

**STATE OF NEVADA  
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT  
BOARD MEETING MINUTES  
Thursday, June 29, 2023**

**The meeting of the Board of Economic Development was called to order by Governor Joe Lombardo at the Grant Sawyer Building, Governor's Conference Room, 555 E. Washington Avenue, Room 5100, Las Vegas, Nevada, 89101 and the Capitol Building Guinn Meeting Room, 101 North Carson St. Carson City, NV 89701**

**VOTING BOARD MEMBERS PRESENT**

Governor Joe Lombardo, State of Nevada  
Lieutenant Governor Stavros Anthony, State of Nevada  
Mr. James A. Barrett, Jr., President & Founder, The JABarrett Company  
Mr. Josh Reid, Director of National Resources, Fennemore Law  
Ms. Sasha Stephenson, President, SSS Public Affairs  
Dr. Weldon Havins, Director, Medical Jurisprudence and Ophthalmology, Touro University Nevada

**VOTING BOARD MEMBERS ABSENT**

Secretary of State Francisco Aguilar, State of Nevada  
Mr. Raymond Specht, Founder & CEO, Specht Leadership Consulting

**NON-VOTING BOARD MEMBERS PRESENT**

Mr. Terry Reynolds, Director of Business & Industry

**NON-VOTING BOARD MEMBERS ABSENT**

Mr. Chris Sewell, Director Department of Employment, Training and Rehabilitation (DETR)  
Mr. Dale Erquiaga, Acting Chancellor, and Chief Executive Officer, Nevada System of Higher Education

**STAFF MEMBERS PRESENT**

Bob Potts, Northern Deputy Director, GOED  
Hayley Owens, Research Manager, GOED  
Gregory Bortolin, Director of Communications, GOED  
James Humm, Director of Public Policy and Government Affairs  
Jessica Murillo, Accounting and Administrative Assistant, GOED  
Kristopher Sanchez, Southern Deputy Director, GOED  
Michelle Sibley, Director of Human Resources, Diversity and Inclusion, GOED

Melanie Sheldon, Senior Director of Business Development, South, GOED  
Shari Davis, Director, Rural Economic and Community Development, GOED  
Stacey Bostwick, Director of Workforce Development, GOED  
Susan Skaggs, Executive Assistant, GOED  
Thomas J. Burns, Executive Director, GOED  
Henna Rasul, Office of Attorney General, State of Nevada, GOED Open Meeting Law Attorney  
David Newton, Special Counsel to the Colorado River Commission and GOED

**GUESTS PRESENT**

Amber Stidham, LVGEA  
Amanda Berry, EDAWN  
Amy Barnes, NNDA  
Amy Fleming, UNR / UCED  
Bill Arent, LVGEA  
Brad Johnson, UNR / UCED  
Carolyn Kresser, LVGEA  
Dan Flick, CSN  
Dan Corsi, CSN  
Dick Bartholet, UNR / UCED  
Fred Steinman, UNR / UCED  
Jeffrey Alexander, TMCC  
Karin Hilgersom, TMCC  
Kreg Mebust, TMCC  
Leah Williams, City of Las Vegas  
Michael Dayton, Office of the Lieutenant Governor, State of Nevada  
Mike Kazmierski, EDAWN  
Michael Walsh, LVGEA  
Nancy McCormick, EDAWN  
Natalie Brown, NSHE  
Nathan Strong, UNR / UCED  
Patty Charlton, NSHE  
Perry Ursem, LVGEA  
Peter Katzburg, Indigo Pharmaceutical, Inc.  
Riccardo Roscetti, Indigo Pharmaceutical, Inc.  
Sean Turner, Rechargeable Power Energy North America LLC  
Shelli Long, NV Department of Taxation  
Tabitha Pederson, City of Las Vegas  
Tatjana Vukovic, NNDA  
Tammy Christensen, City of Las Vegas  
Taylor Adams, EDAWN  
Tina Quigley, LVGEA  
Tom Simpkins, Manufacture Nevada  
Tom Harris, UNR / UCED

Tim Londo, Tranzonic Companies  
Tamer Gerges, Tranzonic Companies  
David Stern, Trivium Packaging USA, Inc.  
Kevin Ware, Trivium Packaging USA, Inc.

**1. CALL TO ORDER, ROLL CALL, AND ESTABLISH QUORUM**

Governor Joe Lombardo, State of Nevada called the meeting to order. Ms. Melanie Sheldon, Senior Director of Business Development, Nevada Governor’s Office of Economic Development (GOED) called roll, and quorum was established.

**2. PUBLIC COMMENT**

Dr. Karin Hilgersom, President of Truckee Meadows Community College (TMCC), offered her gratitude for the consent agenda items and encouraged the Boards support of those agenda items, noting that this support would go a long way in assisting these programs. Dr. Hilgersom discussed the myriad ways in which two-year community colleges benefit the economic health and prosperity of the regions in which they are located. Dr. Hilgersom further extended the gratitude of Dr. Joyce Helens, President, Great Basin College (GBC), who could not be present at today's meeting.

There was no additional public comment.

**3. APPROVAL OF:**

**A. JANUARY 26, 2023, BOARD MEETING MINUTES**

**B. MARCH 2, 2023, BOARD MEETING MINUTES**

Ms. Sasha Stephenson, GOED Board Member, identified that the January 26, 2023, meeting minutes listed a previous position she held with MGM Resorts International and requested this be updated as she was no longer with the company at that time.

**A MOTION WAS MADE BY MR. JOSH REID, GOED BOARD MEMBER, TO APPROVE THE JANUARY 26, 2023, AND MARCH 2, 2023, BOARD MEETING MINUTES WITH THE RELAVEBT CORRECTIONS. DR. WELDON HAVINS, GOED BOARD MEMBER, SECONDED THE MOTION. THE MOTION PASSED UNANIMOUSLY.**

#### 4. EXECUTIVE DIRECTOR UPDATE AND DIRECTOR'S REPORT

Director Tom Burns, Executive Director, GOED, began his report by recognizing staff members who represented the state during the 2023 legislative session. Director Burns discussed some of the bills:

- AB481 - \$700,000 appropriation to the Nevada Main Street Program, enables GOED to continue to operate this program that greatly benefits the rural communities
- AB483 - provides \$10 million for GOED Workforce Innovation for Nevada Fund: AB484 makes an appropriation of \$700,000 to GOED for the support of designated RDAs and restores the RDA's budget to its pre-COVID state
- AB261 - revises provisions relating to water and focuses on the efficient use of water and how it relates to economic development, a bill on which GOED worked with Water Smart to successfully amend legislation
- AB477 - was inspired by the National Right to Start initiative, which aims to unleash entrepreneurial opportunities to everyone by creating the Office of Entrepreneurship within GOED
- SB181 - provides provisions within the economic development by decreasing the maximum threshold of projected value of partial abatements from \$250,000 to \$500,000 to a single entity that the executive director may approve.

Director Burns noted Deputy Director Bob Potts continues to lead the monthly Regional Development Authorities (RDAs). Deputy Director Potts also continues to lead the Economic Advisory Council.

Director Burns advised GOED worked, in collaboration, on the formation of the Nevada Battery Coalition, headed by Mr. Caleb Cage, Interim Administrator, Central Nevada Health District. A round table discussion was held to provide an early opportunity for the Nevada State Battery Coalition to discuss critical issue areas for the lithium supply chain in Nevada.

Nevada's State Small Business Credit Initiative (SSBCI) program, headed by Mr. Karsten Heise, Director of Strategic Programs, GOED, launched in early January 2023, and encouraged small businesses with socially and economically disadvantaged backgrounds to visit [nvsmallbusiness.org](http://nvsmallbusiness.org) for detailed information on the available programs. Additionally, Nevada's SSBCI team presented on eco-rural support for small businesses at the Nevada Community Development Investment and Lending Forum in February.

Director Burns highlighted the Nevada Film Office (NFO), noting it markets the state as a production destination, facilitates connections with local crews, vendors and services, thus generating economic impact through job creation and in-state production spending.

The Executive Director concluded his report by highlighting GOED's Health Industry Specialist, Mr. Vance Farrow, and his work in broadening, strengthening and elevating Nevada's Healthcare sector.

## **5. METRICS REPORT**

Ms. Hayley Owens, Research Manager, GOED, advised all of the information she would be providing in today's report is also available online as part of the meeting materials. The data available covers the first quarter of calendar year 2023, the January through March period. Through the first quarter, 12 assisted companies pledged to establish or expand businesses in Nevada, including both incentivized and non-incentivized companies. This is a slight decline from the same quarter of the previous year. 861 jobs were announced by these 12 companies in that first quarter, which is also slightly down from the prior year. The five-year build-out job estimates, from assisted companies, was 3.276 for the quarter, a 47 percent increase over the same quarter the previous year. These statistics mirror much of what is being seen in the wider economy, surmising that many businesses may be in holding patterns due to the current economic uncertainty. The weighted average wages paid by assisted companies is at approximately \$32.

There have been 46 leads in the first quarter of 2023, up from the fourth quarter of the prior year, but down over the year. Leads, prospects and overall pipelines are expected to pick up in the first quarter simply because businesses tend to slow down in the fourth quarter. \$63.3 million in capital investment was made just for standard abatements. Abatement Return on Investment (ROI) is \$2.35, meaning for every dollar abated, the state receives that \$2.35 in net new taxes over the life of the abatements.

Ms. Owens concluded her report with a discussion of the labor market in the state, noting that Nevada is currently in a unique situation, where the unemployment rate is high, above 5 percent, but jobs continue to be added at a strong rate between 3 and 6 percent growth in jobs over the year.

Ms. Stephenson inquired as to the decision to NOT include healthcare related data regarding employees of incentivized companies, and whether that data is tracked.

Director Burns advised that one of the things that could not be accurately reflected, in this data, is how many employees decline employer health insurance provisions.

Governor Lombardo questioned why the unemployment in the state is hovering around 5 percent whereas the national average is closer to 3.5 percent.

Ms. Owens explained that while GOED has had discussions with the Chief Economist from Director Department of Employment, Training and Rehabilitation (DETR), as well as some of the other economists in the state, there is no obvious answer to this question, only hypotheses such as: significant immigration into the state with people looking for work but not yet employed; labor force participation rate is slightly rising; possible structural changes where some sectors are above their pre-pandemic employment.

Deputy Director Potts added the possibility of the loss of daycare facilities for workers, as well as the high retirement rate. Deputy Director Potts indicated that the next closest state in terms of their unemployment rate is Oregon, at a full percentage point below Nevada. Deputy Director Potts further suggested the possibility that so many of Nevada's employees were leisure and hospitality workers, sectors that have not yet fully recovered from the pandemic.

Governor Lombardo questioned if retirees are omitted from the labor numbers.

Deputy Director Potts indicated that they are, but it does take time for the numbers to catch up, thus sometimes showing retirees as part of the labor force but not employed.

Mr. Reid noted that the film numbers have gone up considerably per project in 2023 and questioned the reason for this.

Mr. Kris Sanchez, Deputy Director, GOED, indicated that in addition to more productions occurring, the following factors are at play: availability of production space in other states; Nevada's ability to accommodate larger productions; talent moving to Las Vegas; limited space around the world as industry growth and production demand occurs.

Ms. Owens added that commercials are counted as one production, and then a feature film is also counted as one production and noted that a feature film will have higher expenditures. Ms. Owens further noted that this is being reported on a fiscal year basis and indicated that this report includes the first three quarters of FY'23.

## **6. UNEMPLOYMENT RATE UPDATE**

Mr. Potts, Deputy Director, GOED, explained that this agenda is an informational piece that will be helpful for the Board. The state unemployment breakdown creates another measure of threshold for the state to be strategic with economic development, noting that if the unemployment rate is above 7 percent, to encourage job creation, the abatement criteria is reduced in the regions where that unemployment rate is high. Once the rate is above 7 percent, the requirement on the wage threshold on abatements moves to 85 percent of the state or county average wage, with the possibility for eligibility for reduced statements down to 70 percent of

the state average wage. Currently, where the unemployment rate is below 7 percent, any company applying for abatements has to meet the full requirements.

County unemployment rates are not seasonally adjusted and instead use 12-month trailing to obtain an annual unemployment rate so as to understand the true underlying dynamics of the economy within the county. This adds another strategic element so as to focus on job creation in areas where the economic hardship is reflected by a high unemployment rate.

## **7. ABATEMENT APPLICATIONS FOR BOARD APPROVAL**

### **A. INDIGO PHARMACEUTICAL, LLC**

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Michael Walsh, Vice President of Business Development, Las Vegas Global Economic Alliance (LVGEA) introduced Indigo Pharmaceutical, LLC (Indigo). Indigo Pharmaceutical, LLC (Indigo) plans to establish a Pharmaceutical Research, Development and Manufacturing facility in Las Vegas. The company focuses on the areas of clinical practice with the highest demand for compounded pharmaceuticals. Indigo specializes in the preparation of components into a drug preparation as the result of a Practitioner's Prescription Drug Order or initiative based on the Practitioner/Patient/Pharmacist relationship in the course of professional practice. Indigo's four key market segments include: Institutional Practices (i.e., Hospitals, Nursing homes, and in/outpatient facilities), office-based practices (i.e., physician office), Veterinary practices, and exporting pharmaceuticals globally to reduce drug shortages.

The company will have a total capital equipment investment of approximately \$13.2m and will generate 100 full-time jobs within the first 24 months of operation with an average hourly wage of \$34.20. Mr. Walsh was joined by Dr. Riccardo Roscetti, Chief Executive Officer, and Mr. Peter Katzburg, Chief Financial Officer, Indigo.

Dr. Havins noted the company had not secured employer health insurance as yet. However, the company had included a Health Care Letter of Intent, that included the statement that read the business would, by the eight-calendar quarter following the calendar quarter in which abatement becomes effective, offer a health insurance plan for all employees that may include an option for health insurance for dependent and employees. Dr. Havins asked why the two-year delay in meeting a statutory requirement.

Ms. Sheldon explained that this is per statute. If a new company, to Nevada, does not have health insurance in the state, or is in process of acquiring and/or implementing health insurance for staff, the state has the option to have them sign a binding letter of intent for inclusion in the abatement application. The letter acts as a commitment, by the company that the health insurance will be put in place to meet the statutory requirements. If the company does not have this in place at the time of its two-year audit, conducted by the Department of Taxation, it will

be deemed non-complaint and be required to re-pay the full abatements received, at the interest rate of the day.

Dr. Havins questioned if this is initiated by administrative staff or if the Board is required to recognize that they are not meeting the statutory requirement.

Ms. Sheldon explained that as the Department of Taxation administers the audits and will ensure that healthcare is put in place as per the statutory requirements.

Dr. Havins inquired if a significant amount pharmaceutical products are currently, in fact, being manufactured in China.

Dr. Roscetti confirmed many products are currently produced in China and there is a move to bring them back to the US, particularly after COVID, and the current relations between the US and China. As such, there was an intent is to re-shore manufacturing operations from China to the US.

Mr. Jay Barrett, GOED Board Member, asked what drew the company to Nevada.

Dr. Roscetti advised the dry environment is significant factor as the company is making injectables, and the dry environment helps to control, and mitigate, mold and bacteria. The company is also attracted to the friendly people in the state, the tax climate and abatements, and proximity to California is beneficial for transportation purposes.

Mr. Reid asked about the qualifications of intended employees and the company's relationship with the state's higher-ed systems.

Dr. Roscetti stated qualifications are dependent on the level of employee, indicating that basic technicians would be straight out of high school and taught from the ground up and encouraged to obtain a degree at the company's expense. Medical directors are always involved in the company's decision-making process.

Mr. Reid asked where the company's Nevada facility will ultimately be.

Dr. Roscetti indicated that the initial 25,000 square feet facility would be on Martin Luther King Boulevard, in the City of Las Vegas. The initial facility is intended for research and development, and a larger facility will be built shortly thereafter, likely in North Las Vegas.

Dr. Havins noted southern Nevada has a pharmacy school and questioned if the company has had any conversation and/or association with this school.

Dr. Roscetti confirmed the company plans to commence engagement, with the medical and pharmacy schools, when the facility for research and development opens in September 2023.



Governor Lombardo suggested that the company speak with these schools sooner for purposes of employee awareness and ability to build and employee pipeline.

**A MOTION WAS MADE BY MS. STEPHENSON TO APPROVE INDIGO PHARMACEUTICAL, LLC'S REQUEST FOR A SALES TAX ABATEMENT, MODIFIED BUSINESS TAX ABATEMENT, AND PERSONAL PROPERTY TAX ABATEMENT. DR. HAVINS SECONDED THE MOTION. THE MOTION PASSED UNANIMOUSLY.**

**B. TRIVIUM PACKAGING USA, INC.**

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Ms. Nancy McCormick, Senior Vice President Retention, Expansion and Workforce Development Economic Development Authority of Western Nevada (EDAWN) introduced Trivium Packaging USA, Inc. (Trivium). Trivium plans to grow its metal packaging operations in the Tahoe Reno Industrial center (TRIC) to accommodate customer demand. Trivium is a manufacturer of metal packaging and has been operating in northern Nevada since 2014. The company is global leader recognized for innovative, sustainable, reliable and customizable products. Trivium manufactures infinitely recyclable products made in environmentally conscious facilities.

The company will have a total capital equipment investment of approximately \$5m and will generate 17 full-time jobs within the first 24 months of operation with an average hourly wage of \$30.29. Ms. McCormick was joined by Mr. David Stern, Plant Controller, Trivium.

Ms. McCormick noted the company chose Nevada as a location in 2014 under the Ardagh Metal Packaging USA Inc brand. The company's products serve specialties markets and is an innovation leader with a broad range of sustainability-centric products, technologies, and capabilities.

Mr. Stern thanked the Board for their time and added that the company produces and sells over 1 billion units, per year, to customers such as ConAgra, Hunts, RO-TEL, and Bell-Carter.

Dr. Havins noted the company is also considering the Virginias, New York, and Pennsylvania as potential locations and asked about the company's specific interest in Nevada.

Mr. Stern advised that manufacturing products in Nevada gives the company a foothold in the western US as well as an opportunity to produce and ship products into some higher tax jurisdictions, such as California.

**A MOTION WAS MADE BY MS. STEPHENSON TO APPROVE TRIVIUM PACKAGING, USA, INC.'S REQUEST FOR A SALES TAX ABATEMENT, MODIFIED BUSINESS TAX ABATEMENT, AND PERSONAL PROPERTY TAX ABATEMENT. MR. BARRETT SECONDED. THE MOTION PASSED UNANIMOUSLY.**

**8. ABATEMENT APPLICATIONS FOR DIRECTOR APPROVAL:**

Director Burns advised. as director of GOED, he has the ability to approve abatements estimated to be under \$250,000. However, in the interest of transparency, these applications are still brought before the Board in a public meeting forum.

**A. PALLAS INDUSTRIES, INC.**

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**

Ms. Amy Barnes, Director of Business Development, Northern Nevada Development Authority (NNDA), introduced Pallas Industries, Inc (Pallas). Pallas is considering Storey County as a location for a new 21,500 sq. ft. propulsion development and manufacturing center. This center will develop, produce, and test solid rocket motors for the next generation of advanced American missiles and interceptors. Storey County's long history of aerospace and defense production, open areas for development and testing, and proximity to the Reno metropolitan area, make it an ideal location for the company's new facility. The propulsion development and manufacturing center will be the centerpiece of the company's effort to help rebuild American defense primacy. Pallas is a company focused on modernizing American defense by building next-generation military technologies.

The company will have a total capital equipment investment of approximately \$307,500 and will generate 12 full-time jobs within the first 24 months of operation with an average hourly wage of \$45.67. Ms. Barnes was joined by Mr. Andrew Kreitz, Chief Financial Officer, Pallas.

Mr. Kreitz advised the goal of the company is to apply the SpaceX engineering principles, speed, and cost reduction in order to accelerate development of American defense programs.

Mr. Reid inquired about the company's environmental protections, noting that it will take \$1 billion and several decades to clean up after the last rocket fuel company in Henderson.

Mr. Kreitz stated the proposed facility is a small-scale test facility. Therefore, the quantities of chemicals onsite are very low. The company is currently working with licensed engineering firms, fire safety engineers, and a local environmental engineering firm on guidance to ensure safety for employees, community, and environment. Additionally, the company intends to

purchase environmental insurance and conduct testing at five-year intervals, or when a site is vacated, to ensure cleanup of any residual chemicals.

**DIRECTOR BURNS APPROVED PALLAS INDUSTRIES, INC.'S REQUEST FOR A SALES TAX ABATEMENT, AND A MODIFIED BUSINESS TAX ABATEMENT.**

**C. RECHARGEABLE POWER ENERGY NORTH AMERICA LLC**

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Perry Ursem, Senior Vice President of Business Development, LVGEA, introduced Rechargeable Power Energy North America, LLC (RPE). RPE plans to expand its existing Las Vegas facility from 8,000 sq ft to 20,000 sq. ft. within the next few months. RPE manufactures and supplies solar generators, battery systems, chargers, and OEM batteries via online stores. RPE seeks to provide a lithium battery solution for all new high-power equipment in America today, to ensure these applications are safer and last longer. The company's intent is to expand its US service center to support the increasing demand for lithium applications in the United States. RPE's vision is to establish a Safe Battery Service Center in Nevada that can support any lithium application and provide new and improved alternative lithium solutions.

The company will have a total capital equipment investment of approximately \$906,890 and will generate 88 full-time jobs within the first 24 months of operation with an average hourly wage of \$28.50. Mr Ursem was joined by Mr. Sean Turner, Chief Executive Officer/Operations Manager, RPE.

Mr. Turner advised the company is a battery manufacturing company, and service center, with a current niche market of electric bikes. The company's future objective is to operate at the cellular level rather than at the assembly level, with the intent to manufacture lithium battery cells, or specifically, lithium iron phosphate, which are used for things like home energy storage and electric vehicles.

Governor Lombardo questioned if the company is manufacturing strictly the battery or also the electric bike.

Mr. Turner advised the expansion will be to manufacture the actual cellular level, explaining that these will be rechargeable batteries, mostly for the light electric vehicle market, and that currently the company is just assembling batteries from raw material.

Ms. Stephenson noted the company's healthcare letter of intent, and asked why a company already in operation, in Nevada, would not have established health insurance.

Mr. Turner confirmed the company currently does have health insurance. However, it is currently under 65 percent, of premiums paid. Therefore, the company would be establishing a health insurance plan aligning with the Abatement criteria requirements.

**DIRECTOR BURNS APPROVED RECHARGEABLE POWER ENERGY NORTH AMERICA LLC's REQUEST FOR A SALES TAX ABATEMENT, MODIFIED BUSINESS TAX ABATEMENT, AND PERSONAL PROPERTY TAX ABATEMENT.**

**D. TRANZONIC COMPANIES**

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Ursem introduced Tranzonic Companies (Tranzonic). Tranzonic will be expanding its existing Northern Nevada operations to North Las Vegas. The expansion will comprise a 394,740 sq. ft. manufacturing and distribution facility. The company's existing Nevada facility focuses on production of paper products. Founded nearly a century ago, the Tranzonic Companies provides an unsurpassed portfolio of cleaning, maintenance, absorbents and personal protection products. Headquartered in Cleveland, Ohio, the company manufactures and distributes products across multiple industries, including commercial, industrial, institutional and business consumer sectors from food service to automotive to medical.

The company will have a total capital equipment investment of approximately \$2.8 and will generate 18 full-time jobs within the first 24 months of operation with an average hourly wage of \$28.28. Mr Ursem was joined by Mr. Tamer Gerges, Director of Operations, Tranzonic.

Mr. Gerges advised the company manufactures mainly cleaning supplies for hospitals, casinos, hotels, and warehouses and distributes products like gloves, gowns, napkins, and utensils seen predominately in restaurants.

Governor Lombardo asked GOED staff if in the application, two of the three following are needed to qualify: job creation; average wage; equipment cap.

Ms. Sheldon confirmed that as of the 2015 GOED Board resolution, if the wage and capex criteria are met the company can still be deemed eligible with a minimum of 10 (ten – Urban) and 6 (Six-Rural) full-time permanent, full-time employees on its payroll by the eighth calendar quarter following the calendar quarter in which the abatement becomes effective.

**DIRECTOR BURNS APPROVED TRANZONIC COMPANIES' REQUEST FOR A SALES TAX ABATEMENT, MODIFIED BUSINESS TAX ABATEMENT, AND PERSONAL PROPERTY TAX ABATEMENT.**

**9. WORKFORCE INNOVATION FOR A NEW NEVADA (WINN) FUND PROGRAMS FOR BOARD APPROVAL**

***\*CONSENT AGENDA***

- A. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH TRUCKEE MEADOWS COMMUNITY COLLEGE FOR AN ADVANCED MANUFACTURING MOBILIZATION PROGRAM - FUNDING NOT TO EXCEED \$715,000**
- B. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH TRUCKEE MEADOWS COMMUNITY COLLEGE FOR A DATA SCIENCE EXPANSION PROGRAM - FUNDING NOT TO EXCEED \$205,000**
- C. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH TRUCKEE MEADOWS COMMUNITY COLLEGE FOR A DIESEL TECH AND MINING PROGRAM - FUNDING NOT TO EXCEED \$155,000**
- D. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH TRUCKEE MEADOWS COMMUNITY COLLEGE FOR A LOGISTICS EXPANSION PROGRAM - FUNDING NOT TO EXCEED \$205,000**
- E. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH TRUCKEE MEADOWS COMMUNITY COLLEGE FOR A WELDING EXPANSION PROGRAM - FUNDING NOT TO EXCEED \$285,000**
- F. REQUEST APPROVAL TO AMEND AN AGREEMENT WITH GREAT BASIN COLLEGE FOR AN INSTRUMENTATION PROGRAM - FUNDING NOT TO EXCEED \$545,000**
- G. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH GREAT BASIN COLLEGE FOR A LINE BORE WELDING PROGRAM - FUNDING NOT TO EXCEED \$165,000**
- H. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH WESTERN NEVADA COLLEGE FOR A BATTERY RECYCLING & ADVANCED MANUFACTURING PROGRAM - FUNDING NOT TO EXCEED \$740,000**
- I. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH THE COLLEGE OF SOUTHERN NEVADA FOR AN ADVANCED MANUFACTURING PROGRAM - FUNDING NOT TO EXCEED \$1,055,000**
- J. REQUEST APPROVAL TO ENTER INTO AN AGREEMENT WITH THE COLLEGE OF SOUTHERN NEVADA FOR A COMPUTER INFORMATION TECHNOLOGIES PROGRAM - FUNDING NOT TO EXCEED \$1,770,000**

Governor Lombardo advised Agenda Item 9. is a Consent Agenda item. The consent agenda is a group of items that are voted together on as a whole. An item on this agenda is only discussed separately at the request of a board member – further detail attached. Governor Lombardo introduced Ms. Natalie Brown, Assistant Vice Chancellor for Workforce Development and Community Colleges, The Nevada System of Higher Education (NSHE).

Ms. Brown expressed her gratitude for the opportunity to apply for WINN funds as well as for GOED's partnership and collaboration with NSHE. Ms. Brown noted GOED's support, and investment in creating and growing workforce programs, makes a lasting impact on the state. NSHE Community Colleges have put together requests addressing pressing state workforce challenges in line with the state plan. These programs represent investments across the state in areas of advanced manufacturing, data science, computer information technologies, diesel technology, mining, battery recycling, instrumentation, welding, and logistics. Collectively, today's WINN Applications, include 25 letters of support from business partners across the state and more than 7,000 anticipated job openings in the next two years.

Director Burns indicated that the ten WINN applications represent nearly a \$6 million investment in the development and expansion of the workforce preparedness programs in Nevada. This enables the WINN fund, and industry partners, to provide educational opportunities and support businesses. Director Burns stated this is an illustration of GOED's commitment to comprehensive economic diversification.

Mr. Barrett expressed his appreciation for the work done at the NSHE level and the Community Colleges regarding the WINN program.

Governor Lombardo concurred and commended GOED, and the educational providers, for their work in building labor force capacity and pipelines.

**A MOTION WAS MADE BY MS. STEPHENSON TO APPROVE THE CONSENT AGENDA. DR. HAVINS SECONDED THE MOTION. THE MOTION PASSED UNANIMOUSLY.**

#### **10. BOARD MEMBER COMMENTS**

Lieutenant Governor Stavros Anthony thanked the governor for signing SB24 to reauthorize the Office of Small Business Advocacy, noting that he is looking forward to working with GOED and all the RDAs that support small business in Nevada.

#### **11. GOVERNOR LOMBARDO COMMENTS**

Governor Lombardo recognized two retiring individuals who have made extraordinary contributions to the state, beginning with Mr. Mike Kazmierski, Executive Director, EDawn. Governor Lombardo noted that Mr. Kazmierski has led an unprecedented period of growth and business diversification, in the greater Reno Sparks area, for over 12 years and that his leadership has transformed the region. During Mr. Kazmierski's tenure, more than 40,000 jobs

were created, and the average wage grew from \$35,000 in 2012 to more than \$70,000 in 2022. This includes the attraction and retention of 108 corporate headquarters, 114 manufacturing, and 67 technology companies. Governor Lombard presented Mr. Kazmierski with a certificate of recognition on behalf of the people in Nevada.

Mr. Kazmierski thanked the Governor, and the Legislature, for supporting economic development and quality job creation, the GOED Directors and staff, EDAWN's many partners, including the RDAs, and the EDAWN team. Mr. Kazmierski noted that economic development is a team effort and expressed his pride in the accomplishments of the region and the state. Mr. Kazmierski introduced his replacement, Mr. Taylor Adams.

Ms. Tina Quigley, President and Chief Executive Officer, LVGEA, thanked Mr. Kazmierski for being a mentor, guide, and great asset to her.

Governor Lombardo next acknowledged Dr. Thomas Harris, who is retiring his position as Professor of Economics in the College of Business at the University of Reno (UNR). Governor Lombardo noted Dr. Harris began his position in January of 1981, and served 30 years as a Director of the University Center for Economic Development. Governor Lombard presented Dr. Harris with a certificate of recognition on behalf of the people in Nevada.

Dr. Harris thanked the Governor and the Board for the recognition and indicated that Mr. Fred Steinmann has taken over the University Center for Economic Development. Dr. Harris thanked the university center and various people with whom he's worked. Dr. Harris commented on the great growth that has taken place during his tenure in the state and his belief that this growth will continue.

Director Burns thanked both men, noting that they have been great assets to the state and to the regions they serve.

## **12. PUBLIC COMMENT**

Mr. Reid thanked Governor Lombardo for advocating for state workers regarding increase, noting the enormous disparity that has been in place for a long time.

Ms. Quigley thanked the governor and GOED for their ongoing efforts and noted that the legislative session made it clear that there is still work to be done in terms of educating elected officials as to why economic development is important. Ms. Quigley discussed her discovery at the Select USA conference that Nevada was one of only three states that did not have a significant booth presence at the conference, highlighting that Nevada has not had to historically put the same type of emphasis on economic development that other states have, but noted that if the state is serious about diversifying and bringing in high-scale, high-wage jobs, more time and energy needs to be devoted. Ms. Quigley concluded by thanking Governor Lombardo for his support in getting additional revenues from the legislature.

Mr. Jeffrey Alexander, Vice President of Academic Affairs, TMCC, thanked the GOED Board and the governor for their support on important workforce projects.

Ms. Patty Charlton, Acting Vice Chancellor for Academic and Student Affairs and Community Colleges, NSHE, thanked the Board, the Governor, the Lieutenant Governor, GOED, and Ms. Stacey Bostwick, Director of Workforce Development, GOED, in particular for her help with the WINN grant application process.

There was no public comment.

### **13. ADJOURNMENT**

**A MOTION WAS MADE TO ADJOURN THE MEETING. THE MOTION PASSED UNANIMOUSLY.**