _____

Section 2 - Corporate Information

COMPANY NAME (Legal name under which business will be transacted in Nevada) <u>Autobotx LLC - DBA Deliver-EZ</u>			FEDERAL TAX ID # <u>81-0921698</u>
CORPORATE ADDRESS <u>318 McMicken Street</u>	CITY / TOWN <u>Rawlins</u>	STATE / PROVINCE <u>WY</u>	ZIP <u>82301</u>
MAILING ADDRESS TO RECEIVE DOCUMENTS (If different from above) <u>108 Woodvalley Court</u>	CITY / TOWN <u>Danville</u>	STATE / PROVINCE <u>CA</u>	ZIP <u>94506</u>
TELEPHONE NUMBER <u>831 325 8315</u>	WEBSITE <u>Deliver-EZ.com</u>		
COMPANY CONTACT NAME <u>Aaron Frank</u>	COMPANY CONTACT TITLE <u>CEO</u>		
E-MAIL ADDRESS <u>Afrank@Deliver-EZ.com</u>	PREFERRED PHONE NUMBER <u>646 799 2801</u>		

Has your company ever applied and been approved for incentives available by the Governor's Office of Economic Development? Yes No

If Yes, list the program awarded, date of approval, and status of the accounts (attach separate sheet if necessary):

Section 3 - Program Requirements

Please check two of the boxes below; the company must meet at least two of the three program requirements:

- A capital investment of \$1,000,000 in eligible equipment in urban areas or \$250,000 in eligible equipment in rural areas are required. This criteria is businesses. In cases of expanding businesses, the capital investment must equal at least 20% of the value of the tangible property owned by the business.
- New businesses locating in urban areas require fifty (50) or more permanent, full-time employees on its payroll by the eighth calendar quarter following quarter in which the abatement becomes effective. In rural areas, the requirement is ten (10) or more. For an expansion, the business must increase employees on its payroll by 10% more than its existing employees prior to expansion, or by 25 (urban) or 6 (rural) employees, whichever is greater.
- In urban areas, the average hourly wage that will be paid by the business to its new employees is at least 100% of the average statewide hourly wage. In rural areas, the average hourly wage will equal or exceed the lesser of the county-wide average hourly wage or statewide average hourly wage.

Note: Criteria is different depending on whether the business is in a county whose population is 100,000 or more or a city whose population is 60,000 or more (i.e., "urban" area), or if the business is in a county whose population is less than 100,000 or a city whose population is less than 60,000 (i.e., "rural" area).

Section 4 - Nevada Facility

Type of Facility:

- Headquarters
- Technology
- Back Office Operations
- Research & Development / Intellectual Property
- Service Provider
- Distribution / Fulfillment
- Manufacturing
- Other: Phase one robotics assembly

PERCENTAGE OF REVENUE GENERATED BY THE NEW JOBS CONTAINED IN THIS APPLICATION FROM OUTSIDE NEVADA <u>75%</u>	EXPECTED DATE OF NEW / EXPANDED OPERATIONS (MONTH / YEAR) <u>Jun-2019</u>		
NAICS CODE / SIC <u>NAICS - 492110 / SIC - 4214</u>	INDUSTRY TYPE <u>Robotics, logistics, and autonomy enabler</u>		
DESCRIPTION OF COMPANY'S NEVADA OPERATIONS <u>Official Headquarters of Deliver-EZ (worldwide)</u>			
PROPOSED / ACTUAL NEVADA FACILITY ADDRESS <u>1401 S. Virginia Street</u>	CITY / TOWN <u>Reno</u>	COUNTY <u>Washoe County</u>	ZIP <u>89509</u>
WHAT OTHER STATES / REGIONS / CITIES ARE BEING CONSIDERED FOR YOUR COMPANY'S RELOCATION / EXPANSION / STARTUP? <u>Phoenix, Arizona, Las Vegas, Nevada, Denver, Co</u>			

Section 5 - Complete Forms (see additional tabs at the bottom of this sheet for each form listed below)

Check the applicable box when form has been completed.

- 5 (A) Equipment List
- 5 (B) Employment Schedule
- 5 (C) Evaluation of Health Plan, with supporting documents to show the employer paid portion of plan meets the minimum of 65%.

Section 6 - Real Estate & Construction (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up - Plans Over the Next <u>Ten</u> Years	Expansions - Plans Over the Next <u>10</u> Years
<p>Part 1. Are you currently/planning on leasing space in Nevada? <u>Yes</u></p> <p>If No, skip to Part 2. If Yes, continue below:</p> <p>What year(s)? <u>2019-2023</u></p> <p>How much space (sq. ft.)? <u>8,000</u></p> <p>Annual lease cost of space: <u>\$192,000.00</u></p> <p>Do you plan on making building tenant improvements? <u>Yes</u></p> <p>If No, skip to Part 2. If Yes *, continue below:</p> <p>When to make improvements (month, year)? <u>Jun-2019</u></p> <hr/> <p>Part 2. Are you currently/planning on buying an owner occupied facility in Nevada? <u>No</u></p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p>Purchase date, if buying (month, year): _____</p> <p>How much space (sq. ft.)? _____</p> <p>Do you plan on making building improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p>When to make improvements (month, year)? _____</p> <hr/> <p>Part 3. Are you currently/planning on building a build-to-suit facility in Nevada? <u>No</u></p> <p>If Yes *, continue below:</p> <p>When to break ground, if building (month, year)? _____</p> <p>Estimated completion date, if building (month, year): _____</p> <p>How much space (sq. ft.)? _____</p>	<p>Part 1. Are you currently leasing space in Nevada? <u>No</u></p> <p>If No, skip to Part 2. If Yes, continue below:</p> <p>What year(s)? _____</p> <p>How much space (sq. ft.)? _____</p> <p>Annual lease cost at current space: _____</p> <p>Due to expansion, will you lease additional space? _____</p> <p>If No, skip to Part 3. If Yes, continue below:</p> <p>Expanding at the current facility or a new facility? _____</p> <p>What year(s)? _____</p> <p>How much expanded space (sq. ft.)? _____</p> <p>Annual lease cost of expanded space: _____</p> <p>Do you plan on making building tenant improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p>When to make improvements (month, year)? _____</p> <hr/> <p>Part 2. Are you currently operating at an owner occupied building in Nevada? <u>No</u></p> <p>If No, skip to Part 3. If Yes, continue below:</p> <p>How much space (sq. ft.)? _____</p> <p>Current assessed value of real property? _____</p> <p>Due to expansion, will you be making building improvements? _____</p> <p>If No, skip to Part 3. If Yes *, continue below:</p> <p>When to make improvements (month, year)? _____</p> <hr/> <p>Part 3. Do you plan on building or buying a new facility in Nevada? <u>No</u></p> <p>If Yes *, continue below:</p> <p>Purchase date, if buying (month, year): _____</p> <p>When to break ground, if building (month, year)? _____</p> <p>Estimated completion date, if building (month, year): _____</p> <p>How much space (sq. ft.)? _____</p>
<p>* Please complete Section 7 - Capital Investment for New Operations / Startup.</p>	<p>* Please complete Section 7 - Capital Investment for Expansions below.</p>

BRIEF DESCRIPTION OF CONSTRUCTION PROJECT AND ITS PROJECTED IMPACT ON THE LOCAL ECONOMY (Attach a separate sheet if necessary):

Add a glass roll up door at cost of roughly \$20,000.

Section 7 - Capital Investment (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up	Expansions
How much capital investment is planned? (Breakout below):	How much capital investment is planned? (Breakout below):
Building Purchase (if buying): <u> \$0 </u>	Building Purchase (if buying): <u> </u>
Building Costs (if building / making improvements): <u> \$20,000 </u>	Building Costs (if building / making improvements): <u> </u>
Land: <u> \$0 </u>	Land: <u> </u>
Equipment Cost: <u> \$2,490,488 </u>	Equipment Cost: <u> </u>
Total: <u> \$2,510,488 </u>	Total: <u> </u>
	Is the equipment purchase for replacement of existing equipment? <u> </u>
	Current assessed value of personal property in NV: <u> </u>
	(Must attach the most recent assessment from the County Assessor's Office.)

Section 8 - Employment (Fill in either New Operations/Startup or Expansion, not both.)

New Operations / Start Up	Expansions
How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of new operations?: <u> 31 </u>	How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of expanded operations?: <u> </u>
Average hourly wage of these <u>new</u> employees: <u> \$40.99 </u>	Average hourly wage of these <u>new</u> employees: <u> </u>
	How many FTE employees prior to expansion?: <u> </u>
	Average hourly wage of these <u>existing</u> employees: <u> </u>
	Total number of employees after expansion: <u> </u>

* FTE represents a permanent employee who works an average of 30 hours per week or more, is eligible for health care coverage, and whose position is a "primary job" as set forth in NAC 360.474.

OTHER COMPENSATION (Check all that apply):

- | | | | |
|---|---|--|---|
| <input checked="" type="checkbox"/> Overtime | <input checked="" type="checkbox"/> Merit increases | <input type="checkbox"/> Tuition assistance | <input checked="" type="checkbox"/> Bonus |
| <input checked="" type="checkbox"/> PTO / Sick / Vacation | <input type="checkbox"/> COLA adjustments | <input type="checkbox"/> Retirement Plan / Profit Sharing / 401(k) | <input type="checkbox"/> Other: <u> </u> |

BRIEF DESCRIPTION OF ADDITIONAL COMPENSATION PROGRAMS AND ELIGIBILITY REQUIREMENTS (Attach a separate sheet if necessary):

N/A

Section 9 - Employee Health Insurance Benefit Program

Is health insurance for employees and an option for dependents offered? Yes (**copy of benefit plan must be attached**) No

Package includes (check all that apply):

- | | | | |
|---|--|--|---|
| <input checked="" type="checkbox"/> Medical | <input checked="" type="checkbox"/> Vision | <input checked="" type="checkbox"/> Dental | <input checked="" type="checkbox"/> Other: <u>To be purchased when operation in NV.</u> |
|---|--|--|---|

Qualified after (check one):

- | | | | |
|--|--|---|---|
| <input type="checkbox"/> Upon employment | <input checked="" type="checkbox"/> Three months after hire date | <input type="checkbox"/> Six months after hire date | <input type="checkbox"/> Other: <u> </u> |
|--|--|---|---|

Health Insurance Costs:	Percentage of health insurance coverage by (min 65%):
Cost of health insurance for company (annual amount per employee): <u> TBD </u>	Company: <u> 65% </u>
Health Plan annual out-of-pocket maximum (individual): <u> TBD </u>	Employee: <u> 35% </u>
<u>Will provide employee health insurance once located in NV</u>	


[SIGNATURE PAGE FOLLOWS]

Section 10 - Certification

I, the undersigned, hereby grant to the Governor's Office of Economic Development access to all pertinent and relevant records and documents of the aforementioned company. I understand this requirement is necessary to qualify and to monitor for compliance of all statutory and regulatory provisions pertaining to this application.

Being owner, member, partner, officer or employee with signatory authorization for the company, I do hereby declare that the facts herein stated are true and that all licensing and permitting requirements will be met prior to the commencement of operations. In addition, I and /or the company's legal counsel have reviewed the terms of the GOED Tax Abatement and Incentives Agreement, the company recognizes this agreement is generally not subject to change, and any material revisions have been discussed with GOED in advance of board approval.

Aaron Frank
Name of person authorized for signature


Signature

CEO
Title

February 11, 2019
Date

Site Selection Factors

Company Name: Autobotx LLC - DBA Deliver-EZ

County: Washoe County

Section I - Site Selection Ratings

Directions: Please rate the select factors by importance to the company's business (1 = very low; 5 = very high). Attach this form to the Incentives Application.

Availability of qualified workforce:	<u>5</u>	Transportation infrastructure:	<u>3</u>
Labor costs:	<u>3</u>	Transportation costs:	<u>3</u>
Real estate availability:	<u>4</u>	State and local tax structure:	<u>5</u>
Real estate costs:	<u>4</u>	State and local incentives:	<u>5</u>
Utility infrastructure:	<u>3</u>	Business permitting & regulatory structure:	<u>5</u>
Utility costs:	<u>2</u>	Access to higher education resources:	<u>5</u>

Please summarize the importance of the abatement program to your decision (please include at least a paragraph summary):

There are three tax abatements that are attractive to Deliver-EZ: the Sales & Use Tax, Modified Business Tax, and Personal Property Tax abatements. Cash conservation is a top priority of Deliver-EZ. We see abatements as a key component in helping us grow quickly as we can allocate the savings to the hiring of additional resources and acquisition of cutting edge robotic hardware. The thresholds are easily achievable for Deliver-EZ and incentivize us to support not only the growth of our company, but also the community.

Employment Schedule, Detailed

The Office has determined the detailed employment schedule as described in this application constitutes confidential proprietary information of Autobotx, LLC dba Deliver-EZ, and is not a public record.

Equipment Schedule, Detailed

The Office has determined the detailed equipment schedule as described in this application constitutes confidential proprietary information of Autobotx, LLC dba Deliver-EZ, and is not a public record.

5(C) Evaluation of Health Plans Offered by Companies

Company Name: Autobotx LLC - DBA Deliver-EZ County: Washoe County

Total Number of Full-Time Employees: 31

Average Hourly Wage per Employee \$40.99
 Average Annual Wage per Employee (implied) \$85,261.21

Annual Cost of Health Insurance per Employee TBD
 Percentage of Cost Covered by:
 Company TBD
 Employee TBD

Health Plan Annual Out-of-Pocket Maximum TBD

Generalized Criteria for Essential Health Benefits (EHB)

[following requirements outlined in the Affordable Care Act and US Code, including 42 USC Section 18022]

Covered employee's premium not to exceed 9.5% of annual wage #VALUE! #VALUE!

Annual Out-of-Pocket Maximum not to exceed \$7,150 (2017) TBD NQ

Minimum essential health benefits covered (Company offers PPO):

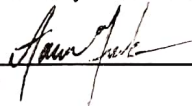
- (A) Ambulatory patient services
- (B) Emergency services
- (C) Hospitalization
- (D) Maternity and newborn care
- (E) Mental health/substance use disorder/behavioral health treatment
- (F) Prescription drugs
- (G) Rehabilitative and habilitative services and devices
- (H) Laboratory services
- (I) Preventive and wellness services and chronic disease management
- (J) Pediatric services, including oral and vision care

No Annual Limits on Essential Health Benefits

I, the undersigned, hereby declare to the Governor's Office of Economic Development that the facts herein stated are true, and that I have attached sufficient plan information highlighting where our plan reflects meeting the 65% minimum threshold for the employee paid portion of the plan for GOED to independently confirm the same.

Aaron Frank
 Name of person authorized for signature

CEO
 Title


 Signature

2-11-2019
 Date

Deliver·EZ™

YOUR PACKAGE YOUR WAY 24/7



A Community Life Style Service

DELIVER-EZ ON A
GRAND SCALE

S C A L E

M A R T

O M M U N I T Y

A U T O N O M O U S

L O G I S T I C S

E X P E R I E N C E



S

SMART

Deliver-EZ incorporates Logistics into the fabric of the smart community and smart home, creating a new life style service

A COMMUNITY LIFE STYLE SERVICE



PILLARS OF A
SMART COMMUNITY



RESIDENT'S LOGISTICS
REQUIREMENTS



DELIVER-EZ
SOLUTION

1

Life style services

Flexibility, responsiveness, control

Community Logistics Center:
physical & virtual

2

Convenience

All encompassing logistics service

Open 24x7; handling normal, cold chain,
oversize parcels & returns

3

Green Living

Limit pollution & wasteful packaging

Autonomous vehicle delivery,
EZ Green Packaging*, less commercial traffic

4

Safety

Eliminate pilferage, reduce criminals
roaming the community

No porch piracy & reduced unwanted
community traffic

5

Connected housing

Smart communities and homes

Mobile App & Autonomous vehicles,
connective devices (IoT)

6

Technology advances

Technology to improve life style

Information and delivery tailored to
residents needs

* Deliver-EZ Reusable / Recyclable Overpackaging Solutions

SMART COMMUNITY

A particular area or place considered together with its inhabitants, using technology advances to improve lives.

DELIVER-EZ CREATES MULTIPLE VALUES



Deliver-EZ is a logistics platform that is seamlessly integrated into smart communities, enhancing resident life styles with flexible delivery options, 24x7 connectivity, improved safety and green living.

- Allows for cold-chain deliveries, oversized items, parcels requiring signature & simplified returns
- Autonomous mobility solutions that deliver to residents' doorsteps or destination of preference
- Mobile App
- Reduction of criminals roaming the community
- Reduction of commercial traffic
- Re-usable packaging

Bringing
Autonomy
to the Smart
Community

A

AUTONOMOUS



The Deliver-EZ logistics platform incorporates Air Drones, Surface Robots, and Route Autonomous delivery vehicles.


The Community Logistics Center has robotics systems that load and unload Autonomous vehicles.

Autonomous vehicles are Eco friendly and support Green Initiatives.


DELIVER-EZ, A CLOUD BASED TECHNOLOGY PLATFORM




FRIENDLY, ROBUST USER EXPERIENCE



Mobile App





Kiosk UX





Powerful Website


SOFTWARE INTEGRATION – Easily on board 3rd parties

















Core Value Prop Component

PROPRIETARY APPLICATIONS



TechSera
Innovation is Next

Delivery Management Software

Distribution & Logistics services • Track and Trace • Data Management

• Repair and maintenance • Planning and scheduling • Common Integration Platform



PROVEN INFRASTRUCTURE TOOLS / STATE OF ART SECURITY



TRUST GUARD
Protect your Site
Make More Sales





THE DELIVER-EZ SOLUTION REVOLUTIONIZES THE WAY RESIDENTS RECEIVE THEIR ONLINE PURCHASES



LOGISTICS ACTIVITIES NOW WITHIN THE SMART COMMUNITY



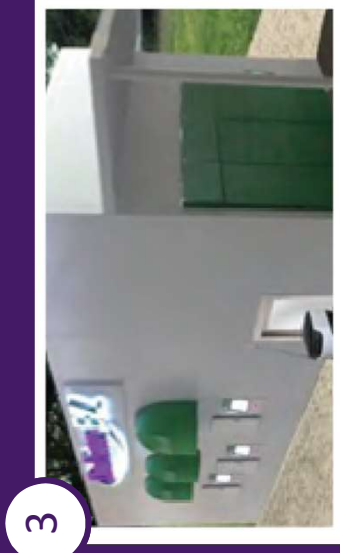
1

Resident makes online purchase, enters their local visibility Deliver-EZ address and has to all of their online purchases



2

Linehaul Carrier brings online purchase to the Community Logistics Center



3

Delivered to the Community Logistics Center



4

Resident uses APP to control delivery choices



5

Resident selects delivery option that is most convenient



6

Community resident expectations are achieved

DELIVER-EZ EMPOWERS COMMUNITY RESIDENTS



Experience Today

Experience with Deliver-EZ

Community Residents will no longer have to endure:	Deliver-EZ will provide:
Being handcuffed to the down sides of traditional deliveries.	Mobile App that consolidates purchasing data in one portal. Powerful tools to make deliveries on the residents terms.
Limited flexibility and reliability. Limitations of last mile alternatives.	Control over how, when and where deliveries occur. Integration with on-demand autonomous vehicle options.
Packages left at their door step; exposed to weather and targets for porch pirates.	Online purchases held securely at the Community Logistics Center.
Temperature sensitive online purchases (food, wine, medicine, etc.) being at risk to temperature extremes.	Cold-chain vaults and a temperature controlled environment, preventing chances for spoilage.
Frustrating product return processes.	Simple return process at the Community Logistics Center.
Hassle of cardboard waste. Excessive commercial vehicles in the neighborhood.	EZ-Green reusable / recyclable container program and environmental friendly autonomous vehicles.

DELIVER-EZ COMMUNITY LOGISTICS CENTER



- Robotically operated
- Controlled Temperature Environment
- Hub for autonomous vehicles
- Aesthetics matching the community
- Two models - 600 and 800 square feet
- Low entry and operating costs

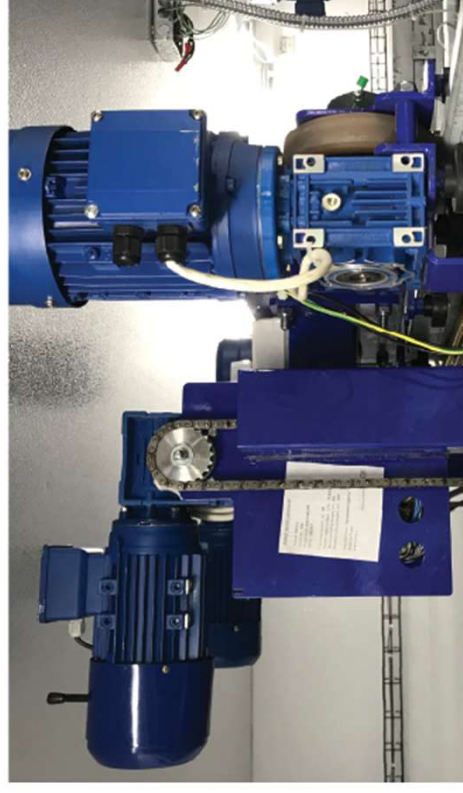
ALL OPERATIONS MANAGED BY A REMOTE COMMAND AND CONTROL CENTER



Tireless robots are always available to accept and deliver online purchases.

Robots and autonomous vehicles work together to ensure on-demand delivery.

Robots are remotely monitored and managed to provide highly reliable operation.



DELIVER-EZ CUSTOMERS LIVE HERE



New Planned
Communities

Governments
/ Military

Dedicated
Campuses



GENESIS OF DELIVER-EZ



The founders have a zeal for solving Rubik's Cube logistics problems. Our history is creating forward thinking, end to end logistics solutions that are inventively engineered, exploiting advanced technologies and the emerging world of mobile autonomy. We call ourselves logistics geeks; what better way to channel our interest then to develop an automated, robotic, unmanned delivery depot connected to multiple forms of autonomous vehicles.

We knew that online retailers and carriers were benefiting from the ecommerce boom, but no one was attending to the needs of the end consumer. We had the unique knowledge, experience and passion to create a new, easy way for end consumers to receive online purchases (hence, Deliver-EZ)!

The Founders are a uniquely qualified team to develop the next generation of "last block" logistics integrated with the advent of autonomous mobility

MEET THE TEAM



CEO & Autonomous Mobility
Industry Leader

Aaron Frank



Experienced Logistics
Engineering Consultant

Dave Kilzer



Leading Supply Chain
Technology Expert

Abhijeet Singh



Former UPS
Business & Operations
Executive

Craig Foster



YOUR PACKAGE YOUR WAY 24/7

Accessible. Secure. Automated

For more information on how you can be a part of Deliver-EZ contact Craig Foster at 831-325-8315 or email cfoster@deliver-ez.com

